- 1 AMENDMENT TO SENATE BILL 1309
- 2 AMENDMENT NO. _____. Amend Senate Bill 1309, AS AMENDED,
- 3 by replacing everything after the enacting clause with the
- 4 following:
- 5 "Section 1. Short title. This Act may be cited as the No
- 6 Telemarketing Sales Calls Statewide Registry Act.
- 7 Section 5. Definitions. As used in this Act:
- 8 "Commission" means the Illinois Commerce Commission.
- 9 "Customer" means any natural person who is a resident of
- 10 this State and who is or may be required to pay for or to
- 11 exchange consideration for goods and services offered through
- 12 telemarketing.
- "Doing business in this State" means conducting
- 14 telephonic sales calls:
- 15 (i) from a location in this State; or
- 16 (ii) from a location outside of this State to
- 17 customers residing in this State.
- 18 "Established business relationship" means the existence
- 19 of an oral or written arrangement, agreement, contract, or
- 20 other such legal state of affairs between a telemarketer and
- 21 an existing customer where both parties have a course of
- 22 conduct or established pattern of activity for commercial or

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1 mercantile purposes and for the benefit or profit of both 2 parties. A pattern of activity does not necessarily mean multiple previous contacts. The established business 3 4 relationship must exist between the existing customer and the 5 telemarketer directly, and does not extend to any related 6 business entity or other business organization of the 7 telemarketer or related to the telemarketer or the telemarketer's agent including but not limited to a parent 8 9 corporation, subsidiary partnership, company or corporation or affiliate. 10

"Existing customer" means an individual who has either:

- (1) entered into a transaction, agreement, contract, or other such legal state of affairs between a telemarketer and a customer where the payment or exchange of consideration for any goods or services has taken place within the preceding 18 months, or has been previously arranged to take place at a future time; or
- (2) opened or maintained a credit card account or other such revolving credit or debit account or discount program offered by the telemarketer and has not requested the telemarketer to close such account or terminate such program.
- "Goods and services" means any goods and services, and includes any real property or any tangible personal property or services of any kind.
- "Person" means any natural person, corporation, business
 trust, estate, trust, partnership, limited partnership,
 limited liability partnership, limited liability company,
 association, or other business entity and its affiliates or
 subsidiaries.
- 31 "Telemarketer" means any person who, for financial profit 32 or commercial purposes in connection with telemarketing, 33 makes telemarketing sales calls to a customer when the 34 customer is in this State or any person who directly controls

- 1 or supervises the conduct of a telemarketer. As used in this
- 2 Act, "commercial purposes" means the sale or offer for sale
- 3 of goods or services.
- 4 "Telemarketing" means any plan, program, or campaign that
- 5 is conducted to induce payment or the exchange of any other
- 6 consideration for any goods or services by use of one or more
- 7 telephones and that involves more than one telephone call by
- 8 a telemarketer in which the customer is located within this
- 9 State at the time of the call. "Telemarketing" does not
- 10 include the solicitation of sales through any media other
- 11 than by telephone calls.
- "Telemarketing sales call" means a telephone call made by
- 13 a telemarketer to a customer for the purpose of inducing
- 14 payment or the exchange of any other consideration for any
- 15 goods or services.
- 16 "Unsolicited telemarketing sales call" means any
- 17 telemarketing sales call other than a call made:
- 18 (i) in response to an express written or verbal
- 19 request of the customer called; or
- 20 (ii) in connection with an established business
- 21 relationship, which has not been terminated by either
- 22 party and which is directly related to the nature of the
- established business relationship; or
- 24 (iii) to an existing customer, unless the customer
- 25 has stated to the telemarketer that the customer no
- longer wishes to receive the telemarketing sales calls of
- 27 the telemarketer or unless the nature of the call is
- unrelated to the established business relationship with
- 29 the existing customer; or
- 30 (iv) in which the sale of goods and services is not
- 31 completed, and payment or authorization of payment is not
- required, until after a face-to-face sales presentation
- by the telemarketer or a meeting between the telemarketer
- 34 and customer.

1 Section 10. Registry; establishment and maintenance. The 2 Commission shall establish and maintain a no telemarketing sales calls statewide registry which shall contain a list of 3 4 the telephone numbers of customers who do not wish to receive unsolicited telemarketing sales calls. The Commission may 5 contract with a private vendor to establish and maintain the 6 7 registry if: (i) the private vendor has maintained national 8 no telemarketing sales calls registries for more than 2 years; and (ii) the contract requires the vendor to provide 9 the no telemarketing sales calls registry in a printed hard 10 11 copy format, electronically, and in any other format. prescribed by the Commission. 12

13 12. Complaints. The Commission shall receive Section 14 telephone solicitation complaints from customers who have 15 registered with the Commission to object to such calls. Complaints shall be taken by any means deemed appropriate by 16 17 the Commission. Complaints against telemarketers that are 18 licensed, certificated, or permitted by a State or federal agency shall be forwarded for investigation by the Commission 19 20 to the appropriate agency provided that the respective agency 21 has the power to investigate such matters. All other 22 complaints shall be investigated by the Commission. standards for such referrals and investigations shall be 23 24 determined by rules established by the Commission.

Section 15. Prohibited calls. Beginning January 1, 2002, no telemarketer may make or cause to be made any unsolicited telemarketing sales call to any customer more than 45 days after the customer's telephone number or numbers first appear on the no telemarketing sales calls statewide registry made available by the Commission under this Act.

Section 20. Registry; inclusion; removal; updates.

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- 1 (a) The Commission shall provide notice to customers of 2 the establishment of the no telemarketing sales calls statewide registry. Any customer who wishes to be included in 3 4 the registry shall notify the Commission by calling a 5 toll-free number provided by the Commission, or in any other 6 manner and at times prescribed by the Commission which may 7 include notification via the Internet. A customer in the registry shall be deleted from the registry upon 8 9 customer's written request. The Commission shall update the registry not less than quarterly and shall make the registry 10 11 available to telemarketers in a printed hard copy format, electronically, and in any other format prescribed by the 12 Commission for a fee as the Commission shall prescribe 13 pursuant to subsection (b). 14
- 15 (b) The fee for telemarketers obtaining the registry
 16 shall be determined by rules established by the Commission,
 17 not to exceed \$200 annually. All copies requested in paper
 18 form shall be assessed a per page fee to be determined by
 19 rules established by the Commission.
- 20 (c) If the Federal Communications Commission or Federal
 21 Trade Commission establishes a single national database of
 22 telephone numbers of subscribers who object to receiving
 23 telephone solicitations under Title 47 U.S.C., Section
 24 227(c)(3), Illinois shall discontinue the database
 25 established under this Act.
- 26 (d) Information contained in the registry established
 27 under this Section shall be confidential and afforded
 28 reasonable privacy protection except as necessary for the
 29 purpose of compliance with Sections 15 and 22 and this
 30 Section or in a proceeding or action under Section 30. The
 31 information is not a public record under the Freedom of
 32 Information Act.

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- 1 (a) There shall be no cost to the customer for joining 2 the registry.
- (b) Enrollment in the registry shall be effective from 3 4 the start of the quarter following the date of enrollment for a term of 5 years or until the customer disconnects or 5 6 changes his or her telephone number, whichever occurs first. 7 shall be responsible for notifying the customer Commission of any changes in his or her telephone number. The 8 9 Commission shall use its best efforts to notify enrolled customers prior to the end of the 5-year enrollment term of 10 11 the option to re-enroll. Those customers who do re-enroll prior to the end of the 5-year term shall be 12 removed from the registry. 13
- Section 23. Public Notification. The Commission shall 14 15 work with local exchange telecommunications companies to disseminate to their customers 16 information about 17 availability of and instructions about how to request 18 educational literature from the Commission. The Commission may enter into agreements with those companies for the 19 purpose of dissemination of the educational literature. 20 21 Telecommunications companies shall be required to disseminate 22 the respective literature at least once per year in the form of both a bill message and a notice in the information 23 24 section of all telephone directories circulated to customers. The Commission shall include on its Internet web site 25 information that informs customers of their rights to 26 placed on the registry and the various methods, including 27 notice to the Commission, of placing their names on this 28 29 registry. The Commission shall have this literature developed for dissemination to the public no later than October 1, 30 31 2001.
 - Section 25. Rules. The Commission shall adopt rules to

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- 1 administer this Act.
- 2 Section 30. Violations; relief.
- 3 (a) If it is determined after a hearing that a
- 4 telemarkerter has violated one or more provisions of this
- 5 Act, the Commission may assess a penalty not to exceed
- 6 \$2,500 for each violation.
- 7 (b) A proceeding conducted under subsection (a) is
- 8 subject to the Illinois Administrative Procedure Act.
- 9 (c) Nothing in this Section may be construed to restrict
- 10 any right which any person may have under any other law or at
- 11 common law.
- 12 (d) No action or proceeding may be brought under this
- 13 Section:
- 14 (1) More than one year after the person bringing
- the action knew or should have known of the occurrence of
- 16 the alleged violation; or
- 17 (2) More than one year after the termination of any
- 18 proceeding or action arising out of the same violation or
- violations by the State of Illinois, whichever is later.
- 20 (e) The remedies, duties, prohibition, and penalties of
- 21 this Act are not exclusive and are in addition to all other
- 22 causes of action, remedies, and penalties provided by law.
- 23 (f) There is created in the State treasury a special
- 24 fund to be known as the No Telemarketing Sales Calls
- 25 Statewide Registry Fund. All fees and fines collected in the
- 26 administration and enforcement of this Act shall be deposited
- 27 into the Fund. Moneys in the Fund shall, subject to
- appropriation, be used by the Commission for implementation,
- 29 administration, and enforcement of this Act.
- 30 Section 35. Exemption. A telemarketer may not be held
- 31 liable for violating this Act if:
- 32 (a) the telemarketer has obtained copies of the no

- 1 telemarketing sales calls statewide registry and each updated
- 2 registry and has established and implemented written policies
- 3 and procedures related to the requirements of this Act;
- 4 (b) the telemarketer has trained his or her personnel in
- 5 the requirements of this Act;
- 6 (c) the telemarketer maintains records demonstrating
- 7 compliance with subsections (a) and (b) of this Section and
- 8 the requirements of this Act; and
- 9 (d) any subsequent unsolicited telemarketing sales call
- 10 is the result of error.
- 11 Section 105. The State Finance Act is amended by adding
- 12 Section 5.545 as follows:
- 13 (30 ILCS 105/5.545 new)
- 14 <u>Sec. 5.545. No Telemarketing Sales Call Statewide</u>
- 15 <u>Registry Fund.</u>".