1 AN ACT concerning business.

Be it enacted by the People of the State of Illinois, represented in the General Assembly:

- Section 5. The Home Repair and Remodeling Act is amended by adding Section 18 and by changing Section 20 as follows:
- 6 (815 ILCS 513/18 new)

19

20

21

22

2.3

7 <u>Sec. 18. Repairs following damaging weather.</u>

the property any form of compensation.

- 8 (a) As used in this Section, "catastrophe" means a natural
 9 occurrence, including but not limited to flood, drought,
 10 earthquake, tornado, windstorm, or hailstorm, which damages or
- destroys more than one residence.
- 13 services shall not advertise or promise to pay or rebate all or
 14 any portion of any insurance deductible as an inducement to the
 15 sale of goods or services. As used in this Section, a promise
 16 to pay or rebate includes granting any allowance or offering
 17 any discount against the fees to be charged or paying the
 18 insured or any person directly or indirectly associated with
 - (c) A contractor offering home repair or remodeling services shall not accept money or any form of compensation in exchange for allowing an out of area contractor to use its business name or license.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

(d) A contractor offering home repair or remodeling services shall include its Illinois State roofing contractor license name and number as it appears on its Illinois State roofing license on all contracts, bids, and advertisements involving roofing work as required by the Illinois Roofing Industry Licensing Act.

(e) A person who has entered into a written contract with a contractor offering home repair or remodeling services to provide goods or services to be paid from the proceeds of a property and casualty insurance policy may cancel the contract prior to midnight on the earlier of the fifth business day after the insured has received written notice from the insurer that all or any part of the claim or contract is not a covered loss under the insurance policy or the thirtieth business day after receipt of a properly executed proof of loss by the insurer from the insured. Cancellation is evidenced by the insured giving written notice of cancellation to the contractor offering home repair or remodeling services at the address stated in the contract. Notice of cancellation, if given by mail, is effective upon deposit into the United States mail, postage prepaid and properly addressed to the contractor. Notice of cancellation may be given by delivering or mailing a signed and dated copy of the written notice of cancellation to the contractor's business address as stated in the contract. Notice of cancellation shall include a copy of the written notice from the insurer to the effect that all or part of the

1	claim is not a covered loss under the insurance policy. Notice
2	of cancellation need not take a particular form and is
3	sufficient if it indicates, by any form of written expression,
4	the intention of the insured not to be bound by the contract.
5	(f) Any contract referred to in subsection (e), must
6	contain a statement in at least 10 point boldface, in
7	substantially the following form:
8	"You may cancel this contract at any time before
9	midnight on the earlier of the fifth business day after
10	you have received written notification from your
11	insurer that all or any part of the claim or contract
12	is not a covered loss under the insurance policy or the
13	thirtieth business day after your insurer has received
14	properly executed proof(s) of loss from you. See
15	attached notice of cancellation form for an
16	explanation of this right."
17	(g) Upon executing a contract referred to in subsection
18	(e), furnish each insured a fully completed form in duplicate,
19	captioned "NOTICE OF CANCELLATION", which shall be attached to
20	the contract but easily detachable, and which shall contain
21	boldface type of a minimum size of 10 points the following
22	statement with the appropriate fields completed by the
23	<pre>contractor:</pre>
24	"NOTICE OF CANCELLATION
25	If you are notified by your insurer that all or any
26	part of the claim or contract is not a covered loss

under the insurance policy, you may cancel the contract	
by mailing or delivering a signed and dated copy of	
this cancellation notice or any other written notice to	
(name of contractor) at (address of contractor's place	
of business) at any time prior to midnight on the	
earlier of the fifth business day after you have	
received such notice from your insurer or the thirtieth	
business day after your insurer has received properly	
executed proof(s) of loss from you. If you cancel, any	
payments made by you under the contract, other than	
payments for goods or services related to a catastrophe	
which you agreed in writing to be necessary to prevent	
damage to your property, will be returned to you within	
10 business days following receipt by the contractor of	
your cancellation notice.	
I HEREBY CANCEL THIS TRANSACTION	
<u></u>	

(date) (insured's signature)".

(h) Within 10 days after a contract referred to in subsection (e) has been cancelled, the contractor offering home repair or remodeling services shall tender to the insured any payments, partial payments, or deposits made by the insured and any note or other evidence of indebtedness. If, however, the contractor has provided any goods or services related to a

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

catastrophe, acknowledged and agreed to by the insured in writing to be necessary to prevent damage to the premises, the contractor is entitled to the reasonable value of such goods and services. Any provision in a contract referred to in subsection (e) that requires the payment of any fee for anything except goods or services related to a catastrophe shall not be enforceable against any insured who has cancelled a contract pursuant to this Section.

(i) A contractor offering home repair or remodeling services shall not represent, or offer or advertise to represent, on behalf of a homeowner on any insurance claim in connection with the repair or replacement of roof systems, or the performance of any other exterior repair, replacement, construction or reconstruction work; or otherwise violate the Public Adjusters Law. A contractor offering home repair or remodeling services shall not call in or file a claim to an insurance carrier on the insured's behalf. A contractor offering home repair or remodeling services shall not climb on a roof or inspect for exterior damage without the insured's express permission. Nothing in this subsection shall be construed to prohibit a residential contractor from: (1) providing an insured an estimate for repair, replacement, construction, or reconstruction of the insured's property and any such estimate may be submitted to the insured's insurance company; (2) conferring with an insurance company's representative about damage to an insured's property; or (3)

- discussing repair or replacement options with an insurance 1
- 2 company's representative or the insured about options for the
- 3 repair or replacement of the damage.
- 4 (815 ILCS 513/20)

23

24

25

- 5 Sec. 20. Consumer rights brochure.
- 6 (a) For any contract over \$1,000, any person engaging in 7 the business of home repair and remodeling shall provide to its 8 customers a copy of the "Home Repair: Know Your Consumer 9 Rights" pamphlet prior to the execution of any home repair and 10 remodeling contract. The consumer shall sign and date an 11 acknowledgment form entitled "Consumer Rights Acknowledgment 12 Form" that states: "I, the homeowner, have received from the 13 contractor a copy of the pamphlet entitled 'Home Repair: Know 14 Your Consumer Rights.'" The contractor or his 15 representative shall also sign and date the acknowledgment 16 form, which includes the name and address of the home repair and remodeling business. The acknowledgment form shall be in 17 18 duplicate and incorporated into the pamphlet. The original 19 acknowledgment form shall be retained by the contractor and the 20 duplicate copy shall be retained within the pamphlet by the 21 consumer.
 - (b) For any contract for \$1,000 or under, any person engaging in the business of home repair and remodeling shall provide to its customers a copy of the "Home Repair: Know Your Consumer Rights" pamphlet. No written acknowledgment of

- 1 receipt of the pamphlet is required for a contract of \$1,000 or
- 2 under.
- 3 (c) The pamphlet must be a separate document, in at least
- 4 12 point type, and in legible ink. The pamphlet shall read as
- 5 follows:

6 "HOME REPAIR: KNOW YOUR CONSUMER RIGHTS

- 7 As you plan for your home repair/improvement project, it is
- 8 important to ask the right questions in order to protect your
- 9 investment. The tips in this fact sheet should allow you to
- 10 protect yourself and minimize the possibility that a
- 11 misunderstanding may occur.

12 AVOIDING HOME REPAIR FRAUD

- 13 Please use extreme caution when confronted with the following
- warning signs of a potential scam:
- 15 (1) Door-to-door salespersons with no local connections
- 16 who offer to do home repair work for substantially less than
- 17 the market price.
- 18 (2) Solicitations for repair work from a company that lists
- only a telephone number or a post-office box number to contact,
- 20 particularly if it is an out-of-state company.
- 21 (3) Contractors who fail to provide customers references
- 22 when requested.

2

3

4

5

6

7

8

19

20

21

22

23

- (4) Persons offering to inspect your home for free. Do not admit anyone into your home unless he or she can present authentic identification establishing his or her business status. When in doubt, do not hesitate to call the worker's employer to verify his or her identity.
- (5) Contractors demanding cash payment for a job or who ask you to make a check payable to a person other than the owner or company name.
- 9 (6) Offers from a contractor to drive you to the bank to withdraw funds to pay for the work.

11 CONTRACTS

- 12 (1) Get all estimates in writing.
- 13 (2) Do not be induced into signing a contract by 14 high-pressure sales tactics.
- 15 (3) Never sign a contract with blank spaces or one you do
 16 not fully understand. If you are taking out a loan to finance
 17 the work, do not sign the contract before your lender approves
 18 the loan.
 - (4) Remember, you have 3 business days from the time you sign your contract to cancel any contract if the sale is made at your home. The contractor cannot deprive you of this right by initiating work, selling your contract to a lender, or any other tactic.
- 24 (5) If the contractor does business under a name other than

- 1 the contractor's real name, the business must either be
- 2 incorporated or registered under the Assumed Business Name Act.
- 3 Check with the Secretary of State to see if the business is
- 4 incorporated or with the county clerk to see if the business
- 5 has registered under the Assumed Business Name Act.
- 6 (6) Homeowners should check with local and county units of 7 government to determine if permits or inspections are required.
- 8 (7) Determine whether the contractor will guarantee his or 9 her work and products.
- 10 (8) Determine whether the contractor has the proper insurance.
- 12 (9) Do not sign a certificate of completion or make final payment until the work is done to your satisfaction.
- 14 (10) Remember, homeowners should know who provides
 15 supplies and labor for any work performed on your home.
 16 Suppliers and subcontractors have a right to file a lien
 17 against your property if the general contractor fails to pay
 18 them. To protect your property, request lien waivers from the
 19 general contractor.

BASIC TERMS TO BE INCLUDED IN A CONTRACT

21 (1) Contractor's full name, address, and telephone number.
22 Illinois law requires that persons selling home repair and
23 improvement services provide their customers with notice of any
24 change to their business name or address that comes about prior

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

- to the agreed dates for beginning or completing the work. 1
- 2 (2) A description of the work to be performed.
- 3 (3) Starting and estimated completion dates.
 - (4) Total cost of work to be performed.
 - (5) Schedule and method of payment, including down payment, subsequent payments, and final payment.
 - (6) A provision stating the grounds for termination of the contract by either party. However, the homeowner must pay the contractor for work completed. If the contractor fails to commence or complete work within the contracted time period, the homeowner may cancel and may be entitled to a refund of any down payment or other payments made towards the work, upon written demand by certified mail.
 - (7) A provision stating the grounds for termination of the contract if you are notified by your insurer that all or any part of the claim or contract is not a covered loss under the insurance policy, you may cancel the contract by mailing or delivering written notice to (name of contractor) at (address of contractor's place of business) at any time prior to midnight on the fifth business day after you have received such notice from your insurer. If you cancel, any payments made by you under the contract will be returned to you within 10 business days following receipt by the contractor of your cancellation notice. If, however, the contractor has provided any goods or services related to a catastrophe, acknowledged and agreed to by the insured homeowner in writing to be

- necessary to prevent damage to the premises, the contractor is 1
- 2 entitled to the reasonable value of such goods and services.
- 3 Homeowners should obtain a copy of the signed contract and
- 4 keep it in a safe place for reference as needed.
- 5 To file a complaint against a roofing contractor, contact
- 6 the Illinois Department of Financial and Professional
- 7 Responsibility at 312-814-6910 or file a complaint directly on
- 8 its website.
- 9 IF YOU THINK YOU HAVE BEEN DEFRAUDED OR YOU HAVE OUESTIONS
- 10 If you think you have been defrauded by a contractor or
- 11 have any questions, please bring it to the attention of your
- 12 State's Attorney or the Illinois Attorney General's Office.
- Attorney General Toll-Free Numbers 13
- (800) 243-0607 14 Carbondale
- 15 Springfield (800) 243-0618
- 16 Chicago (800) 386-5438".
- (Source: P.A. 91-230, eff. 1-1-00.) 17