

Rep. Joseph M. Lyons

Filed: 1/12/2009

	09500SB2513ham003 LRB095 18312 WGH 53987 a
1	AMENDMENT TO SENATE BILL 2513
2	AMENDMENT NO Amend Senate Bill 2513, AS AMENDED,
3	with reference to page and line numbers of House Amendment No.
4	2, on page 2, by inserting after line 9 the following:
5	"Section 7. The Home Equity Assurance Act is amended by
6	changing Sections 3, 7, and 8 as follows:
7	(65 ILCS 95/3) (from Ch. 24, par. 1603)
8	Sec. 3. Definitions. For the purposes of this Act:
9	(a) "Bona fide offer" means an offer made in good faith and
10	for a valuable consideration to purchase a qualified residence
11	at a price that in the opinion of the governing commission is
12	reasonable given current market conditions.
13	(b) "Certificate of participation" means the duly
14	notarized document of membership in a program, signed by the
15	qualified applicant and by an authorized representative of the
16	governing commission, which specifies the location and

description of the guaranteed residence, its guaranteed value,
 the registration date, and which has attached a program
 appraisal for the guaranteed residence.

4 (C) "Community organization" means a not-for-profit 5 organization which has been registered with this State for at least 5 years as a not-for-profit organization, which qualifies 6 for tax exempt status under Section 501 (c) (3) or 501 (c) (4) 7 8 of the United States Internal Revenue Code of 1986, as now or 9 hereafter amended, which continuously maintains an office or 10 business location within the territory of a program together 11 with a current listed telephone number, and whose members reside within the territory of a program. 12

(d) "Eligible applicant" means a natural person who is the owner of a qualified residence within the territory of a program who continuously occupies or has a family member who occupies such qualified residence as the principal place of residence.

(e) "Family member" means a spouse, child, stepchild,
parent, grandparent, brother, sister, or any such relations of
the spouse of the member.

(f) "Governing commission" means the 9 member (or 18 member in the case of a merged program) governing body which is authorized by voter approval of the creation of a home equity program (or merger of programs) as provided in this Act and which is appointed by the mayor of the municipality in which the program has been approved with the approval of the city 09500SB2513ham003 -3- LRB095 18312 WGH 53987 a

1 council, 7 (or 14 in the case of a merged program) of whom 2 shall be appointed from a list or lists of nominees submitted 3 by a community organization or community organizations as 4 defined in this Act.

5 (g) "Gross selling value" means the total consideration to 6 be paid for the purchase of a guaranteed residence, and shall 7 include any amount that the buyer or prospective buyer agrees 8 to assume on behalf of a member, including broker commissions, 9 points, legal fees, personal financing, or other items of value 10 involved in the sale.

(h) "Guarantee fund" means the funds collected under the provisions of this Act for the purpose of guaranteeing the property values of members within the territory of a program.

(i) "Guaranteed residence" means a qualified residence for which a certificate of participation has been issued, which is occupied continuously as the place of legal residence by the member or a family member, which is described in the certificate of participation, and which is entitled to coverage under this Act.

(j) "Guaranteed value" means the appraised valuation based upon a standard of current fair market value as of the registration date on the qualified residence as determined by a program appraiser pursuant to accepted professional appraisal standards and which is authorized by the commission for the registration date. The guaranteed value shall be used solely by the commission for the purpose of administering the program and 09500SB2513ham003

1 shall remain confidential.

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(k) "Member" means the owner of a guaranteed residence.

3 (1) "Owner" means a natural person who is the legal 4 titleholder or who is the beneficiary of a trust which is the 5 legal titleholder.

6 (m) "Physical perils" means physical occurrences such as, 7 but not limited to, fire, windstorm, hail, nuclear explosion or 8 seepage, war, insurrection, wear and tear, cracking, settling, 9 vermin, rodents, insects, vandalism, pollution or 10 contamination, and all such related occurrences or acts of God.

(n) "Program" means the guaranteed home equity programgoverned by a specific home equity commission.

(o) "Program appraisal" means a real estate appraisal conducted by a program appraiser for the purpose of establishing the guaranteed value of a qualified residence under a program and providing a general description of the qualified residence. The program appraisal shall be used solely by the governing commission for the purpose of administering the program and shall remain confidential.

20 (p) "Program appraiser" means a real estate appraiser who 21 meets the professional standards established by the American 22 Institute of Real Estate Appraisers (AIREA), the National 23 Association of Independent Fee Appraisers (NAIFA), the 24 National Society of Real Estate Appraisers (NSREA) or the 25 American Society of Appraisers (ASA) and whose name is 26 submitted to the governing commission by the appraiser to

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conduct program appraisals under the provisions of a program.

2 (q) "Program guidelines" means those policies, rules, 3 regulations, and bylaws established from time to time by the 4 governing commission to explain, clarify, or modify the program 5 in order to fulfill its goals and objectives.

6 (r) "Qualified residence" means a building: (1) located in 7 the territory of a program having at least one, but not more 8 than 6, dwelling units; (2) classified by county ordinance as 9 residential and assessed for property tax purposes; and (3) 10 with at least one dwelling unit continuously occupied as the 11 principal legal residence of a member or family member.

12 (s) "Registration date" means the date of receipt by the 13 governing commission of the registration fee and a completed 14 application of a qualified applicant for participation in a 15 program.

16 (t) "Registration fee" means the fee which is established 17 by the governing commission to defray the cost of a program 18 appraisal on a qualified residence.

19 (Source: P.A. 86-684.)

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(65 ILCS 95/7) (from Ch. 24, par. 1607)

Sec. 7. Guarantee. A member or the estate of a member participating in a program created under the provisions of this Act shall be paid 100% of the difference between the guaranteed value as determined by the program and the gross selling value as determined in Section 8 of this Act if the guaranteed value 09500SB2513ham003 -6- LRB095 18312 WGH 53987 a

1 is greater than the gross selling value. The guarantee provided by the program shall only apply to sales made 5 years or more 2 3 after the date of issuance of the certificate of participation 4 and shall be provided subject to all of the terms, conditions, 5 and stipulations of the program. The guarantee provided by the program shall extend only to those who qualified as members at 6 the time of their application, or to the estates of members; 7 provided that the estate applies within 2 years of the member's 8 9 death or immediately upon completion of the fifth year after 10 the date of issuance of the certificate of participation, 11 whichever is later. A member shall receive the guarantee provided by the program only if the member has accepted a bona 12 13 fide offer and the sale of the guaranteed residence has closed. 14 A member of a program agrees to abide by all conditions, 15 stipulations, and provisions of a program and shall not be 16 eligible for protection and shall not receive the guarantee unless all such conditions, stipulations and provisions have 17 been met. Any member failing to abide by the conditions, 18 19 stipulations and provisions of a program or who engages in 20 fraud, misrepresentation, or concealment in any process 21 involving a program forfeits both the registration fee and any 22 claim to the guarantee.

23 (Source: P.A. 85-1044.)

24 (65 ILCS 95/8) (from Ch. 24, par. 1608)

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Sec. 8. Procedures for obtaining benefits. (a) In order to

be eligible for payment under a program created pursuant to this Act, a member must follow the program guidelines adopted by the governing commission as well as the procedures set forth in this Section.

5 (b) A member must file a "Notice of Intent to Sell" with the governing commission in accordance with program guidelines 6 if and when the member intends to place the guaranteed 7 8 residence on the market for sale. Upon receipt of a "Notice of 9 Intent to Sell", the governing commission shall provide the 10 member with a copy of this Section and a written description of 11 the rights and responsibilities of both the member and the governing commission and the procedures 12 for obtaining 13 benefits; provided, however, that such information provided by 14 the governing commission shall not restrict or advise the 15 member with respect to the selection of a real estate broker or 16 agent. The information shall be delivered to the member either in person or by registered mail. A member is not eligible to 17 file "Notice of Intent to Sell" until 5 years after the 18 19 member's registration date.

20 (c) A member is required to offer the guaranteed residence 21 for sale according to the program guidelines, including the 22 utilization of complete and proper methods for listing 23 residential property, listing the guaranteed residence at a 24 price which reasonably can be expected to attract buyers, and 25 providing reasonable access for potential buyers to see the 26 guaranteed residence. 09500SB2513ham003

1 (d) A member <u>shall</u> may list the guaranteed residence in 2 accordance with program guidelines with a real estate broker of 3 the member's choice, for up to 90 days following the date on 4 which the member listed the residence.

5 (e) Within 60 days of receipt of a "Notice of Intent to 6 Sell", the governing commission shall has the right to have the guaranteed residence inspected by a program appraiser, at the 7 governing commission's expense, in order to determine if the 8 guaranteed residence is in substantially the same condition as 9 10 described by the program appraisal attached to the certificate 11 of participation. If the guaranteed residence fails to meet this standard, the following procedures shall be followed: 12

(1) The program appraiser shall determine the percentage depreciation of the guaranteed residence due to failure to maintain the premises or due to physical perils or other causes not covered by the program.

17 (2) This percentage figure shall be multiplied by the18 guaranteed value to determine the dollar depreciation.

19 (3) This dollar depreciation shall be subtracted from the 20 guaranteed value to derive a lower guaranteed value to be used 21 for the purpose of determining the amount of payment under the 22 program.

(f) A member shall make the guaranteed residence available to a program appraiser within a reasonable time within this 60 day period after receipt of notice from the commission that an inspection under paragraph (e) of this Section is required, or the member's coverage under the program shall be null, void and of no further effect, and the member's registration fee shall be forfeited.

4 (g) Ninety days after listing the guaranteed residence, a 5 member shall be eligible to file a "Notice of Intent to Claim" 6 with the governing commission, in accordance with guidelines established by the governing commission, attesting to the fact 7 that the member has followed program guidelines in offering the 8 9 guaranteed residence for sale, that the member is unable to 10 obtain an offer for purchase of the guaranteed residence for at 11 least its guaranteed value, and that the member intends to file a claim against the program. Such notice shall include 12 verifiable evidence of placement of the guaranteed residence on 13 14 the market, the dates such placement took place, and shall list 15 all reasonable offers to buy the property. Verifiable evidence 16 may include a copy of advertisements for sale, a contract with a licensed real estate broker, or other evidence satisfactory 17 18 to a majority of the governing commission.

(h) Upon receipt of the "Notice of Intent to Claim", the governing commission has 60 days during which it shall require the member to list the guaranteed residence at a price that the governing commission deems reasonable with a real estate broker of the member's choosing. The real estate broker chosen by the member shall advertise the guaranteed residence throughout the municipality which encompasses the territory of the program.

26 (i) During the 60 day period described in paragraph (h) of

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1 this Section, the member shall forward to the governing 2 commission all offers of purchase by either personal delivery or registered mail. If the member receives an offer of purchase 3 4 which can reasonably be expected to be consummated if accepted 5 and whose gross selling value is greater than the guaranteed 6 value of the guaranteed residence, then no benefits may be claimed under the program. If the member receives an offer to 7 8 purchase at a gross selling value that is less than the 9 guaranteed value, a majority of the Commission must determine 10 if it is a bona fide offer. If the governing commission determines the offer is not bona fide, the offer shall be 11 deemed rejected by the governing commission. The member shall 12 13 have a right to request arbitration. If the offer is deemed 14 bona fide, the governing commission shall, within 7 $\frac{3}{2}$ working 15 days of the receipt of such offer, either:

16 approve the offer, in which case the governing (1)commission shall authorize the payment of the amount afforded 17 under this Act upon receipt of verifiable evidence of the sale 18 guaranteed residence subject to the following 19 of the 20 conditions: (i) sales involving eminent domain shall be covered as set forth in paragraph (1) of this Section; (ii) sales 21 22 subsequent to an insured property and casualty loss shall be 23 guaranteed for the guaranteed value as determined according to 24 paragraph (e) of this Section; (iii) contract sales shall be 25 guaranteed as determined by the guaranteed value in paragraph 26 (e) of this Section, however proceeds payable from the program

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shall be disbursed in equal annual installments over the life
 of the contract; or

3 (2) reject the offer, in which case the member shall 4 continue showing the guaranteed residence until the 5 termination of the 60 day period. Any offer that the 6 governing commission deems not to be a bona fide offer shall be 7 rejected by the governing commission.

8 Unless the member and the governing commission otherwise 9 agree, the governing commission's failure to act upon an offer 10 within <u>7</u> 3 working days shall be deemed to be a rejection of 11 the offer.

If the member does not receive a bona fide offer within the 12 60 day period described in subsection (h), the Commission may 13 14 order an appraisal, at the governing commission expense, of the 15 property to determine the current fair market value. If the 16 current fair market value is below the guaranteed value, the Commission may require the member to list the guaranteed 17 residence at the fair market value price with a real estate 18 broker of the member's choosing. If the member does not receive 19 20 a bona fide offer within 90 days thereafter, the member may further reduce the price with the consent of the Commission. 21 Every 90 days thereafter, the member may request, and the 22 Commission may consent to, an reduced listing price. 23

(j) No guarantee is afforded by the program <u>unless the</u>
 <u>member has accepted a bona fide offer and the sale of the</u>
 <u>guaranteed property has closed</u>, and until 60 days after a

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1 member files a "Notice of Intent to Claim". The Furthermore, 2 the governing commission shall be required to make payments to 3 a member only upon receipt of verifiable evidence of the actual 4 sale of the guaranteed residence in accordance with the terms 5 agreed upon between the member and the governing commission at 6 the time the governing commission authorized payment. If a member rejects an offer for purchase which has been submitted 7 to and approved by the governing commission, the governing 8 9 commission or program shall not be liable for any future 10 guarantee payment larger than that authorized for this proposed 11 sale.

12 (k) Except as otherwise provided in this Act, payments 13 under the program as provided in Section 7 of this Act shall 14 not be made until the sale of the guaranteed residence has 15 closed and title has passed or the beneficial interest has been 16 transferred.

(1) When a guaranteed residence is to be acquired through the use of eminent domain by a condemning body, the following procedures shall apply:

(1) If the member rejects an offer from the condemning body
equal to or greater than the guaranteed value, then no benefits
may be claimed under the program.

(2) If the condemning body offers less than the guaranteed value, the governing commission may either: (i) pay 100% of the difference between the guaranteed value and the offered price if the member agrees to sell at the offered price; or (ii) 09500SB2513ham003 -13- LRB095 18312 WGH 53987 a

1	advise the member that the offer is inadequate and should be
2	refused. If the member refuses the offer and the final court
3	determination of the value of the property is less than the
4	guaranteed value, then the program shall pay 100% of the
5	difference between the judgment and the guaranteed value.
6	(Source: P.A. 86-684.)"; and
7	on page 76, by inserting after line 2 the following:
8	"Section 35. The Code of Civil Procedure is amended by
9	adding Section 15-1502.5 as follows:
10	(735 ILCS 5/15-1502.5 new)
11	Sec. 15-1502.5. Homeowner protection.
12	(a) As used in this Section:
13	"Approved counseling agency" means a housing counseling
14	agency approved by the U.S. Department of Housing and Urban
15	Development.
16	"Approved Housing Counseling" means in-person counseling
17	provided by a counselor employed by an approved counseling
18	agency to all borrowers, or documented telephone counseling
19	where a hardship would be imposed on one or more borrowers. A
20	hardship shall exist in instances in which the borrower is
21	confined to his or her home due to medical conditions, as
22	verified in writing by a physician or the borrower resides 50
23	miles or more from the nearest approved counseling agency. In

1	instances of telephone counseling, the borrower must supply all
2	necessary documents to the counselor at least 72 hours prior to
3	the scheduled telephone counseling session.
4	"Delinquent" means past due with respect to a payment on a
5	mortgage secured by residential real estate.
6	"Department" means the Department of Financial and
7	Professional Regulation.
8	"Secretary" means the Secretary of Financial and
9	Professional Regulation or other person authorized to act in
10	the Secretary's stead.
11	"Sustainable loan workout plan" means a plan that the
12	mortgagor and approved counseling agency believe shall enable
13	the mortgagor to stay current on his or her mortgage payments
14	for the foreseeable future when taking into account the
15	mortgagor income and existing and foreseeable debts. A
16	sustainable loan workout plan may include, but is not limited
17	to, (1) a temporary suspension of payments, (2) a lengthened
18	loan term, (3) a lowered or frozen interest rate, (4) a
19	principal write down, (5) a repayment plan to pay the existing
20	loan in full, (6) deferred payments, or (7) refinancing into a
21	new affordable loan.
22	(b) Except in the circumstance in which a mortgagor has
23	filed a petition for relief under the United States Bankruptcy
24	Code, no mortgagee shall file a complaint to foreclose a
25	mortgage secured by residential real estate until the
26	requirements of this Section have been satisfied.

1 (c) Notwithstanding any other provision to the contrary, 2 with respect to a particular mortgage secured by residential 3 real estate, the procedures and forbearances described in this 4 Section apply only once per subject mortgage.

5 Except for mortgages secured by residential real estate in 6 which any mortgagor has filed for relief under the United States Bankruptcy Code, if a mortgage secured by residential 7 real estate becomes delinquent by more than 30 days the 8 9 mortgagee shall send via U.S. mail a notice advising the 10 mortgagor that he or she may wish to seek approved housing 11 counseling. Notwithstanding anything to the contrary in this 12 Section, nothing shall preclude the mortgagor and mortgagee 13 from communicating with each other during the initial 30 days 14 of delinquency or reaching agreement on a sustainable loan 15 workout plan, or both.

16 No foreclosure action under Part 15 of Article XV of the 17 Code of Civil Procedure shall be instituted on a mortgage secured by residential real estate before mailing the notice 18 described in this subsection (c). 19

20 The notice required in this subsection (c) shall state the 21 date on which the notice was mailed, shall be headed in bold 14-point type "GRACE PERIOD NOTICE", and shall state the 22 following in 14-point type: "YOUR LOAN IS MORE THAN 30 DAYS 23 24 PAST DUE. YOU MAY BE EXPERIENCING FINANCIAL DIFFICULTY. IT MAY 25 BE IN YOUR BEST INTEREST TO SEEK APPROVED HOUSING COUNSELING. 26 YOU HAVE A GRACE PERIOD OF 30 DAYS FROM THE DATE OF THIS NOTICE

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1	TO OBTAIN APPROVED HOUSING COUNSELING. DURING THE GRACE PERIOD,
2	THE LAW PROHIBITS US FROM TAKING ANY LEGAL ACTION AGAINST YOU.
3	YOU MAY BE ENTITLED TO AN ADDITIONAL 30 DAY GRACE PERIOD IF YOU
4	OBTAIN HOUSING COUNSELING FROM AN APPROVED HOUSING COUNSELING
5	AGENCY. A LIST OF APPROVED COUNSELING AGENCIES MAY BE OBTAINED
6	FROM THE ILLINOIS DEPARTMENT OF FINANCIAL AND PROFESSIONAL
7	REGULATION."
8	The notice shall also list the Department's current
9	consumer hotline, the Department's website, and the telephone
10	number, fax number, and mailing address of the mortgagee. No
11	language, other than language substantially similar to the
12	language prescribed in this subsection (c), shall be included
13	in the notice. Notwithstanding any other provision to the
14	contrary, the grace period notice required by this subsection
15	(c) may be combined with a counseling notification required
16	under federal law.
17	The sending of the notice required under this subsection
18	(c) means depositing or causing to be deposited into the United
19	States mail an envelope with first-class postage prepaid that
20	contains the document to be delivered. The envelope shall be
21	addressed to the mortgagor at the common address of the
22	residential real estate securing the mortgage.
23	(d) Until 30 days after mailing the notice provided for
24	under subsection (c) of this Section, no legal action shall be
25	instituted under Part 15 of Article XV of the Code of Civil
26	Procedure.

1	(e) If, within the 30-day period provided under subsection
2	(d) of this Section, an approved counseling agency provides
3	written notice to the mortgagee that the mortgagor is seeking
4	approved counseling services, then no legal action under Part
5	15 of Article XV of the Code of Civil Procedure shall be
6	instituted for 30 days after the date of that notice. The date
7	that such notice is sent shall be stated in the notice, and
8	shall be sent to the address or fax number contained in the
9	Grace Period Notice required under subsection (c) of this
10	Section. During the 30-day period provided under this
11	subsection (e), the mortgagor or counselor or both may prepare
12	and proffer to the mortgagee a proposed sustainable loan
13	workout plan. The mortgagee will then determine whether to
14	accept the proposed sustainable loan workout plan. If the
15	mortgagee and the mortgagor agree to a sustainable loan workout
16	plan, then no legal action under Part 15 of Article XV of the
17	Code of Civil Procedure shall be instituted for as long as the
18	sustainable loan workout plan is complied with by the
19	mortgagor.
20	The agreed sustainable loan workout plan and any
21	modifications thereto must be in writing and signed by the
22	mortgagee and the mortgagor.
23	Upon written notice to the mortgagee, the mortgagor may
24	change approved counseling agencies, but such a change does not
25	entitle the mortgagor to any additional period of forbearance.
26	(f) If the mortgagor fails to comply with the sustainable

1	loan workout plan, then nothing in this Section shall be
2	construed to impair the legal rights of the mortgagee to
3	enforce the contract.
4	(q) A counselor employed by a housing counseling agency or
5	the housing counseling agency that in good faith provides
6	counseling shall not be liable to a mortgagee or mortgagor for
7	civil damages, except for willful or wanton misconduct on the
8	part of the counselor in providing the counseling.
9	(h) There shall be no waiver of any provision of this
10	Section.
11	(i) It is the General Assembly's intent that compliance
12	with this Section shall not prejudice a mortgagee in ratings of
13	its bad debt collection or calculation standards or policies.
14	(j) This Section shall not apply, or shall cease to apply,
15	to residential real estate that is not occupied as a principal
16	residence by the mortgagor.
17	(k) This Section is repealed 2 years after the effective
18	date of this amendatory Act of the 95th General Assembly.
19	Section 40. The Mortgage Rescue Fraud Act is amended by
20	changing Sections 5 and 50 and by adding Sections 7 and 70 as
21	follows:
22	(765 ILCS 940/5)
23	Sec. 5. Definitions. As used in this Act:
24	"Distressed property" means residential real property

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1 consisting of one to 6 family dwelling units that is in 2 foreclosure or at risk of loss due to nonpayment of taxes, or 3 whose owner is more than <u>30</u> 90 days delinquent on any loan that 4 is secured by the property.

5 "Distressed property consultant" means any person who, 6 directly or indirectly, for compensation from the owner, makes 7 any solicitation, representation, or offer to perform or who, 8 for compensation from the owner, performs any service that the 9 person represents will in any manner do any of the following:

 stop or postpone the foreclosure sale or <u>stop or</u> <u>postpone</u> the loss of the home due to nonpayment of taxes;

12 (2) obtain any forbearance from any beneficiary or 13 mortgagee, or relief with respect to a tax sale of the 14 property;

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(3) assist the owner to exercise any right of
reinstatement or right of redemption;

17 (4) obtain any extension of the period within which the 18 owner may reinstate the owner's rights with respect to the 19 property;

20 (5) obtain any waiver of an acceleration clause 21 contained in any promissory note or contract secured by a 22 mortgage on a distressed property or contained in the 23 mortgage;

(6) assist the owner in foreclosure, loan default, or post-tax sale redemption period to obtain a loan or advance of funds;

1 (7) avoid or ameliorate the impairment of the owner's credit resulting from the recording of a notice of default 2 or the conduct of a foreclosure sale or tax sale; or 3 4 (8) save the owner's residence from foreclosure or save 5 the owner from loss of home due to nonpayment of taxes. A "distressed property consultant" does not include any of 6 7 the following: 8 (1) a person or the person's authorized agent acting 9 under the express authority or written approval of the 10 Department of Housing and Urban Development; 11 (2) a person who holds or is owed an obligation secured by a lien on any distressed property, or a person acting 12 13 under the express authorization or written approval of such 14 person, when the person performs services in connection 15 with the obligation or lien, if the obligation or lien did 16 not arise as the result of or as part of a proposed 17 distressed property conveyance; 18 banks, savings banks, (3)savings and loan 19 associations, credit unions, and insurance companies 20 organized, chartered, or holding a certificate of 21 authority to do business under the laws of this State or

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 (4) licensed attorneys <u>licensed in Illinois</u> engaged in the practice of law;

any other state or under the laws of the United States;

(5) a Department of Housing and Urban Development
 approved mortgagee and any subsidiary or affiliate of these

persons or entities, and any agent or employee of these persons or entities, while engaged in the business of these persons or entities;

4 (6) a 501(c)(3) nonprofit agency or organization,
5 doing business for no less than 5 years, that offers
6 counseling or advice to an owner of a distressed property,
7 if they do not contract for services with for-profit
8 lenders or distressed property purchasers, or any person
9 who structures or plans such a transaction;

10 (7) (blank) licensees of the Residential Mortgage
11 License Act of 1987;

12 (8) licensees of the Consumer Installment Loan Act who13 are authorized to make loans secured by real property; or

14 (9) licensees of the Real Estate License Act of 200015 when providing licensed activities.

16 "Distressed property purchaser" means any person who acquires any interest in fee in a distressed property or a 17 18 beneficial interest in a trust holding title to a distressed 19 property while allowing the owner to possess, occupy, or retain 20 any present or future interest in fee in the property, or any 21 person who participates in a joint venture or joint enterprise 22 involving а distressed property conveyance. "Distressed 23 property purchaser" does not mean any person who acquires 24 distressed property at a short sale or any person acting in participation with any person who acquires distressed property 25 26 at a short sale, if that person does not promise to convey an interest in fee back to the owner or does not give the owner an
 option to purchase the property at a later date.

"Distressed property conveyance" means a transaction in 3 4 which an owner of a distressed property transfers an interest 5 in fee in the distressed property or in which the holder of all or some part of the beneficial interest in a trust holding 6 title to a distressed property transfers that interest; the 7 8 acquirer of the property allows the owner of the distressed 9 property to occupy the property; and the acquirer of the 10 property or a person acting in participation with the acquirer 11 of the property conveys or promises to convey an interest in fee back to the owner or gives the owner an option to purchase 12 13 the property at a later date.

14 "Person" means any individual, partnership, corporation, 15 limited liability company, association, or other group or 16 entity, however organized.

17 "Service" means, without limitation, any of the following:

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(1) debt, budget, or financial counseling of any type;

(2) receiving money for the purpose of distributing it
to creditors in payment or partial payment of any
obligation secured by a lien on a distressed property;

(3) contacting creditors on behalf of an owner of a
 residence that is distressed property;

(4) arranging or attempting to arrange for an extension
of the period within which the owner of a distressed
property may cure the owner's default and reinstate his or

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1 her obligation; (5) arranging or attempting to arrange for any delay or 2 postponement of the time of sale of the distressed 3 4 property; 5 (6) advising the filing of any document or assisting in any manner in the preparation of any document for filing 6 7 with any court; or (7) giving any advice, explanation, or instruction to 8

9 an owner of a distressed property that in any manner 10 relates to the cure of a default or forfeiture or to the 11 postponement or avoidance of sale of the distressed 12 property.

13 (Source: P.A. 94-822, eff. 1-1-07; 95-691, eff. 6-1-08.)

14 (765 ILCS 940/7 new)

Sec. 7. Residential Mortgage License Act of 1987 licensees.
Licensees of the Residential Mortgage License Act of 1987 are
exempt from the requirements of Sections 10, 15, 20, 50(a) (4),
50(a) (5), 50(a) (6), and 50(a) (7). Licensees are also exempt
from the requirements of Section 50(a) (2) and Section 70 for
any transaction resulting in the origination of a new mortgage
loan extinguishing the existing mortgage loan.

22 (765 ILCS 940/50)

23 Sec. 50. Violations.

24 (a) It is a violation for a distressed property consultant

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to:
 (1) claim, demand, charge, collect, or receive any
 compensation until after the distressed property
 consultant has fully performed each service the distressed
 property consultant contracted to perform or represented
 he or she would perform;

(2) claim, demand, charge, collect, or receive any fee,
interest, or any other compensation for any reason that
<u>does not comport with Section 70</u> exceeds 2 monthly mortgage
payments of principal and interest or the most recent tax
installment on the distressed property, whichever is less;

12 (3) take a wage assignment, a lien of any type on real 13 or personal property, or other security to secure the 14 payment of compensation. Any such security is void and 15 unenforceable;

(4) receive any consideration from any third party in
 connection with services rendered to an owner unless the
 consideration is first fully disclosed to the owner;

19 (5) acquire any interest, directly or indirectly, or by 20 means of a subsidiary or affiliate in a distressed property 21 from an owner with whom the distressed property consultant 22 has contracted;

(6) take any power of attorney from an owner for any
 purpose, except to inspect documents as provided by law; or

(7) induce or attempt to induce an owner to enter a
 contract that does not comply in all respects with Sections

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10 and 15 of this Act.

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(b) A distressed property purchaser, in the course of a distressed property conveyance, shall not:

4 (1) enter into, or attempt to enter into, a distressed 5 conveyance unless the distressed property property purchaser verifies and can demonstrate that the owner of 6 the distressed property has a reasonable ability to pay for 7 8 the subsequent conveyance of an interest back to the owner 9 of the distressed property and to make monthly or any other 10 required payments due prior to that time;

11 (2) fail to make a payment to the owner of the 12 distressed property at the time the title is conveyed so 13 that the owner of the distressed property has received 14 consideration in an amount of at least 82% of the 15 property's fair market value, or, in the alternative, fail 16 to pay the owner of the distressed property no more than the costs necessary to extinguish all of the existing 17 18 obligations on the distressed property, as set forth in 19 subdivision (b)(10) of Section 45, provided that the 20 owner's costs to repurchase the distressed property 21 pursuant to the terms of the distressed property conveyance 22 contract do not exceed 125% of the distressed property 23 purchaser's costs to purchase the property. If an owner is 24 unable to repurchase the property pursuant to the terms of 25 distressed property conveyance contract, the the 26 distressed property purchaser shall not fail to make a

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payment to the owner of the distressed property so that the owner of the distressed property has received consideration in an amount of at least 82% of the property's fair market value at the time of conveyance or at the expiration of the owner's option to repurchase.

6 (3) enter into repurchase or lease terms as part of the 7 subsequent conveyance that are unfair or commercially 8 unreasonable, or engage in any other unfair conduct;

9 (4) represent, directly or indirectly, that the 10 distressed property purchaser is acting as an advisor or a consultant, or in any other manner represent that the 11 distressed property purchaser is acting on behalf of the 12 13 homeowner, or the distressed property purchaser is 14 assisting the owner of the distressed property to "save the 15 house", "buy time", or do anything couched in substantially 16 similar language;

17 (5) misrepresent the distressed property purchaser's18 status as to licensure or certification;

19 (6) do any of the following until after the time during 20 which the owner of a distressed property may cancel the 21 transaction:

(A) accept from the owner of the distressed
property an execution of any instrument of conveyance
of any interest in the distressed property;

(B) induce the owner of the distressed property to
 execute an instrument of conveyance of any interest in

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the distressed property; or
(C) record with the county recorder of deeds any

document signed by the owner of the distressed property, including but not limited to any instrument of conveyance;

6 (7) fail to reconvey title to the distressed property 7 when the terms of the conveyance contract have been 8 fulfilled;

9 (8) induce the owner of the distressed property to 10 execute a quit claim deed when entering into a distressed 11 property conveyance;

12 (9) enter into a distressed property conveyance where 13 any party to the transaction is represented by power of 14 attorney;

15 (10) fail to extinguish all liens encumbering the 16 distressed property, immediately following the conveyance of the distressed property, or fail to assume all liability 17 with respect to the lien in foreclosure and prior liens 18 19 that will not be extinguished by such foreclosure, which 20 assumption shall be accomplished without violations of the 21 terms and conditions of the lien being assumed. Nothing 22 herein shall preclude a lender from enforcing any provision 23 in a contract that is not otherwise prohibited by law;

(11) fail to complete a distressed property conveyance
before a notary in the offices of a title company licensed
by the Department of Financial and Professional

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1 Regulation, before an agent of such a title company, a
2 notary in the office of a bank, or a licensed attorney
3 where the notary is employed; or

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4 (12) cause the property to be conveyed or encumbered
5 without the knowledge or permission of the distressed
6 property owner, or in any way frustrate the ability of the
7 distressed property owner to complete the conveyance back
8 to the distressed property owner.

9 (c) There is a rebuttable presumption that an appraisal by 10 a person licensed or certified by an agency of this State or 11 the federal government is an accurate determination of the fair 12 market value of the property.

(d) "Consideration" in item (2) of subsection (b) means any payment or thing of value provided to the owner of the distressed property, including reasonable costs paid to independent third parties necessary to complete the distressed property conveyance or payment of money to satisfy a debt or legal obligation of the owner of the distressed property.

"Consideration" shall not include amounts imputed as a downpayment or fee to the distressed property purchaser, or a person acting in participation with the distressed property purchaser.

(e) An evaluation of "reasonable ability to pay" under subsection (b)(1) of this Section 50 shall include debt to income ratio, fair market value of the distressed property, and the distressed property owner's payment history. There is a 09500SB2513ham003 -29- LRB095 18312 WGH 53987 a

rebuttable presumption that the distressed property purchaser has not verified reasonable payment ability if the distressed property purchaser has not obtained documents of assets, liabilities, and income, other than a statement by the owner of the distressed property.

6 (Source: P.A. 94-822, eff. 1-1-07.)

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(765 ILCS 940/70 new)

8 <u>Sec. 70. Distressed property consultant compensation. In</u> 9 <u>transactions that reduce the existing payment on a homeowner's</u> 10 <u>mortgage loan for a period of no less than 5 years, a</u> 11 <u>distressed property consultant shall not claim, demand,</u> 12 <u>charge, collect, or receive any fee, interest, or any other</u> 13 <u>compensation that exceeds the lesser of the homeowner's:</u>

14 <u>(1) existing monthly principal and interest mortgage</u> 15 payment; or

16 (2) total net savings derived from the lowered monthly
17 principal and interest mortgage payment over the
18 succeeding 12 months.

19 For all other transactions, a distressed property 20 consultant shall not claim, demand, charge, collect, or receive 21 any fee, interest, or any other compensation for any reason 22 that exceeds 50% of the owner's existing monthly principal and 23 interest mortgage payments.

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Section 97. Severability. The provisions of this Act are

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1 severable under Section 1.31 of the Statute on Statutes.".