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AN ACT concerning regulation.

2 Be it enacted by the People of the State of Illinois, 3 represented in the General Assembly:

4 Section 5. The Illinois Funeral or Burial Funds Act is 5 amended by changing Sections 1a-1, 3a, 3a-5, and 3f and by 6 adding Sections 3a-1, 3a-2, 3a-3, and 3a-4 as follows:

7 (225 ILCS 45/1a-1)

Sec. 1a-1. Pre-need contracts.

9 (a) It shall be unlawful for any seller doing business 10 within this State to accept sales proceeds from a purchaser, 11 either directly or indirectly by any means, unless the seller 12 enters into a pre-need contract with the purchaser which meets 13 the following requirements:

14 (1) It states the name and address of the principal
15 office of the seller and the parent company of the seller,
16 if any.

17 (2) It clearly identifies the provider's name and
18 address, the purchaser, and the beneficiary, if other than
19 the purchaser.

(2.5) If the provider has branch locations, the
contract gives the purchaser the opportunity to identify
the branch at which the funeral will be provided.

(3) It contains a complete description of the funeral
merchandise and services to be provided and the price of
the merchandise and services, and it clearly discloses
whether the price of the merchandise and services is
guaranteed or not guaranteed as to price.

28 (A) Each guaranteed price contract shall contain29 the following statement in 12 point bold type:

30THIS CONTRACT GUARANTEES THE BENEFICIARY THE31SPECIFIC GOODS AND SERVICES CONTRACTED FOR. NO32ADDITIONAL CHARGES MAY BE REQUIRED. FOR DESIGNATED

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1GOODS AND SERVICES, ADDITIONAL CHARGES MAY BE INCURRED2FOR UNEXPECTED EXPENSES INCLUDING, BUT NOT LIMITED TO,3CASH ADVANCES, SHIPPING OF REMAINS FROM A DISTANT4PLACE, OR DESIGNATED HONORARIA ORDERED OR DIRECTED BY5SURVIVORS.

6 (B) Except as provided in subparagraph (C) of this 7 paragraph (3), each non-guaranteed price contract 8 shall contain the following statement in 12 point bold 9 type:

10THIS CONTRACT DOES NOT GUARANTEE THE PRICE THE11BENEFICIARY WILL PAY FOR ANY SPECIFIC GOODS OR12SERVICES. ANY FUNDS PAID UNDER THIS CONTRACT ARE ONLY A13DEPOSIT TO BE APPLIED TOWARD THE FINAL PRICE OF THE14GOODS OR SERVICES CONTRACTED FOR. ADDITIONAL CHARGES15MAY BE REQUIRED.

16 (C) If a non-guaranteed price contract may 17 subsequently become guaranteed, the contract shall 18 clearly disclose the nature of the guarantee and the 19 time, occurrence, or event upon which the contract 20 shall become a guaranteed price contract.

(4) It provides that if the particular supplies and services specified in the pre-need contract are unavailable at the time of delivery, the provider shall be required to furnish supplies and services similar in style and at least equal in quality of material and workmanship.

(5) It discloses any penalties or restrictions,
including but not limited to geographic restrictions or the
inability of the provider to perform, on the delivery of
merchandise, services, or pre-need contract guarantees.

(6) Regardless of the method of funding the pre-need contract, the following must be disclosed:

(A) Whether the pre-need contract is to be fundedby a trust, life insurance, or an annuity;

34 (B) The nature of the relationship among the person
35 funding the pre-need contract, the provider, and the
36 seller; and

1 (C) The impact on the pre-need contract of (i) any 2 changes in the funding arrangement including but not 3 limited to changes in the assignment, beneficiary designation, or use of the funds; (ii) any specific 4 5 penalties to be incurred by the contract purchaser as a 6 result of failure to make payments; (iii) penalties to be incurred or moneys or refunds to be received as a 7 result of cancellations; and (iv) all relevant 8 9 information concerning what occurs and whether any 10 entitlements or obligations arise if there is a 11 difference between the proceeds of the particular 12 funding arrangement and the amount actually needed to pay for the funeral at-need. 13

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(D) The method of changing the provider.

(b) All pre-need contracts are subject to the Federal Trade Commission Rule concerning the Cooling-Off Period for Door-to-Door Sales (16 CFR Part 429).

(c) No pre-need contract shall be sold in this State unless 18 19 there is a provider for the services and personal property 20 being sold. If the seller is not a provider, then the seller must have a binding agreement with a provider, and the identity 21 of the provider and the nature of the agreement between the 22 23 seller and the provider shall be disclosed in the pre-need contract at the time of the sale and before the receipt of any 24 25 sales proceeds. A separate completed contract, as required by the Illinois Pre-Need Cemetery Sales Act, shall be issued for 26 27 cemetery merchandise, cemetery services, or undeveloped interment, entombment, or inurnment spaces, as defined in the 28 Illinois Pre-Need Cemetery Sales Act, and not covered by this 29 Act, unless the seller is licensed under both Acts and all 30 31 disclosures are in compliance with both Acts. The failure to 32 disclose the identity of the provider, the nature of the agreement between the seller and the provider, or any changes 33 thereto to the purchaser and beneficiary, or the failure to 34 35 in subdivision (a)(1), make the disclosures required 36 constitutes an intentional violation of this Act.

1 (d) All pre-need contracts must be in writing in at least 2 11 point type, numbered, and executed in duplicate. A signed 3 copy of the pre-need contract must be provided to the purchaser 4 at the time of entry into the pre-need contract. The 5 Comptroller may by rule develop a model pre-need contract form 6 which meets the requirements of this Act.

7 (e) The State Comptroller shall by rule develop a booklet 8 for consumers in plain English describing the scope, 9 application, and consumer protections of this Act. After the 10 adoption of these rules, no pre-need contract shall be sold in 11 this State unless (i) the seller distributes to the purchaser 12 prior to the sale a booklet promulgated or approved for use by 13 the State Comptroller; (ii) the seller explains to the purchaser the terms of the pre-need contract prior to the 14 15 purchaser signing; and (iii) the purchaser initials a statement 16 in the contract confirming that the seller has explained the 17 terms of the contract prior to the purchaser signing.

(f) All sales proceeds received in connection with a pre-need contract shall be deposited into a trust account as provided in Section 1b and Section 2 of this Act, or shall be used to purchase a life insurance policy or tax-deferred annuity as provided in Section 2a of this Act.

23 (q) No pre-need contract shall be sold in this State unless it is accompanied by a funding mechanism permitted under this 24 Act, and unless the seller is licensed by the Comptroller as 25 26 provided in Section 3 of this Act. Nothing in this Act is 27 intended to relieve sellers of pre-need contracts from being 28 licensed under any other Act required for their profession or business, and being subject to the rules promulgated to 29 30 regulate their profession or business, including rules on solicitation and advertisement. 31

32 (Source: P.A. 92-419, eff. 1-1-02.)

33 (225 ILCS 45/3a) (from Ch. 111 1/2, par. 73.103a)

34 Sec. 3a. Denial, <u>nonrenewal</u>, suspension, or revocation of 35 license.

(a) The Comptroller may refuse to issue <u>or renew</u> or may
 suspend or revoke a license on any of the following grounds:

- 3 (1) The applicant or licensee has made any
 4 misrepresentations or false statements or concealed any
 5 material fact.
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(2) The applicant or licensee is insolvent.

7 (3) The applicant or licensee has been engaged in8 business practices that work a fraud.

9 (4) The applicant or licensee has refused to give 10 pertinent data to the Comptroller.

(5) The applicant or licensee has failed to satisfy any enforceable judgment or decree rendered by any court of competent jurisdiction against the applicant.

14 (6) The applicant or licensee has conducted or is about15 to conduct business in a fraudulent manner.

16 (7) The trust agreement is not in compliance with State17 or federal law.

18 (8) The fidelity bond is not satisfactory to the19 Comptroller.

20 (9) As to any individual required to be listed in the license application for license or license renewal, 21 the individual has conducted or is about to conduct any 22 23 business on behalf of the applicant in a fraudulent manner; 24 has been convicted of any felony or misdemeanor, an essential element of which is fraud; has had a judgment 25 rendered against him or her based on fraud in any civil 26 27 litigation; has failed to satisfy any enforceable judgment 28 or decree rendered against him or her by any court of 29 competent jurisdiction; or has been convicted of any felony 30 or any theft-related offense.

(10) The applicant or licensee, including any member, officer, or director thereof if the applicant or licensee is a firm, partnership, association or corporation and any shareholder holding more than 10% of the corporate stock, has violated any provision of this Act or any regulation, decision, order, or finding made by the Comptroller under

1 this Act.

(11) The Comptroller finds any fact or condition
existing which, if it had existed at the time of the
original application for such license <u>or license renewal</u>,
would have warranted the Comptroller in refusing the
issuance <u>or renewal</u> of the license.

(b) Before refusal to issue or renew and before suspension 7 or revocation of a license, the Comptroller shall hold a 8 9 hearing to determine whether the applicant or licensee, hereinafter referred to as the respondent, is entitled to hold 10 11 such a license. At least 10 days prior to the date set for such hearing, the Comptroller shall notify the respondent in writing 12 13 that on the date designated a hearing will be held to determine his eligibility for a license and that he may appear in person 14 15 or by counsel. Such written notice may be served on the 16 respondent personally, or by registered or certified mail sent 17 to the respondent's business address as shown in his latest notification to the Comptroller. At the hearing, both the 18 19 respondent and the complainant shall be accorded ample opportunity to present in person or by counsel such statements, 20 testimony, evidence and argument as may be pertinent to the 21 22 charges or to any defense thereto. The Comptroller may 23 reasonably continue such hearing from time to time.

The Comptroller may subpoena any person or persons in this State and take testimony orally, by deposition or by exhibit, in the same manner and with the same fees and mileage allowances as prescribed in judicial proceedings in civil cases.

Any authorized agent of the Comptroller may administer oaths to witnesses at any hearing which the Comptroller is authorized to conduct.

32 (Source: P.A. 92-419, eff. 1-1-02.)

33 (225 ILCS 45/3a-1 new)

34 <u>Sec. 3a-1. Term of license.</u>

35 (a) Any license that was issued under this Act before the

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1	effective date of this amendatory Act of the 94th General
2	Assembly shall expire according to a schedule developed by the
3	Comptroller pursuant to the original date of issuance and must
4	thereafter be renewed as provided in this Act. Beginning on the
5	effective date of this amendatory Act of the 94th General
6	Assembly, a license or license renewal under this Act shall be
7	issued for a 5-year term, which shall expire as provided in
8	this Act.
9	(b) The Comptroller by rule may adopt a system under which
10	licenses must be renewed by various dates during the year,
11	coinciding with the due date of the annual report of the
12	licensee or any extensions thereof.
13	(225 ILCS 45/3a-2 new)
14	Sec. 3a-2. Requirements for license renewal. In order to
15	complete the license renewal process, the licensee shall submit
16	a license renewal application to the Comptroller in writing
17	signed by the licensee and duly verified on forms furnished by
18	the Comptroller upon the date of renewal. The Comptroller may
19	prescribe abbreviated license renewal application forms for
20	persons holding multiple licenses issued by the Comptroller.
21	Each renewal application (except abbreviated applications)
22	shall contain all the following:
23	(1) An affirmative statement indicating the licensee's
24	desire for renewal and agreement to abide by all applicable
25	statutes and rules.
26	(2) A \$25 nonrefundable renewal fee.
27	(3) A completed annual report.
28	(4) The following information for the licensee, and
29	each member, officer, and director thereof, if the licensee
30	is a firm, partnership, association, or corporation, and
31	each shareholder holding more than 10% of the corporate
32	stock, if the licensee is a corporation:
33	(A) His or her name and current address (both
34	residence and place of business).
35	(B) A detailed statement of the individual's

1	business experience for the 10 years immediately
2	preceding the application.
3	(C) Any present or prior connection between the
4	individual and any other person engaged in pre-need
5	sales.
6	(D) Any felony or misdemeanor convictions of which
7	fraud was an essential element and any charges or
8	complaints lodged against the individual of which
9	fraud was an essential element and that resulted in
10	civil or criminal litigation.
11	(E) Any failure of the individual to satisfy an
12	enforceable judgment entered against him or her based
13	upon fraud.
14	(F) Any other information requested by the
15	Comptroller relating to past business practices of the
16	individual.
17	Since the information required by this item (4) and item
18	(5) may be confidential or contain proprietary
19	information, this information shall not be available to
20	other licensees or the general public and shall be used
21	only for the lawful purposes of the Comptroller in
22	enforcing this Act.
23	(5) A current statement of the licensee's assets and
24	liabilities.
25	(6) The current name and address of the licensee's
26	principal place of business at which the books, accounts,
27	and records are available for examination by the
28	Comptroller as required by this Act.
29	(7) The current names and addresses of the licensee's
30	branch locations at which pre-need sales are conducted and
31	that operate under the same license number as the
32	licensee's principal place of business.
33	(8) The name of the current trustee and, if applicable,
34	the names of the advisors to the trustee, including a copy
35	of the current trust agreement under which the trust funds
36	are held as required by this Act.

1	(9) Such other information as the Comptroller may
2	reasonably require in order to determine whether the
3	licensee's renewal application qualifies under this Act.
4	(225 ILCS 45/3a-3 new)
5	Sec. 3a-3. Remedy for delinquent license renewal.
6	(a) If a licensee continues to conduct activities requiring
7	a license but fails to submit a completed license renewal
8	application to the Comptroller within the time specified in
9	this Act, the Comptroller shall impose upon the licensee a
10	penalty in the amount of \$5 per day for each day the renewal
11	statement is not submitted. The Comptroller may abate all or
12	part of the \$5 daily penalty for good cause shown.
13	(b) In the event the renewal application is denied by the
14	Comptroller, the renewal fee paid is not refundable.
15	(225 ILCS 45/3a-4 new)
16	Sec. 3a-4. License renewal process. Once the licensee has

16 <u>sec. 3a-4. License renewal process. Once the licensee has</u>
17 <u>filed for license renewal, the expiring license shall remain in</u>
18 <u>effect until the renewal has been issued. Upon approval of the</u>
19 <u>Comptroller, the Comptroller shall issue a license renewal to</u>
20 <u>be posted in the place of business of the licensee.</u>

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(225 ILCS 45/3a-5)

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Sec. 3a-5. License requirements.

23 (a) Every license issued by the Comptroller shall state the 24 number of the license, the business name and address of the licensee's principal place of business, each branch location 25 also operating under the license, and the licensee's parent 26 27 company, if any. The license shall be conspicuously posted in each place of business operating under the license. The 28 Comptroller may issue such additional licenses as may be 29 30 necessary for licensee branch locations upon compliance with the provisions of this Act governing an original issuance of a 31 32 license for each new license.

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(b) Individual salespersons representing a licensee shall

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not be required to obtain licenses in their individual capacities, but must acknowledge, by affidavit, that they have been provided with a copy of and have read this Act. The licensee shall retain copies of the affidavits of its sellers for its records and shall make the affidavits available to the Comptroller for examination upon request.

7 (c) The licensee shall be responsible for the activities of
8 any person representing the licensee in selling or offering a
9 pre-need contract for sale.

10 (d) Any person not selling on behalf of a licensee shall 11 obtain its own license.

(e) No license shall be transferable or assignable without the express written consent of the Comptroller. A transfer of more than 50% of the ownership of any business licensed hereunder shall be deemed to be an attempted assignment of the license originally issued to the licensee for which consent of the Comptroller shall be required.

(f) Every license issued hereunder shall remain in force 18 19 until it expires or has been suspended, surrendered, or revoked 20 in accordance with this Act. The Comptroller, upon the request of an interested person or on his own motion, may issue new 21 licenses to a licensee whose license or licenses have been 22 23 revoked, if no factor or condition then exists which would have warranted the Comptroller to originally refuse the issuance of 24 25 such license.

26 (Source: P.A. 92-419, eff. 1-1-02.)

27 (225 ILCS 45/3f)

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Sec. 3f. Revocation of license.

(a) The Comptroller, upon determination that grounds exist for the <u>nonrenewal</u>, revocation or suspension of a license issued under this Act, may <u>refuse to renew</u>, revoke or suspend, if appropriate, the license issued to a licensee or to a particular branch office location with respect to which the grounds for <u>the nonrenewal</u>, revocation or suspension may occur or exist. SB0482 Engrossed - 11 - LRB094 10608 AMC 40929 b

1 (b) Whenever a license is <u>not renewed or is</u> revoked by the 2 Comptroller, he or she shall apply to the Circuit Court of the 3 county wherein the licensee is located for a receiver to 4 administer the trust funds of the licensee or to maintain the 5 life insurance policies and tax-deferred annuities held by the 6 licensee under a pre-need contract.

7 (Source: P.A. 92-419, eff. 1-1-02.)

8 Section 10. The Crematory Regulation Act is amended by 9 changing Sections 11, 11.5, 13, and 62.10 and by adding 10 Sections 10.1, 10.2, 10.3, and 10.4 as follows:

11 (410 ILCS 18/10.1 new)

12 <u>Sec. 10.1. Term of license.</u>

13 (a) Any license that was issued under this Act before the 14 effective date of this amendatory Act of the 94th General 15 Assembly shall expire according to a schedule developed by the Comptroller pursuant to the original date of issuance and must 16 17 thereafter be renewed as provided in this Act. Beginning on the 18 effective date of this amendatory Act of the 94th General Assembly, a license or license renewal shall be issued for a 19 5-year term, which shall expire as provided in this Act. 20

21 (b) The Comptroller by rule may adopt a system under which 22 licenses must be renewed by various dates during the year, 23 coinciding with the due date of the annual report of the 24 licensee or any extensions thereof.

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(410 ILCS 18/10.2 new)

Sec. 10.2. Requirements for license renewal. In order to 26 27 complete the license renewal process, the licensee shall submit 28 a license renewal application to the Comptroller in writing on forms furnished by the Comptroller upon the date of renewal. 29 The Comptroller may prescribe abbreviated license renewal 30 application forms for persons holding multiple licenses issued 31 by the Comptroller. Each renewal application (except 32 abbreviated applications) shall contain all of the following: 33

1	(1) An affirmative statement indicating the licensee's
2	desire for renewal and agreement to abide by all applicable
3	statutes and rules.
4	(2) A \$25 nonrefundable renewal fee.
5	(3) A completed annual report.
6	(4) The current name and address (both residence and
7	business) of the licensee, if the licensee is an
8	individual; the full name and address of every member, if
9	the licensee is a partnership; the full name and address of
10	every member of the board of directors, if the licensee is
11	an association; and the name and address of every officer,
12	director, and shareholder holding more than 25% of the
13	corporate stock, if the licensee is a corporation.
14	(5) A description of the type of structure and
15	equipment used in the operation of the crematory, including
16	the operating permit number issued to the cremation device
17	by the Illinois Environmental Protection Agency.
18	(6) An updated attestation by the owner that cremation
19	services shall be by a person trained in accordance with
20	the requirements of Section 22 of this Act.
21	(7) A copy of the certifications issued by the
22	certification program to the person or persons who operate
23	the cremation device.
24	(8) Any further information that the Comptroller
25	reasonably may require.
26	(410 ILCS 18/10.3 new)
27	Sec. 10.3. Remedy for delinquent license renewal.
28	(a) If a licensee continues to conduct activities requiring
29	a license but fails to submit a completed license renewal
30	application to the Comptroller within the time specified in
31	this Act, the Comptroller shall impose upon the licensee a
32	penalty of \$5 for each day the licensee remains delinquent in
33	submitting the renewal application. The Comptroller may abate
34	all or part of the \$5 daily penalty for good cause shown.
35	(b) In the event the renewal application is denied by the

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Comptroller, the renewal fee paid is not refundable.

2	(410 ILCS 18/10.4 new)
3	Sec. 10.4. License renewal process. Once the licensee has
4	filed for license renewal, the expiring license shall remain in
5	effect until the renewal has been issued. Upon approval of the
6	Comptroller, the Comptroller shall issue a license renewal to
7	be posted in the place of business of the licensee.

8 (410 ILCS 18/11)

9 Sec. 11. Grounds for refusal of license <u>or license renewal</u>
10 or suspension or revocation of license.

(a) In this Section, "applicant" means a person who has
 applied for a license <u>or license renewal</u> under this Act.

(b) The Comptroller may refuse to issue <u>or renew</u> a license under this Act, or may suspend or revoke a license issued under this Act, on any of the following grounds:

16 (1) The applicant or licensee has made any
17 misrepresentation or false statement or concealed any
18 material fact in connection with a license application or
19 licensure under this Act.

(2) The applicant or licensee has been engaged in
 business practices that work a fraud.

(3) The applicant or licensee has refused to give
information required under this Act to be disclosed to the
Comptroller.

(4) The applicant or licensee has conducted or is about
 to conduct cremation business in a fraudulent manner.

(5) As to any individual listed in the license <u>or</u> <u>license renewal</u> application as required under Section 10 <u>or</u> <u>10.2</u>, that individual has conducted or is about to conduct any cremation business on behalf of the applicant in a fraudulent manner or has been convicted of any felony or misdemeanor an essential element of which is fraud.

33 (6) The applicant or licensee has failed to make the34 annual report required by this Act or to comply with a

final order, decision, or finding of the Comptroller made
 under this Act.

(7) The applicant or licensee, including any member,
officer, or director of the applicant or licensee if the
applicant or licensee is a firm, partnership, association,
or corporation and including any shareholder holding more
than 25% of the corporate stock of the applicant or
licensee, has violated any provision of this Act or any
regulation or order made by the Comptroller under this Act.

10 (8) The Comptroller finds any fact or condition 11 existing that, if it had existed at the time of the 12 original application for a license <u>or license renewal</u> under 13 this Act, would have warranted the Comptroller in refusing 14 the issuance of the license.

15 (Source: P.A. 92-675, eff. 7-1-03.)

16 (410 ILCS 18/11.5)

Sec. 11.5. License revocation or suspension; surrender oflicense.

(a) Upon determining that grounds exist for the <u>nonrenewal</u>,
revocation, or suspension of a license issued under this Act,
the Comptroller, if appropriate, may revoke, or suspend, or
<u>refuse to renew</u> the license issued to the licensee.

(b) Upon the <u>nonrenewal</u>, revocation, or suspension of a license issued under this Act, the licensee must immediately surrender the license to the Comptroller. If the licensee fails to do so, the Comptroller may seize the license.

27 (Source: P.A. 92-675, eff. 7-1-03.)

28 (410 ILCS 18/13)

29 Sec. 13. License; display; transfer; duration.

30 (a) Every license issued under this Act must state the 31 number of the license, the business name and address of the 32 licensee's principal place of business, and the licensee's 33 parent company, if any. The license must be conspicuously 34 posted in the place of business operating under the license.

1 (b) No license is transferable or assignable without the 2 express written consent of the Comptroller. A transfer of more 3 than 50% of the ownership of any business licensed under this 4 Act shall be deemed to be an attempted assignment of the 5 license originally issued to the licensee for whom consent of 6 the Comptroller is required.

7 (c) Every license issued under this Act shall remain in 8 force until it <u>expires or</u> has been surrendered, suspended, or 9 revoked in accordance with this Act. Upon the request of an 10 interested person or on the Comptroller's own motion, the 11 Comptroller may issue a new license to a licensee whose license 12 has been revoked under this Act if no factor or condition then 13 exists which would have warranted the Comptroller in originally refusing the issuance of the license. 14

15 (Source: P.A. 92-675, eff. 7-1-03.)

16 (410 ILCS 18/62.10)

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Sec. 62.10. Investigation of actions; hearing.

(a) The Comptroller shall make an investigation upon
discovering facts that, if proved, would constitute grounds for
refusal, denial, suspension, or revocation of a license under
this Act.

22 (b) Before refusing to issue or renew, and before 23 suspending or revoking, a license under this Act, the Comptroller shall hold a hearing to determine whether the 24 25 applicant for a license or the licensee ("the respondent") is 26 entitled to hold such a license. At least 10 days before the 27 date set for the hearing, the Comptroller shall notify the respondent in writing that (i) on the designated date a hearing 28 29 will be held to determine the respondent's eligibility for a 30 license and (ii) the respondent may appear in person or by 31 counsel. The written notice may be served on the respondent personally, or by registered or certified mail sent to the 32 33 respondent's business address as shown in the respondent's 34 latest notification to the Comptroller. The notice must include 35 sufficient information to inform the respondent of the general

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nature of the reason for the Comptroller's action.

2 (c) At the hearing, both the respondent and the complainant 3 shall be accorded ample opportunity to present in person or by counsel such statements, testimony, evidence, and argument as 4 5 may be pertinent to the charge or to any defense to the charge. 6 The Comptroller may reasonably continue the hearing from time to time. The Comptroller may subpoena any person or persons in 7 this State and take testimony orally, by deposition, or by 8 exhibit, in the same manner and with the same fees and mileage 9 as prescribed in judicial proceedings in civil cases. Any 10 11 authorized agent of the Comptroller may administer oaths to 12 witnesses at any hearing that the Comptroller is authorized to conduct. 13

(d) The Comptroller, at the Comptroller's expense, shall 14 provide a certified shorthand reporter to take down the 15 16 testimony and preserve a record of every proceeding at the 17 hearing of any case involving the refusal to issue or renew a license under this Act, the suspension or revocation of such a 18 19 license, the imposition of a monetary penalty, or the referral 20 of a case for criminal prosecution. The record of any such proceeding shall consist of the notice of hearing, 21 the complaint, all other documents in the nature of pleadings and 22 23 written motions filed in the proceeding, the transcript of testimony, and the report and orders of the Comptroller. Copies 24 of the transcript of the record may be purchased from the 25 certified shorthand reporter who prepared the record or from 26 27 the Comptroller.

28 (Source: P.A. 92-675, eff. 7-1-03.)

29 Section 15. The Cemetery Care Act is amended by changing 30 Sections 7, 8, 10, 11, 14, 15, 15.3, 15.4, and 18 and by adding 31 Sections 9.1, 9.2, 9.3, and 9.4 as follows:

32 (760 ILCS 100/7) (from Ch. 21, par. 64.7)

33 Sec. 7. License to hold care funds. No cemetery authority 34 owning, operating, controlling or managing a privately SB0482 Engrossed - 17 - LRB094 10608 AMC 40929 b

operated cemetery may accept the care funds authorized by the provisions of Section 3 of this Act without securing from the Comptroller a license to hold the funds. The license shall be secured by the cemetery authority whether the cemetery authority is serving as trustee of the care funds or whether the care funds are held by an independent trustee.

All licenses issued under the provisions of this Act by the Department of Financial Institutions prior to the time the administration of this Act was transferred to the Comptroller shall remain valid for all purposes unless such license <u>expires</u> <u>or</u> is terminated, surrendered or revoked as provided in this Act.

13 (Source: P.A. 89-615, eff. 8-9-96.)

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(760 ILCS 100/8) (from Ch. 21, par. 64.8)

15 Sec. 8. Every cemetery authority shall register with the 16 Comptroller upon forms furnished by him or her. Such registration statement shall state whether the cemetery 17 18 authority claims that the cemetery owned, operated, 19 controlled, or managed by it is a fraternal cemetery, municipal, State, or federal cemetery, or religious cemetery, 20 or a family burying ground, as the case may be, as defined in 21 22 Section 2 of this Act, and shall state the date of 23 incorporation if a corporation and whether incorporated under 24 general or private act of the legislature. Such registration 25 statement shall be accompanied by a fee of \$5. Such fee shall 26 be paid to the Comptroller and no registration statement shall 27 be accepted by him without the payment of such fee. Every 28 cemetery authority that is not required to file an annual 29 report under this Act shall bear the responsibility of 30 informing the Comptroller whenever a change takes place 31 regarding status of cemetery, name of contact person, and that person's address and telephone number. 32

33 Upon receipt of a registration statement, if a claim is 34 made that a cemetery is a fraternal cemetery, municipal 35 cemetery, or religious cemetery, or a family burying ground, as

1 the case may be, as defined in Section 2 of this Act, and the 2 Comptroller shall determine that such cemetery is not a 3 fraternal cemetery, a municipal cemetery, or a religious 4 cemetery, or a family burying ground, as the case may be, as 5 defined in Section 2 of this Act, the Comptroller shall notify the cemetery authority making the claim of such determination; 6 7 provided, however, that no such claim shall be denied until the 8 cemetery authority making such claim has had at least 10 days' 9 notice of a hearing thereon and an opportunity to be heard. When any such claim is denied, the Comptroller shall within 20 10 11 days thereafter prepare and keep on file in his office the 12 transcript of the evidence taken and a written order or decision of denial of such claim and shall send by United 13 States mail a copy of such order or decision of denial to the 14 15 cemetery authority making such claim within 5 days after the filing in his office of such order, finding or decision. A 16 17 review of any such order, finding or decision may be had as provided in the Administrative Review Law, as now or hereafter 18 19 amended.

Where no claim is made that a cemetery is a fraternal 20 cemetery, municipal cemetery or religious cemetery or family 21 22 burying ground, as the case may be, as defined in Section 2 of 23 this Act, the registration statement shall be accompanied by a 24 fidelity bond in the amount required by Section 9 of this Act. 25 Upon receipt of such application, statement and bond, the 26 Comptroller shall issue a license to accept the care funds 27 authorized by the provisions of Section 3 of this Act to each 28 cemetery authority owning, operating, controlling or managing a privately operated cemetery. However, the Comptroller shall 29 30 issue a license without the filing of a bond where the filing of a bond is excused by Section 18 of this Act. 31

The license issued by the Comptroller shall remain in full force and effect until it <u>expires or</u> is surrendered by the licensee or revoked by the Comptroller as hereinafter provided. (Source: P.A. 88-477.)

1	(760 ILCS 100/9.1 new)
2	Sec. 9.1. Term of license.
3	(a) Any license that was issued under this Act before the
4	effective date of this amendatory Act of the 94th General
5	Assembly shall expire according to a schedule developed by the
6	Comptroller pursuant to the original date of issuance and must
7	thereafter be renewed as provided in this Act. Beginning on the
8	effective date of this amendatory Act of the 94th General
9	Assembly, a license or license renewal shall be issued for a
10	5-year term, which shall expire as provided in this Act.
11	(b) The Comptroller by rule may adopt a system under which

12 licenses must be renewed by various dates during the year, coinciding with the due date of the annual report of the 13 licensee or any extensions thereof. 14

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(760 ILCS 100/9.2 new)

16 Sec. 9.2. Requirements for license renewal. In order to complete the license renewal process, the licensee shall submit 17 a license renewal application to the Comptroller in writing 18 19 signed by the licensee and on forms furnished by the Comptroller upon the date of renewal. The Comptroller may 20 prescribe abbreviated license renewal forms for persons 21 22 holding multiple licenses issued by the Comptroller. Each renewal application (except abbreviated applications) shall 23 24 contain all the following:

(1) An affirmative statement indicating the licensee's 25 26 desire for renewal and agreement to abide by all applicable 27 statutes and rules.

(2) A \$25 nonrefundable renewal fee.

(3) A completed annual report.

30 (4) The following information for the licensee; each member, if the licensee is a partnership or association; 31 each officer or director, if the licensee is a corporation; 32 and each party owning 10% or more of the cemetery authority 33 and the parent company, if any: 34 35

(A) Name and current address (both residence and

1	place of business).
2	(B) A detailed statement of the individual's
3	business experience for the 10 years immediately
4	preceding the application.
5	(C) Any present or prior connection between the
6	individual and any other cemetery or cemetery
7	authority.
8	(D) Any felony or misdemeanor convictions of which
9	fraud was an essential element, any judgment against
10	the person in a civil suit in which the complaint is
11	based on fraud, and whether the person is, at the time
12	of application, a defendant in a civil suit in which
13	the complaint is based on fraud.
14	(E) Any failure of the individual to satisfy an
15	enforceable judgment entered against him or her based
16	upon fraud.
17	Since the information required by this item (4) and the
18	following item (5) may be confidential or contain
19	proprietary information, this information shall not be
20	available to other licensees or the general public and
21	shall be used only for the lawful purposes of the
22	Comptroller in enforcing this Act.
23	(5) A current statement of the licensee's assets and
24	liabilities.
25	(6) The current name, address, and legal boundaries of
26	each cemetery for which the care funds are entrusted and at
27	which the books, accounts, and records are available for
28	examination by the Comptroller as required by Section 13 of
29	this Act.
30	(7) Any other information that the Comptroller may
31	reasonably require in order to determine whether the
32	licensee qualifies for license renewal under this Act.
33	(760 ILCS 100/9.3 new)
34	Sec. 9.3. Remedy for delinquent renewal.
35	(a) If a licensee continues to conduct activities requiring

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1 <u>a license but fails to submit a completed license renewal</u> 2 <u>application to the Comptroller within the time specified in</u> 3 <u>this Act, the Comptroller shall impose upon the licensee a</u> 4 <u>penalty of \$5 for each day the licensee remains delinquent in</u> 5 <u>submitting the renewal application. The Comptroller may abate</u> 6 <u>all or part of the \$5 daily penalty for good cause shown.</u>

7 (b) In the event the renewal application is denied by the
8 Comptroller, the renewal fee paid is not refundable.

9

(760 ILCS 100/9.4 new)

Sec. 9.4. License renewal process. Once the licensee has filed for license renewal, the expiring license shall remain in effect until the renewal has been issued. Upon approval of the Comptroller, the Comptroller shall issue a license renewal to be posted in the place of business of the licensee.

15

(760 ILCS 100/10) (from Ch. 21, par. 64.10)

Sec. 10. Upon receipt of such application for license <u>or</u> <u>license renewal</u>, the Comptroller shall issue a license <u>or</u> <u>license renewal</u> to the applicant unless the Comptroller determines that:

20 (a) The applicant <u>or licensee</u> has made any 21 misrepresentations or false statements or has concealed any 22 essential or material fact, or

23

(b) The applicant <u>or licensee</u> is insolvent; or

(c) The applicant <u>or licensee</u> is or has been using
 practices in the conducting of the cemetery business that work
 or tend to work a fraud; or

27 (d) The applicant <u>or licensee</u> has refused to furnish or
28 give pertinent data to the Comptroller; or

(e) The applicant <u>or licensee</u> has failed to notify the
 Comptroller with respect to any material facts required in the
 application for license under the provisions of this Act; or

32 (f) The applicant <u>or licensee</u> has failed to satisfy any 33 enforceable judgment entered by the circuit court in any civil 34 proceedings against such applicant; or

1 (g) The applicant <u>or licensee</u> has conducted or is about to 2 conduct its business in a fraudulent manner; or

3 (h) The applicant or licensee or any individual listed in 4 the license or license renewal application has conducted or is 5 about to conduct any business on behalf of the applicant in a 6 fraudulent manner; or has been convicted of a felony or any misdemeanor of which an essential element is fraud; or has been 7 8 involved in any civil litigation in which a judgment has been 9 entered against him or her based on fraud; or has failed to satisfy any enforceable judgment entered by the circuit court 10 11 in any civil proceedings against such individual; or has been 12 convicted of any felony of which fraud is an essential element; 13 or has been convicted of any theft-related offense; or has failed to comply with the requirements of this Act; or has 14 15 demonstrated a pattern of improperly failing to honor a 16 contract with a consumer; or

17 (i) The applicant <u>or licensee</u> has ever had a license 18 involving cemeteries or funeral homes revoked, suspended, or 19 refused to be issued in Illinois or elsewhere.

If the Comptroller so determines, then he or she shall 20 conduct a hearing to determine whether to deny the application 21 for license or license renewal. However, no application for 22 23 license or license renewal shall be denied unless the applicant or licensee has had at least 10 days' notice of a hearing on 24 25 the application and an opportunity to be heard thereon. If the 26 application for license or license renewal is denied, the 27 Comptroller shall within 20 days thereafter prepare and keep on file in his or her office the transcript of the evidence taken 28 and a written order of denial thereof, which shall contain his 29 30 or her findings with respect thereto and the reasons supporting 31 the denial, and shall send by United States mail a copy of the 32 written order of denial to the applicant at the address set forth in the application for license or license renewal, within 33 5 days after the filing of such order. A review of such 34 35 decision may be had as provided in Section 20 of this Act.

36 The license <u>or license renewal</u> issued by the Comptroller

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1 shall remain in full force and effect until it <u>expires or</u> is 2 surrendered by the licensee or revoked by the Comptroller as 3 hereinafter provided.

4 (Source: P.A. 92-419, eff. 1-1-02.)

5 (760 ILCS 100/11) (from Ch. 21, par. 64.11)

Sec. 11. Issuance and display of license. A license issued 6 7 under this Act authorizes the cemetery authority to accept care funds for the cemetery identified in the license. If a license 8 9 application seeks licensure to accept care funds on behalf of 10 more than one cemetery location, the Comptroller, upon approval 11 of the license application, shall issue to the cemetery 12 authority a separate license for each cemetery location indicated on the application. Each license issued by the 13 Comptroller under this Act is independent of any other license 14 15 that may be issued to a cemetery authority under a single 16 license application.

Every license issued by the Comptroller shall state the number of the license and the address at which the business is to be conducted. Such license shall be kept conspicuously posted in the place of business of the licensee and shall not be transferable or assignable.

No more than one place of business shall be maintained under the same license, but the Comptroller may issue more than one license to the same licensee upon compliance with the provisions of this Act governing an original issuance of a license, for each new license.

27 Whenever a licensee shall wish to change the name as 28 originally set forth in his license, he shall give written 29 notice thereof to the Comptroller together with the reasons for 30 the change and if the change is approved by the Comptroller he 31 shall issue a new license.

A license issued by the Comptroller shall remain in full force and effect until it <u>expires or</u> is surrendered by the licensee or suspended or revoked by the Comptroller as provided in this Act.

1 (Source: P.A. 92-419, eff. 1-1-02.)

2

(760 ILCS 100/14) (from Ch. 21, par. 64.14)

3 Sec. 14. The Comptroller may at any time investigate the 4 cemetery business of every licensee with respect to its care funds. The Comptroller shall examine at least annually every 5 licensee who holds \$750,000 \$250,000 or more in its care funds. 6 7 For that purpose, the Comptroller shall have free access to the 8 office and places of business and to such records of all 9 licensees and of all trustees of the care funds of all 10 licensees as shall relate to the acceptance, use and investment 11 of care funds. The Comptroller may require the attendance of 12 and examine under oath all persons whose testimony he may require relative to such business and in such cases the 13 14 Comptroller or any qualified representative of the Comptroller 15 whom the Comptroller may designate, may administer oaths to all 16 such persons called as witnesses, and the Comptroller, or any such qualified representative of the Comptroller, may conduct 17 18 such examinations. The cost of an initial examination shall be borne by the cemetery authority if it has \$10,000 or more in 19 such fund; otherwise, by the Comptroller. The charge made by 20 the Comptroller for such examination shall be based upon the 21 22 total amount of care funds held by the cemetery authority as of the end of the calendar or fiscal year for which a report is 23 required by Section 12 of this Act and shall be in accordance 24 25 with the following schedule: less than \$10,000..... no charge; 26 \$10,000 or more but less than 27

28	\$50,000\$10;
29	\$50,000 or more but less than
30	\$100,000 \$40;
31	\$100,000 or more but less than
32	\$250,000 \$80;
33	\$250,000 or more \$100.
34	Any licensee which is not required to be examined annually
35	shall submit an annual report to the Comptroller containing

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1 such information as the Comptroller reasonably may request.

2 Comptroller order additional The may audits or 3 examinations as he or she may deem necessary or advisable to ensure the safety and stability of the trust funds and to 4 5 ensure compliance with this Act. These additional audits or examinations shall only be made after good cause is established 6 by the Comptroller in the written order. The grounds for 7 8 ordering these additional audits or examinations may include, 9 but shall not be limited to:

10 (1) material and unverified changes or fluctuations in 11 trust balances;

12 (2) the licensee changing trustees more than twice in13 any 12-month period;

14 (3) any withdrawals or attempted withdrawals from the
15 trusts in violation of this Act; or

16 (4) failure to maintain or produce documentation
17 required by this Act for deposits into trust accounts or
18 trust investment activities.

19 Prior to ordering an additional audit or examination, the 20 Comptroller shall request the licensee to respond and comment upon the factors identified by the Comptroller as warranting 21 the subsequent examination or audit. The licensee shall have 30 22 23 days to provide a response to the Comptroller. If the 24 Comptroller decides to proceed with the additional examination 25 or audit, the licensee shall bear the full cost of that 26 examination or audit, up to a maximum of \$7,500. The 27 Comptroller may elect to pay for the examination or audit and 28 receive reimbursement from the licensee. Payment of the costs 29 of the examination or audit by a licensee shall be a condition 30 of receiving or maintaining a license under this Act. All moneys received by the Comptroller for examination or audit 31 32 fees shall be maintained in a separate account to be known as 33 the Comptroller's Administrative Fund. This Fund, subject to appropriation by the General Assembly, may be utilized by the 34 35 Comptroller for enforcing this Act and other purposes that may 36 be authorized by law.

1 (Source: P.A. 89-615, eff. 8-9-96.)

2

(760 ILCS 100/15) (from Ch. 21, par. 64.15)

3 Sec. 15. The Comptroller may, upon 10 days' notice to the 4 licensee, by United States mail directed to the licensee at the 5 address set forth in the license, stating the contemplated 6 action and, in general, the grounds therefor, and upon 7 reasonable opportunity to be heard prior to such action, revoke 8 <u>of fail to renew</u> any license issued hereunder if he finds that:

9 (a) The licensee has failed to make the annual report or to 10 maintain in effect the required bond or to comply with an 11 order, decision, or finding of the Comptroller made pursuant to 12 this Act; or that

(b) The licensee has violated any provision of this Act or any regulation or direction made by the Comptroller under this Act; or that

16 (c) Any fact or condition exists which would constitute 17 grounds for denying an application for a new license <u>or license</u> 18 <u>renewal</u>.

19 (Source: P.A. 91-7, eff. 6-1-99.)

20 (760 ILCS 100/15.3) (from Ch. 21, par. 64.15-3) 21 Sec. 15.3. Every license issued hereunder shall remain in force until the same expires or has been surrendered or revoked 22 23 in accordance with this Act, but the Comptroller may on his own 24 motion, issue new licenses to a licensee whose license or 25 licenses have been revoked if no fact or condition then exists 26 which clearly would have warranted the Comptroller in refusing originally the issuance of such license under this Act. 27

28 (Source: P.A. 78-592.)

(760 ILCS 100/15.4) (from Ch. 21, par. 64.15-4)
Sec. 15.4. No license shall be revoked <u>or not renewed</u> until
the licensee has had at least 10 days' notice of a hearing
thereon and an opportunity to be heard. When any license is so
revoked <u>or not renewed</u>, the Comptroller shall within 20 days

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1 thereafter, prepare and keep on file in his office the 2 transcript of the evidence taken and a written order or 3 decision of revocation, and shall send by United States mail a copy of such order or decision of revocation or failure to 4 5 renew to the licensee at the address set forth in the license 6 within 5 days after the filing in his office of such order, 7 finding or decision. A review of any such order, finding or 8 decision may be had as provided in Section 19 of this Act. (Source: P.A. 83-333.) 9

10 (760 ILCS 100/18) (from Ch. 21, par. 64.18)

11 Sec. 18. Application; when bond is unnecessary. The provisions of this Act as to the (a) registration, 12 (b) application for license or license renewal, (c) filing of a 13 14 filing of an annual report, and (e) fidelity bond, (d) examination by the Comptroller, apply to a cemetery authority 15 16 operating, controlling or managing а privately owning, operated cemetery whether the care funds are held by such 17 18 cemetery authority as trustee or by any independent trustee for 19 the same. However, no bond need be filed with the Comptroller as to care funds of such cemetery authority held as trustee by 20 a bank or trust company authorized to do business in this State 21 22 as a trust company in accordance with Section 2-10 of the 23 Corporate Fiduciary Act or held by an investment company.

24 Upon application by such cemetery authority to the 25 Comptroller, and upon a showing that all of the care funds of 26 such cemetery authority are held by such bank or trust company 27 as trustee for such cemetery authority pursuant to an agreement 28 in writing approved from time to time by the Comptroller for 29 the handling and management of all of the care funds of such cemetery authority, or are held by an investment company, the 30 31 Comptroller in writing may permit the licensee to operate without the filing of any bond as to such care funds except 32 such fidelity bond as he or she may require for the protection 33 34 of such cemetery authority against defaults by its employees 35 engaged in the handling and collection of funds.

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1 (Source: P.A. 88-477; 89-615, eff. 8-9-96.)

2 Section 20. The Illinois Pre-Need Cemetery Sales Act is 3 amended by changing Sections 7, 8, 9, 12, and 14 and by adding 4 Sections 6a, 6b, 6c, and 6d as follows:

5

(815 ILCS 390/6a new)

6 <u>Sec. 6a. Term of license.</u>

7 (a) Any license that was issued under this Act before the effective date of this amendatory Act of the 94th General 8 9 Assembly shall expire according to a schedule developed by the 10 Comptroller pursuant to the original date of issuance and must thereafter be renewed as provided in this Act. Beginning on the 11 effective date of this amendatory Act of the 94th General 12 Assembly, a license or license renewal shall be issued for a 13 14 5-year term, which shall expire as provided in this Act.

15 <u>(b) The Comptroller by rule may adopt a system under which</u> 16 <u>licenses must be renewed by various dates during the year,</u> 17 <u>coinciding with the due date of the annual report of the</u> 18 <u>licensee or any extensions thereof.</u>

19

(815 ILCS 390/6b new)

Sec. 6b. Requirements for license renewal. In order to 20 complete the license renewal process, the licensee shall submit 21 a license renewal application to the Comptroller in writing 22 under oath, signed by the licensee and in the form furnished by 23 24 the Comptroller upon the date of renewal. The Comptroller may prescribe abbreviated license renewal application forms for 25 persons holding multiple licenses issued by the Comptroller. 26 Each renewal application (except abbreviated applications) 27 28 shall contain all of the following:

29 (1) An affirmative statement indicating the licensee's
 30 desire for renewal and agreement to abide by all applicable
 31 statutes and rules.
 32 (2) A \$25 nonrefundable renewal fee.

33 (3) A completed annual report.

1	(4) The following information for the licensee, and
2	each member, officer, and director thereof, if the licensee
3	is a firm, partnership, association, or corporation, and
4	each shareholder holding more than 10% of the corporate
5	
	<pre>stock, if the licensee is a corporation: ()) Use on here none and surrent address (both</pre>
6	(A) His or her name and current address (both
7	residence and place of business).
8	(B) A detailed statement of the individual's
9	business experience for the 10 years immediately
10	preceding the application.
11	(C) Any present or prior connection between the
12	individual and any other person engaged in pre-need
13	<u>sales.</u>
14	(D) Any felony or misdemeanor convictions of which
15	fraud was an essential element and any charges or
16	complaints lodged against the individual of which
17	fraud was an essential element and that resulted in
18	civil or criminal litigation.
19	(E) Any failure of the individual to satisfy an
20	enforceable judgment entered against him or her based
21	upon fraud.
22	(F) Any other information requested by the
23	Comptroller relating to past business practices of the
24	individual.
25	Since the information required by this item (4) and item
26	(5) may be confidential or contain proprietary
27	information, this information shall not be available to
28	other licensees or the general public and shall be used
29	only for the lawful purposes of the Comptroller in
30	enforcing this Act.
31	(5) A detailed statement of the licensee's current
32	assets and liabilities.
33	(6) The current name and address of the licensee's
34	principal place of business at which the books, accounts,
35	and records are available for examination by the
36	Comptroller as required by this Act.

1 (7) The current name and address of the licensee's 2 branch locations at which pre-need sales are conducted and that operate under the same license number as the 3 licensee's principal place of business. 4 5 (8) A current copy of the trust agreement under which the trust funds are to be held as required by this Act. 6 (9) Such other information as the Comptroller may 7 reasonably require in order to determine whether the 8 licensee's renewal application qualifies under this Act. 9 10 (815 ILCS 390/6c new) 11 Sec. 6c. Remedy for delinquent license renewal. 12 (a) If a licensee continues to conduct activities requiring a license but fails to submit a completed license renewal 13 application to the Comptroller within the time specified in 14 15 this Act, the Comptroller shall impose upon the licensee a penalty of \$5 for each <u>day the licensee remains delinquent in</u> 16 submitting the application. The Comptroller may abate all or 17 part of the \$5 daily penalty for good cause shown. 18 19 (b) In the event the renewal application is denied by the Comptroller, the renewal fee paid is not refundable. 20 21 (815 ILCS 390/6d new) Sec. 6d. License renewal process. Once the licensee has 22 filed for license renewal, the expiring license shall remain in 23 effect until the renewal has been issued. Upon approval of the 24 25 Comptroller, the Comptroller shall issue a license renewal to be posted in the place of business of the licensee. 26 27 (815 ILCS 390/7) (from Ch. 21, par. 207) 28 Sec. 7. The Comptroller may refuse to issue or renew a 29 license or may suspend or revoke a license on any of the following grounds: 30

31 (a) The applicant or licensee has made any 32 misrepresentations or false statements or concealed any 33 material fact;

1

(b) The applicant or licensee is insolvent;

2 (c) The applicant or licensee has been engaged in business3 practices that work a fraud;

4 (d) The applicant or licensee has refused to give pertinent
5 data to the Comptroller;

6 (e) The applicant or licensee has failed to satisfy any 7 enforceable judgment or decree rendered by any court of 8 competent jurisdiction against the applicant;

9 (f) The applicant or licensee has conducted or is about to 10 conduct business in a fraudulent manner;

11 (g) The trust agreement is not in compliance with State or 12 federal law;

13 (h) The pre-construction performance bond, if applicable,14 is not satisfactory to the Comptroller;

15 (i) The fidelity bond is not satisfactory to the 16 Comptroller;

17 (j) As to any individual listed in the license application for license or license renewal as required pursuant to Section 18 19 6 or 6b, that individual has conducted or is about to conduct 20 any business on behalf of the applicant in a fraudulent manner, 21 has been convicted of any felony or misdemeanor an essential 22 element of which is fraud, has had a judgment rendered against 23 him or her based on fraud in any civil litigation, has failed 24 to satisfy any enforceable judgment or decree rendered against him by any court of competent jurisdiction, or has been 25 26 convicted of any felony or any theft-related offense;

(k) The applicant or licensee has failed to make the annual report required by this Act or to comply with a final order, decision, or finding of the Comptroller made pursuant to this Act;

(1) The applicant or licensee, including any member, officer, or director thereof if the applicant or licensee is a firm, partnership, association, or corporation and any shareholder holding more than 10% of the corporate stock, has violated any provision of this Act or any regulation or order made by the Comptroller under this Act; or

1 (m) The Comptroller finds any fact or condition existing 2 which, if it had existed at the time of the original 3 application for such license <u>or renewal of such license</u> would 4 have warranted the Comptroller in refusing the issuance <u>or</u> 5 renewal of the license.

6 (Source: P.A. 92-419, eff. 1-1-02.)

7 (815 ILCS 390/8) (from Ch. 21, par. 208)

Sec. 8. (a) Every license issued by the Comptroller shall 8 state the number of the license, the business name and address 9 10 of the licensee's principal place of business, each branch location also operating under the license, and the licensee's 11 parent company, if any. The license shall be conspicuously 12 posted in each place of business operating under the license. 13 14 The Comptroller may issue additional licenses as may be 15 necessary for license branch locations upon compliance with the provisions of this Act governing an original issuance of a 16 license for each new license. 17

(b) Individual salespersons representing a licensee shall not be required to obtain licenses in their individual capacities but must acknowledge, by affidavit, that they have been provided a copy of and have read this Act. The licensee must retain copies of the affidavits of its salespersons for its records and must make the affidavits available to the Comptroller for examination upon request.

(c) The licensee shall be responsible for the activities of
 any person representing the licensee in selling or offering a
 pre-need contract for sale.

(d) Any person not selling on behalf of a licensee shall berequired to obtain his or her own license.

30 (e) Any person engaged in pre-need sales, as defined 31 herein, prior to the effective date of this Act may continue 32 operations until the application for license under this Act is 33 denied; provided that such person shall make application for a 34 license within 60 days of the date that application forms are 35 made available by the Comptroller.

1 (f) No license shall be transferable or assignable without 2 the express written consent of the Comptroller. A transfer of 3 more than 50% of the ownership of any business licensed 4 hereunder shall be deemed to be an attempted assignment of the 5 license originally issued to the licensee for which consent of 6 the Comptroller shall be required.

(q) Every license issued hereunder shall remain in force 7 8 until the same expires or has been suspended, surrendered or 9 revoked in accordance with this Act, but the Comptroller, upon 10 the request of an interested person or on his own motion, may 11 issue new licenses to a licensee whose license or licenses have 12 been revoked, if no factor or condition then exists which would 13 have warranted the Comptroller in refusing originally the issuance of such license. 14

15 (Source: P.A. 92-419, eff. 1-1-02.)

16

(815 ILCS 390/9) (from Ch. 21, par. 209)

Sec. 9. The Comptroller may upon his own motion investigate 17 18 the actions of any person providing, selling, or offering 19 pre-need sales contracts or of any applicant or any person or persons holding or claiming to hold a license under this Act. 20 The Comptroller shall make such an investigation on receipt of 21 22 the verified written complaint of any person setting forth 23 facts which, if proved, would constitute grounds for refusal to issue or renew, suspension, or revocation of a license. Before 24 25 refusing to issue or renew, and before suspension or revocation 26 of a license, the Comptroller shall hold a hearing to determine 27 whether the applicant or licensee, hereafter called the respondent, is entitled to hold such a license. At least 10 28 29 days prior to the date set for such hearing, the Comptroller 30 shall notify the respondent in writing that on the date 31 designated a hearing will be held to determine his eligibility for a license and that he may appear in person or by counsel. 32 Such written notice may be served on the respondent personally, 33 or by registered or certified mail sent to the respondent's 34 business address as shown in his latest notification to the 35

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1 Comptroller and shall include sufficient information to inform 2 the respondent of the general nature of the charge. At the 3 hearing, both the respondent and the complainant shall be accorded ample opportunity to present in person or by counsel 4 5 such statements, testimony, evidence and argument as may be 6 pertinent to the charges or to any defense thereto. The Comptroller may reasonably continue such hearing from time to 7 time. 8

9 The Comptroller may subpoena any person or persons in this 10 State and take testimony orally, by deposition or by exhibit, 11 in the same manner and with the same fees and mileage as 12 prescribed in judicial proceedings in civil cases.

Any authorized agent of the Comptroller may administer oaths to witnesses at any hearing which the Comptroller is authorized to conduct.

16 The Comptroller, at his expense, shall provide a certified 17 shorthand reporter to take down the testimony and preserve a record of all proceedings at the hearing of any case involving 18 19 the refusal to issue or renew a license, the suspension or 20 revocation of a license, the imposition of a monetary penalty, or the referral of a case for criminal prosecution. The record 21 of any such proceeding shall consist of the notice of hearing, 22 23 complaint, all other documents in the nature of pleadings and written motions filed in the proceedings, the transcript of 24 25 testimony and the report and orders of the Comptroller. Copies of the transcript of such record may be purchased from the 26 27 certified shorthand reporter who prepared the record or from 28 the Comptroller.

29 (Source: P.A. 92-419, eff. 1-1-02.)

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(815 ILCS 390/12) (from Ch. 21, par. 212)

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Sec. 12. License <u>nonrenewal</u>, revocation, or suspension.

32 (a) The Comptroller may, upon determination that grounds
33 exist for the revocation or suspension <u>or nonrenewal</u> of a
34 license issued under this Act, revoke, or suspend, <u>or fail to</u>
35 <u>renew</u>, if appropriate, the license issued to a licensee or to a

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particular branch office location with respect to which the grounds for revocation, or failure to renew may occur or exist.

(b) Upon the <u>nonrenewal</u>, revocation, or suspension of any
license, the licensee shall immediately surrender the license
or licenses to the Comptroller. If the licensee fails to do so,
the Comptroller has the right to seize the license or licenses.
(Source: P.A. 92-419, eff. 1-1-02.)

- 9 (815 ILCS 390/14) (from Ch. 21, par. 214)
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Sec. 14. Contract required.

(a) It is unlawful for any person doing business within this State to accept sales proceeds, either directly or indirectly, by any means unless the seller enters into a pre-need sales contract with the purchaser which meets the following requirements:

16 (1) A written sales contract shall be executed in at least 11 point type in duplicate for each pre-need sale 17 made by a licensee, and a signed copy given to the 18 19 purchaser. Each completed contract shall be numbered and shall contain: (i) the name and address of the purchaser, 20 the principal office of the licensee, and the parent 21 company of the licensee; (ii) the name of the person, if 22 known, who is to receive the cemetery merchandise, cemetery 23 services or the completed interment, entombment 24 or 25 inurnment spaces under the contract; and (iii) specific 26 identification of such merchandise, type of services to be 27 held by cemetery or crematory personnel, or spaces to be provided, if a specific space or spaces are contracted for, 28 29 and the price of the merchandise, services, or space or 30 spaces; (iv) the location of the spaces to be provided, if a specific space is contracted for, indicated on a copy of 31 an overall map of the site or section of the interment, 32 entombment, or inurnment spaces; and (v) a description of 33 the type of care furnished by a provider holding a valid 34 license under the Cemetery Care Act that is being purchased 35

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1 to maintain the interment, entombment, or inurnment space, 2 if a specific space is contracted for. If no care is 3 included in the contract, the contract shall state in 4 <u>11-point type "This contract does not include maintenance</u> 5 <u>care.", and this statement shall be initialed by the</u> 6 <u>purchaser.</u>

(1.5) Upon request by the purchaser, each contract may include a current copy of the provider's rules and regulations pertaining to the site of the completed interment, entombment, or inurnment spaces, if such spaces are to be provided under the contract.

12 (2) In addition, such contracts must contain a13 provision in distinguishing typeface as follows:

14 "Notwithstanding anything in this contract to the 15 contrary, you are afforded certain specific rights of 16 cancellation and refund under the Illinois Pre-Need 17 Cemetery Sales Act, enacted by the 84th General Assembly of 18 the State of Illinois".

(3) All pre-need sales contracts shall be sold on a guaranteed price basis. At the time of performance of the service or delivery of the merchandise, the seller shall be prohibited from assessing the purchaser or his heirs or assigns or duly authorized representative any additional charges for the specific merchandise and services listed on the pre-need sales contract.

26 (4) Each contract shall clearly disclose that the price
27 of the merchandise or services is guaranteed and shall
28 contain the following statement in 12 point bold type:

"THIS CONTRACT GUARANTEES THE BENEFICIARY THE SPECIFIC
GOODS, SERVICES, INTERMENT SPACES, ENTOMBMENT SPACES, AND
INURNMENT SPACES CONTRACTED FOR. NO ADDITIONAL CHARGES MAY
BE REQUIRED FOR DESIGNATED GOODS, SERVICES, AND SPACES.
ADDITIONAL CHARGES MAY BE INCURRED FOR UNEXPECTED
EXPENSES."

35 (5) The pre-need sales contract shall provide that if36 the particular cemetery services, cemetery merchandise, or

spaces specified in the pre-need contract are unavailable at the time of delivery, the seller shall be required to furnish services, merchandise, and spaces similar in style and at least equal in quality of material and workmanship.

5 (6) The pre-need contract shall also disclose any 6 specific penalties to be incurred by the purchaser as a 7 result of failure to make payments; and penalties to be 8 incurred or moneys or refunds to be received as a result of 9 cancellation of the contract.

10 (7) The pre-need contract shall disclose the nature of11 the relationship between the provider and the seller.

Each pre-need contract that authorizes the 12 (8) delivery of cemetery merchandise to a licensed and bonded 13 warehouse shall provide that prior to or upon delivery of 14 the merchandise to the warehouse the title to the 15 16 merchandise and a warehouse receipt shall be delivered to 17 the purchaser or beneficiary. The pre-need contract shall contain the following statement in 12 point bold type: 18 "THIS CONTRACT AUTHORIZES THE DELIVERY OF MERCHANDISE TO A 19 20 LICENSED AND BONDED WAREHOUSE FOR STORAGE OF THE UNTIL THE MERCHANDISE IS NEEDED BY THE 21 MERCHANDISE BENEFICIARY. DELIVERY OF THE MERCHANDISE IN THIS MANNER MAY 22 PRECLUDE REFUND OF SALE PROCEEDS THAT ARE ATTRIBUTABLE TO 23 THE DELIVERED MERCHANDISE." 24

25 The purchaser shall initial the statement at the time 26 of entry into the pre-need contract.

(9) Each pre-need contract that authorizes the
placement of cemetery merchandise at the site of its
ultimate use prior to the time that the merchandise is
needed by the beneficiary shall contain the following
statement in 12 point bold type:

32 "THIS CONTRACT AUTHORIZES THE PLACEMENT OF MERCHANDISE AT 33 THE SITE OF ITS ULTIMATE USE PRIOR TO THE TIME THAT THE 34 MERCHANDISE IS NEEDED BY THE BENEFICIARY. DELIVERY OF THE 35 MERCHANDISE IN THIS MANNER MAY PRECLUDE REFUND OF SALE 36 PROCEEDS THAT ARE ATTRIBUTABLE TO THE DELIVERED

1 MERCHANDISE."

2 3 The purchaser shall initial the statement at the time of entry into the pre-need contract.

4 (b) Every pre-need sales contract must be in writing. The
5 Comptroller may by rule develop a model pre-need sales contract
6 form that meets the requirements of this Act.

7 (c) To the extent the Rule is applicable, every pre-need 8 sales contract is subject to the Federal Trade Commission Rule 9 concerning the Cooling-Off Period for Door-to-Door Sales (16 10 CFR Part 429).

11 (d) No pre-need sales contract may be entered into in this 12 State unless there is a provider for the cemetery merchandise, cemetery services, and undeveloped interment, inurnment, and 13 entombment spaces being sold. If the seller is not the 14 provider, then the seller must have a binding agreement with a 15 16 provider, and the identity of the provider and the nature of 17 the agreement between the seller and the provider must be disclosed in the pre-need sales contract at the time of sale 18 19 and before the receipt of any sale proceeds. The purchaser 20 shall make personal contact with the provider and visit the site of the undeveloped interment, inurnment, or entombment 21 spaces being sold, unless the purchaser waives his or her right 22 23 to do so. Each pre-need contract that is sold by a seller who is not the provider shall contain the following statements in 24 12-point bold type and the applicable statements shall be 25 26 initialed by the purchaser:

27 <u>"I HAVE MADE PERSONAL CONTACT WITH THE PROVIDER OF THE</u>
 28 <u>CEMETERY MERCHANDISE, CEMETERY SERVICES, OR UNDEVELOPED</u>
 29 <u>INTERMENT, INURNMENT, OR ENTOMBMENT SPACES SOLD IN THIS</u>
 30 <u>CONTRACT.</u>

31I HAVE VISITED THE SITE OF THE UNDEVELOPED INTERMENT,32INURNMENT, OR ENTOMBMENT SPACES SOLD IN THIS CONTRACT.33I HAVE WAIVED MY RIGHT TO MAKE PERSONAL CONTACT AND/OR34VISIT THE PROVIDER OF THE CEMETERY MERCHANDISE, CEMETERY35SERVICES, OR UNDEVELOPED INTERMENT, INURNMENT, OR

36 ENTOMBMENT SPACES BEING SOLD IN THIS CONTRACT.

 A COPY OF THE PROVIDER'S RULES AND REGULATIONS HAS BEEN

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 MADE AVAILABLE TO ME UPON MY REQUEST."

A separate completed contract shall be issued for funeral 3 merchandise or funeral services covered by the Illinois Funeral 4 5 or Burial Funds Act, and not covered by this Act, unless the seller is licensed under both Acts and all disclosures are in 6 compliance with both Acts. The failure to disclose the identity 7 of the provider, the nature of the agreement between the seller 8 9 and the provider, or any changes thereto to the purchaser and 10 beneficiary, or the failure to make the disclosures required by 11 this Section constitutes an intentional violation of this Act.

12 (e) No pre-need contract may be entered into in this State unless it is accompanied by a funding mechanism permitted under 13 this Act and unless the seller is licensed by the Comptroller 14 15 as provided in this Act. Nothing in this Act is intended to 16 relieve providers or sellers of pre-need contracts from being 17 licensed under any other Act required for their profession or business or from being subject to the rules promulgated to 18 19 regulate their profession or business, including rules on 20 solicitation and advertisement.

(f) No pre-need contract may be entered into in this State unless the seller explains to the purchaser the terms of the pre-need contract prior to the purchaser signing and the purchaser initials a statement in the contract confirming that the seller has explained the terms of the contract prior to the purchaser signing.

(g) The State Comptroller shall develop a booklet for consumers in plain English describing the scope, application, and consumer protections of this Act. After the booklet is developed, no pre-need contract may be sold in this State unless the seller distributes to the purchaser prior to the sale a booklet developed or approved for use by the State Comptroller.

34 (Source: P.A. 91-7, eff. 1-1-00; 92-419, eff. 1-1-02.)

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Section 25. The Consumer Fraud and Deceptive Business

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(815 ILCS 505/2VV new)

3 Sec. 2VV. Cemetery or funeral contracts. No person 4 authorized by law to sell funeral services on an at-need basis 5 may also sell or arrange for the purchase of cemetery services, cemetery merchandise, or interment, inurnment, or entombment 6 spaces on an at-need basis, unless the person is also 7 authorized by law to sell or arrange for the purchase of such 8 cemetery services, merchandise, or spaces and issues to the 9 10 consumer a separate contract with the provider of such cemetery 11 services, merchandise, or spaces.

Practices Act is amended by adding Section 2VV as follows:

Each completed contract shall be numbered and shall 12 contain: (i) the name and address of the purchaser, the name 13 and pertinent information of the person who is to receive the 14 15 cemetery services, merchandise, or spaces, and the name and 16 address of the seller; (ii) specific identification of such merchandise, type of services to be held by cemetery or 17 crematory personnel, or spaces to be provided and the price of 18 19 the merchandise, services, or spaces; (iii) the location of the space to be provided, if a specific space is contracted for, 20 indicated on a copy of an overall map of the site or section of 21 the interment, entombment, or inurnment space; and (iv) a 22 description of the type of care furnished by a provider holding 23 a valid license under the Cemetery Care Act that is being 24 purchased to maintain the interment, entombment, or inurnment 25 26 space, if a specific space is contracted for. If no care is included in the contract, the contract shall state in 11-point 27 bold type: "This contract does not include maintenance care.", 28 and this statement shall be initialed by the purchaser. Upon 29 30 request by the purchaser, each contract may include a current copy of the provider's rules and regulations pertaining to the 31 32 site of the interment, entombment, or inurnment spaces, if such spaces are to be provided under the contract. The purchaser 33 34 shall make personal contact with the provider and visit the site of the undeveloped interment, inurnment, or entombment 35

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1 spaces being sold, unless the purchaser waives his or her right 2 to do so. Each contract that is sold by a seller who is not the 3 provider shall contain the following statements in 12-point 4 bold type and the applicable statements shall be initialed by 5 the purchaser:

⁶ <u>"I HAVE MADE PERSONAL CONTACT WITH THE PROVIDER OF THE</u>
 ⁷ <u>CEMETERY MERCHANDISE, CEMETERY SERVICES, OR INTERMENT,</u>
 ⁸ <u>INURNMENT, OR ENTOMBMENT SPACES SOLD IN THIS CONTRACT.</u>

9I HAVE VISITED THE SITE OF THE INTERMENT, INURNMENT, OR10ENTOMBMENT SPACES SOLD IN THIS CONTRACT.

11I HAVE WAIVED MY RIGHT TO MAKE PERSONAL CONTACT AND12VISIT THE PROVIDER OF THE CEMETERY MERCHANDISE, CEMETERY13SERVICES, OR INTERMENT, INURNMENT, OR ENTOMBMENT SPACES14BEING SOLD IN THIS CONTRACT.

15A COPY OF THE PROVIDER'S RULES AND REGULATIONS HAS BEEN16MADE AVAILABLE TO ME UPON MY REQUEST."

Any person who violates this Section commits an unlawful
 practice within the meaning of this Act.

Section 99. Effective date. This Act takes effect January
 1, 2006.