

# 93RD GENERAL ASSEMBLY

## State of Illinois

## 2003 and 2004

Introduced 02/09/04, by Ron Stephens - Bill Mitchell - Donald L. Moffitt - Richard P. Myers - Jim Watson

### SYNOPSIS AS INTRODUCED:

New Act 30 ILCS 105/5.625 new

Creates the Illinois Opportunity Fund Act. Contains provisions intended to increase the availability and facilitate the delivery of institutional venture capital to emerging and expanding enterprises in the State of Illinois. Defines the role of the Department of Commerce and Economic Opportunity. Creates the Illinois Opportunity Fund and provides for the creation of the Illinois Capital Investment Corporation. Amends the State Finance Act to create the Illinois Opportunity Special Projects Fund. Contains other provisions. Effective immediately.

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FISCAL NOTE ACT MAY APPLY

1 AN ACT to increase the availability and facilitate the 2 delivery of venture capital to emerging and expanding 3 enterprises in the State of Illinois.

# Be it enacted by the People of the State of Illinois, represented in the General Assembly:

6 Section 1. Short title. This Act may be cited as the 7 Illinois Opportunity Fund Act.

8 Section 5. Findings and purposes.

9 (a) The State of Illinois finds that the traditional means by which venture capital and private equity investors direct 10 capital to Illinois markets are inadequately serving the 11 State's needs for that capital and that the shortage is 12 impairing the ability of the State to create jobs, new markets 13 14 for goods and services, and sustainable economic growth 15 throughout Illinois. The State of Illinois desires to strengthen the overall economy of the State by increasing the 16 17 availability and delivery of venture capital for emerging and expanding enterprises in Illinois, and to do so in a way that 18 19 provides for financial returns to private investors.

20 (b) Furthermore, the State of Illinois finds that certain 21 geographic areas and populations within the State have been 22 subject to economic disparities and have lacked access to the 23 private capital needed to create jobs and economic 24 opportunities.

25 (c) Venture capital shall be directed to geographic areas and populations within the State that have been subject to 26 27 economic disparities and have lacked access to the private 28 capital needed to create jobs and economic opportunities, and 29 to sectors considered to be strategic industries for the State 30 of Illinois as determined by the Department of Commerce and Economic Opportunity in coordination with the entities formed 31 32 under this Act.

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1 (d) These investments are intended to create high-quality 2 and sustainable employment opportunities for Illinoisans, create domestic and global markets for the products and 3 services of funded enterprises, and help to strengthen the 4 5 State's economic base. This Act has the mission of mobilizing 6 private investment in a broad variety of venture capital funds in diversified industries and geographic regions of the State 7 8 of Illinois. To achieve this mission, the General Assembly 9 believes that it is important to retain the private sector 10 culture of focusing on rate of return in the investing process. 11 Therefore, this Act is intended to facilitate the establishment 12 of the Illinois Opportunity Fund, seek private investment, and 13 create interest in these investments by offering State credit enhancements that limit risk to private investors. This Act 14 15 also has the mission of facilitating and enhancing the flow of 16 venture capital into the State of Illinois and improving the 17 infrastructure through which capital is delivered throughout the State so as to grow commerce in the State of Illinois. It 18 19 is the goal and intent of this legislation to accomplish these 20 missions in such a manner as to minimize any appropriations by the State of Illinois to effectuate these purposes. 21

22 Section 10. Definitions. In this Act, unless the context 23 requires otherwise:

24 "DCEO" means Department of Commerce and Economic25 Opportunity, or its successor agency.

26 "Certificate" means an assignable contract between DCEO 27 Economic Opportunity and an investor in the Illinois 28 Opportunity Fund under which the terms of the tax credits being 29 issued for the benefit of the investor, or any assignee of the 30 investor, as established by DCEO, are set forth.

31 "Person" means an individual, a corporation, a 32 partnership, or any other lawfully organized entity, whether 33 domiciled in Illinois or outside of Illinois.

34 "Illinois Capital Investment Corporation" means the 35 private not for profit corporation established pursuant to this - 3 - LRB093 15937 SJM 46476 b

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1 Act.

2 "Illinois Opportunity Fund" means the private for profit
3 fund established by the Illinois Capital Investment
4 Corporation pursuant to this Act.

Tax credits" means credits against taxes imposed pursuant to Section 201 of the Illinois Income Tax Act for any taxable year ending after December 31, 2009, and having such terms as are established by DCEO in accordance with Section 25 of this Act, including any contingencies on redemption.

10 "SBIC" means small business investment company within the 11 meaning of the federal Small Business Investment Act of 1958.

12 CDFI and CDVC. "CDFI" means a community development 13 financial institution as defined in the Illinois Investment and 14 Development Authority Act, and "CDVC" means community 15 development venture capital, a type of CDFI specific to 16 investing equity interests in Illinois firms with the dual goal 17 of financial returns and economic and social benefit.

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Section 15. Illinois Capital Investment Corporation.

19 DCEO shall create the Illinois Capital Investment (a) Corporation as a private not for profit corporation under the 20 General Not For Profit Corporation Act of 1986 and not as a 21 22 public corporation or instrumentality of the State. The 23 corporation shall not enjoy any of the privileges nor be required to comply with any of the requirements of a State 24 25 agency. Except as provided in this Act, nothing in this Act 26 exempts the Illinois Capital Investment Corporation from the 27 same requirements under State law that apply to other 28 corporations organized under the General Not For Profit 29 Corporation Act of 1986. The Director or Acting Director of DCEO or his or her designee shall be the incorporator of the 30 31 Illinois Capital Investment Corporation.

32 (b) The Illinois Capital Investment Corporation shall 33 recommend and DCEO shall approve investment objectives and 34 criteria for the Illinois Opportunity Fund established to 35 provide financial returns to investors, create jobs, and

strengthen the economy of the State of Illinois. DCEO shall assist the corporation in performing its duties, and undertake such other responsibilities as are set forth in this Act or as may be necessary or appropriate to give effect to the intent and purposes of this Act.

(c) Subject to the direction of DCEO, the Illinois Capital 6 7 Investment Corporation shall receive investment returns from 8 the Illinois Opportunity Fund and shall reinvest those funds in further venture capital investments subject to the provisions 9 10 of this Act, and shall have responsibility for organizing and 11 overseeing the management of the Illinois Opportunity Fund, 12 identifying and engaging a private fund manager or managers for 13 the Illinois Opportunity Fund, and establishing investment 14 objectives for the Illinois Opportunity Fund designed to create 15 jobs and strengthen the economy of the State of Illinois.

16 (d) The Illinois Capital Investment Corporation shall 17 exercise no governmental functions. Without limiting the authority of DCEO to issue tax credits pursuant to this Act 18 19 under certificates that are binding on DCEO and the Illinois 20 Department of Revenue, the obligations of the Illinois Capital Investment Corporation are not obligations of the State or any 21 22 political subdivision of the State within the meaning of any 23 constitutional or statutory debt limitations, but are 24 obligations of the corporation payable solely and only from the 25 corporation's funds. The Illinois Capital Investment 26 Corporation shall itself have no authority to pledge the credit 27 or taxing power of the State or any political subdivision of 28 the State or make its debts payable out of any moneys except 29 those of the corporation.

30 (e) The board of directors of the Illinois Capital 31 Investment Corporation shall have not less than 7 nor more than 32 11 members. The Director or Acting Director of DCEO or his or 33 her designee shall be a member of the board of directors of the 34 Illinois Capital Investment Corporation. The Governor, with 35 the advice and consent of three-fifths of the members elected 36 to the Senate, shall appoint the remaining members of the board - 5 - LRB093 15937 SJM 46476 b

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of directors of the Illinois Capital Investment Corporation and 1 2 fill any vacancies in the same manner as original appointments. 3 DCEO shall recommend to the Governor candidates for the board 4 and shall advise as to the qualifications of any other 5 candidates the Governor desires to consider. In recommending and selecting directors, DCEO and the Governor shall seek to 6 ensure that (i) each candidate has meaningful experience 7 8 reviewing, preparing, analyzing, or interpreting financial financial matters 9 statements has sophistication in or 10 generally, has meaningful experience in the supervision or 11 management of venture capital or private equity investments, 12 has meaningful experience operating or managing investments in 13 businesses engaged in the industries or sectors targeted by DCEO as candidates for investment by the Illinois Opportunity 14 15 Fund, or has meaningful experience managing or selecting 16 investments for institutional, seed, angel, mezzanine, or 17 community development venture capital funds or SBIC's; (ii) the board includes minority and female representatives; (iii) a 18 19 majority of the board includes representatives of geographic 20 areas beyond Cook County and the collar counties; (iv) the 21 candidates recommended are noted for their lack of political 22 ties; and (v) the board includes at least 3 venture capital 23 professionals, including one or more representatives 24 associated with venture capital fund trade associations that 25 maintain a meaningful physical presence in the State of 26 Illinois. Directors shall endeavor to avoid conflicts of 27 interest that interfere with their ability to exercise their 28 fiduciary obligations to the Illinois Capital Investment 29 Corporation and its constituents, shall agree to make full 30 disclosure of any conflicts of interest involved in the exercise of their duties, and shall abstain from participating 31 32 in any manner whatsoever in the consideration of a matter in which they have an interest. The secretary of the Illinois 33 Capital Investment Corporation shall advise DCEO of the nature 34 35 of any such conflicts, and DCEO shall make recommendations to the Governor if it believes that pervasive conflicts are 36

1 interfering with the ability of the board as a whole to 2 function efficiently and to give full effect to the intent and 3 purposes of this Act.

(f) In its selection of a private fund manager or managers 4 5 for the Illinois Opportunity Fund, the Illinois Capital Investment Corporation shall consider each applicant's level 6 of experience in institutional, seed, angel, mezzanine, or 7 community development venture capital or SBIC's investing, its 8 9 quality of management, its investment philosophy, its plan for 10 fundraising, and its prior investment fund results. Any fund 11 manager selected shall demonstrate substantial successful 12 experience in the design, implementation, and management of 13 angel, or institutional, seed, mezzanine, community 14 development venture capital investment programs or of SBIC's 15 and in capital formation. Each applicant shall submit an 16 investment plan for review by the Illinois Capital Investment 17 Corporation, which plan shall describe the applicant's plan for seeking investment opportunities, evaluating and structuring 18 19 investments, and achieving the financial and policy goals of 20 this Act.

(g) The Illinois Capital Investment Corporation may charge 21 a fee to the Illinois Opportunity Fund, which shall be in 22 23 addition to any fee payable by the Illinois Opportunity Fund to the fund manager or managers engaged. The fee payable to the 24 Illinois Capital Investment Corporation shall be structured to 25 26 cover the reasonable costs of the corporation in fulfilling its 27 oversight functions and of DCEO in fulfilling its obligations under this Section and Section 25. 28

(h) Directors of the Illinois Capital Investment Corporation shall be compensated for direct expenses and mileage but shall not receive a director's fee or salary for their service as directors.

(i) The Illinois Capital Investment Corporation shall have
the power to engage consultants, expend funds, invest funds,
contract, bond or insure against loss, and perform any other
act necessary to carry out its mission.

1 (j) The directors of the Illinois Capital Investment 2 Corporation shall adopt bylaws, policies, and procedures 3 necessary to administer the affairs of the corporation.

4 (k) Upon the dissolution of Illinois Capital Investment
5 Corporation, any assets owned by it shall thereupon be
6 distributed to the State of Illinois.

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Section 20. Illinois Opportunity Fund.

8 (a) Following the organization of the Illinois Capital 9 Investment Corporation, the corporation shall organize the 10 Illinois Opportunity Fund for the purpose of making investments 11 in private institutional, seed, angel, mezzanine, or community 12 development venture capital funds or SBIC's in a manner that is intended to strengthen the economy of the State, help business 13 14 in Illinois gain access to capital resources, help build a 15 significant, permanent resource available to serve the needs of Illinois businesses, and accomplish all these benefits in a way 16 that minimizes the use of tax credits and provides market rate 17 18 returns to the Illinois Opportunity Fund. The Illinois Capital 19 Investment Corporation shall organize the Illinois Opportunity Fund as a for profit limited partnership or limited liability 20 company under Illinois law pursuant to which the Illinois 21 22 Capital Investment Corporation shall be the general partner or 23 managing member, as the case may be.

(b) DCEO shall assist the Capital Investment Corporation in
developing investment policies the effect of which ensures that
venture capital is directed first to business projects that
meet all of the following criteria:

28 29 (1) they may not otherwise have access to such financing;

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of economic and job growth; and

(2) they are in areas of Illinois experiencing a lack

32 (3) they are outside of Cook and neighboring counties.
33 (c) Qualified investors shall be permitted to invest in
34 equity interests or debt obligations of the Illinois
35 Opportunity Fund. Such interests or obligations shall provide

1 for a fixed or variable rate of return established by the 2 Illinois Capital Investment Corporation in consultation with 3 DCEO. DCEO may award contingent tax credits to investors in the 4 Illinois Opportunity Fund that shall be redeemable if the 5 Illinois Opportunity Fund fails to achieve results sufficient 6 to repay the amounts invested by such investors and provide them with specified returns. Returns on investments generated 7 by the Illinois Opportunity Fund in excess of amounts required 8 to (i) repay the amounts invested by investors and provide them 9 with specified returns, and (ii) pay all or an agreed upon 10 11 portion of DCEO's costs for establishing and operating 12 specified business development programs designed to promote 13 economic development within the State of Illinois, including by increasing the availability of viable investment opportunities 14 15 and business start-ups in all regions of the State, shall be 16 reinvested by the Illinois Opportunity Fund in investments in 17 private institutional, seed, angel, mezzanine, or community development venture capital funds, SBIC's, or other entities in 18 19 the manner described in this Section.

(d) DCEO and the Capital Investment Corporation shall consult any State agency that is also overseeing similar venture capital and other business financing programs to ensure that State financing and investment efforts are not duplicated and that business projects in all areas of the State have access to State venture capital and financing options.

26 (e) The Illinois Opportunity Fund shall operate primarily 27 as a fund of funds that invests principally in high-quality 28 institutional, seed, angel, mezzanine, and community 29 development venture capital funds and SBIC's that (i) maintain 30 a meaningful physical presence in the State of Illinois, (ii) are managed by private investment managers who commit that 31 32 their funds will invest not less than the amount invested with them by the Illinois Opportunity Fund in businesses that are 33 headquartered or maintain meaningful business operations in 34 35 the State of Illinois, and (iii) meet the investment objectives and criteria established by DCEO and this Act. In establishing 36

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1 these objectives and criteria, DCEO shall consult with leaders 2 in business, science, and government to identify strategic 3 industries and sectors that offer the potential to create 4 high-quality and sustainable employment opportunities for 5 Illinoisans and create domestic and global markets for the 6 products and services of investee companies. In addition, in establishing these objectives and criteria, DCEO shall seek to 7 8 ensure that funds will be available for investment by the 9 Illinois Opportunity Fund in seed funds, angel funds, and CDVC 10 or other CDFI funds in diverse geographies within Illinois.

11 (f) The Illinois Opportunity Fund shall have the power to 12 engage consultants, expend funds, invest funds, contract, bond 13 or insure against loss, and perform any other act necessary to carry out its mission. Without limiting the foregoing, the 14 15 Illinois Opportunity Fund may (i) issue debt or equity 16 securities and borrow such funds as may be needed to accomplish 17 its goals, (ii) open and manage bank and short-term investment accounts as deemed necessary by its fund manager or managers, 18 19 and (iii) expend funds to secure investment ratings. The 20 Illinois Opportunity Fund shall adopt investment and diversification policies. 21

(g) The Illinois Opportunity Fund shall engage a certified public accountant to conduct an annual audit of its financial condition and results of operations.

(h) DCEO shall provide to the Governor and the General 25 26 Assembly reports on the performance of the Illinois Opportunity 27 Fund and other pertinent information concerning the Illinois 28 Opportunity Fund and the Illinois Capital Investment Corporation, except for trade secrets and commercial or 29 30 financial information obtained from a person or business if the 31 information is proprietary, privileged, or confidential or if 32 disclosure may cause competitive harm or could reasonably be expected to produce private gain or public loss. 33

34 (i) Fifty years after the formation of the Illinois
35 Opportunity Fund, it shall be liquidated and its assets shall
36 be distributed in accordance with law.

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Section 25. Contingent tax credits.

2 (a) The State of Illinois hereby allows an aggregate of 3 \$200,000,000 of contingent tax credits, which may be allocated 4 and issued by DCEO to qualified investors in the Illinois 5 Opportunity Fund. DCEO shall not be obligated to issue certificates equal to the full aggregate amount allowed by the 6 7 State of Illinois, and it may elect to suspend or terminate the 8 issuance of certificates at any time if it does not believe 9 that the continued issuance of certificates will assist the State of Illinois in meeting the objectives of this Act. Tax 10 11 credits may be redeemed in any year redemption is permitted to the extent the Illinois Opportunity Fund is unable to make 12 required repayments to its investors of the amounts invested by 13 14 them and provide them with specified fixed or variable rate returns. Tax credits shall be redeemable not earlier than 15 16 January 1, 2010 nor later than December 31, 2033 as may be specified in any certificate. 17

(b) DCEO shall determine the amount of tax credits to be allowed to investors in the Illinois Opportunity Fund and the years those tax credits may first be redeemed. The aggregate redemptions of tax credits issued by DCEO, however, shall not exceed \$40,000,000 in any fiscal year of the State of Illinois.

23 (c) All tax credits shall be evidenced by certificates. DCEO shall establish and set forth in each certificate all 24 25 terms and conditions under which tax credits may be redeemed. 26 In establishing the terms of any tax credits and issuing 27 certificates, DCEO shall seek to promote the purposes of this 28 Act. Tax credits may not be redeemed except in accordance with 29 the terms of the certificate under which they have been issued. 30 The certificates shall, upon proper issuance to investors in 31 the Illinois Opportunity Fund, be binding on DCEO and the Illinois Department of Revenue. 32

33 (d) Tax credits issued pursuant to this Section shall be 34 freely transferable by their holders. DCEO shall, in 35 conjunction with the Illinois Department of Revenue, develop a - 11 - LRB093 15937 SJM 46476 b

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1 system for registration of any tax credits allowed or 2 transferred pursuant to this Act that permits verification that 3 any tax credit claimed upon a tax return is valid and properly 4 taken in the year of claim, and that any transfers of the tax 5 credit are made in accordance with the requirements of this 6 Act.

7 (e) Tax credits allowed or transferred pursuant to this Act 8 shall not be considered securities under any Illinois law 9 relating to securities.

10 Section 30. Powers and effectiveness. Nothing contained in 11 this Act is or shall be construed as a restriction or limitation upon any powers that DCEO might otherwise have under 12 any other law of this State, and the provisions of this Act are 13 cumulative to those powers. The provisions of this Act do and 14 15 shall be construed to provide a complete, additional, and 16 alternative method for the doing of the things authorized and shall be regarded as supplemental and additional to powers 17 conferred by any other laws. 18

19 Section 35. Acceptable investments. Investments by 20 designated investors in the Illinois Opportunity Fund shall be 21 deemed permissible investments for State chartered banks and 22 for domestic insurance companies under the appropriate laws of 23 the State of Illinois.

24 Section 40. Business development grants. DCEO may 25 establish a business planning and development assistance grant 26 program to provide grant funds to help entrepreneurs with 27 business creation and expansion or related activities, subject 28 to appropriation.

29 Section 45. Illinois Opportunity Special Projects Fund. 30 The Illinois Opportunity Special Projects Fund is created as a 31 special fund in the State treasury. DCEO may accept 32 disbursements from the Illinois Opportunity Fund for deposit

HB6680 - 12 - LRB093 15937 SJM 46476 b into the Illinois Opportunity Special Projects Fund and expend 1 those funds for the purposes set forth in subsection (g) of 2 3 Section 15 and subsection (c) of Section 20 of this Act, subject to appropriation. 4 5 Section 95. The State Finance Act is amended by adding 6 Section 5.625 as follows: (30 ILCS 105/5.625 new) 7 Sec. 5.625. The Illinois Opportunity Special Projects 8 9 Fund.

10 Section 99. This Act takes effect upon becoming law.