1 AN ACT concerning regulation.

Be it enacted by the People of the State of Illinois, represented in the General Assembly:

- 4 Section 5. The Student Loan Servicing Rights Act is
- 5 amended by changing Sections 1-5 and 25-5 and by adding
- 6 Article 7 as follows:
- 7 (110 ILCS 992/1-5)
- 8 Sec. 1-5. Definitions. As used in this Act:
- 9 "Applicant" means a person applying for a license pursuant
- 10 to this Act.
- "Borrower" or "student loan borrower" means a person who
- 12 has received or agreed to pay a student loan for his or her own
- 13 educational expenses.
- "Cosigner" means a person who has agreed to share
- responsibility for repaying a student loan with a borrower.
- 16 "Department" means the Department of Financial and
- 17 Professional Regulation.
- "Division of Banking" means the Division of Banking of the
- 19 Department of Financial and Professional Regulation.
- 20 "Federal loan borrower eligible for referral to a
- 21 repayment specialist" means a borrower who possesses any of
- 22 the following characteristics:
- 23 (1) requests information related to options to reduce

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or suspend his or her monthly payment;

- (2) indicates that he or she is experiencing or anticipates experiencing financial hardship, distress, or difficulty making his or her payments;
 - (3) has missed 2 consecutive monthly payments;
 - (4) is at least 75 days delinquent;
- (5) is enrolled in a discretionary forbearance for more than 9 of the previous 12 months;
 - (6) has rehabilitated or consolidated one or more loans out of default within the past 12 months; or
- (7) has not completed a course of study, as reflected in the servicer's records, or the borrower identifies himself or herself as not having completed a program of study.
- "Federal education loan" means any loan made, guaranteed, or insured under Title IV of the federal Higher Education Act of 1965.
 - "Income-driven payment plan certification" means the documentation related to a federal student loan borrower's income or financial status the borrower must submit to renew an income-driven repayment plan.
- "Income-driven repayment options" includes the
 Income-Contingent Repayment Plan, the Income-Based Repayment
 Plan, the Income-Sensitive Repayment Plan, the Pay As You Earn
 Plan, the Revised Pay As You Earn Plan, and any other federal
 student loan repayment plan that is calculated based on a

- borrower's income.
- 2 "Licensee" means a person licensed pursuant to this Act.
- 3 "Other repayment plans" means the Standard Repayment Plan,
- 4 the Graduated Repayment Plan, the Extended Repayment Plan, or
- 5 any other federal student loan repayment plan not based on a
- 6 borrower's income.
- 7 "Private loan borrower eligible for referral to a
- 8 repayment specialist" means a borrower who possesses any of
- 9 the following characteristics:
- 10 (1) requests information related to options to reduce
- or suspend his or her monthly payments; or
- 12 (2) indicates that he or she is experiencing or
- anticipates experiencing financial hardship, distress, or
- difficulty making his or her payments.
- 15 "Requester" means any borrower or cosigner that submits a
- 16 request for assistance.
- "Request for assistance" means all inquiries, complaints,
- 18 account disputes, and requests for documentation a servicer
- 19 receives from borrowers or cosigners.
- 20 "Secretary" means the Secretary of Financial and
- 21 Professional Regulation, or his or her designee, including the
- 22 Director of the Division of Banking of the Department of
- 23 Financial and Professional Regulation.
- "Servicing" means: (1) receiving any scheduled periodic
- 25 payments from a student loan borrower or cosigner pursuant to
- 26 the terms of a student loan; (2) applying the payments of

- 1 principal and interest and such other payments with respect to
- 2 the amounts received from a student loan borrower or cosigner,
- 3 as may be required pursuant to the terms of a student loan; and
- 4 (3) performing other administrative services with respect to a
- 5 student loan.
- 6 "Student loan" or "loan" means any federal education loan
- 7 or other loan primarily for use to finance a postsecondary
- 8 education and costs of attendance at a postsecondary
- 9 institution, including, but not limited to, tuition, fees,
- 10 books and supplies, room and board, transportation, and
- 11 miscellaneous personal expenses. "Student loan" includes a
- 12 loan made to refinance a student loan.
- "Student loan" shall not include an extension of credit
- 14 under an open-end consumer credit plan, a reverse mortgage
- 15 transaction, a residential mortgage transaction, or any other
- loan that is secured by real property or a dwelling.
- "Student loan" shall not include an extension of credit
- 18 made by a postsecondary educational institution to a borrower
- if one of the following apply:
- 20 (1) The term of the extension of credit is no longer
- than the borrower's education program.
- 22 (2) The remaining, unpaid principal balance of the
- extension of credit is less than \$1,500 at the time of the
- 24 borrower's graduation or completion of the program.
- 25 (3) The borrower fails to graduate or successfully
- complete his or her education program and has a balance

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due at the time of his or her disenrollment from the 1 2 postsecondary institution.

"Student loan servicer" or "servicer" means any person engaged in the business of servicing student loans. "Student loan servicer" or "servicer" includes persons or entities acting on behalf of the State Treasurer. "Student loan servicer" includes an income share agreement provider as set forth under Article 7 of this Act.

"Student loan servicer" shall not include:

- (1) a bank, savings bank, savings association, or credit union organized under the laws of the State or any other state or under the laws of the United States;
- (2) a wholly owned subsidiary of any bank, savings bank, savings association, or credit union organized under the laws of the State or any other state or under the laws of the United States;
- (3) an operating subsidiary where each owner of the operating subsidiary is wholly owned by the same bank, savings bank, savings association, or credit union organized under the laws of the State or any other state or under the laws of the United States;
- (4) the Illinois Student Assistance Commission and its agents when the agents are acting on the Illinois Student Assistance Commission's behalf:
- (5) a public postsecondary educational institution or a private nonprofit postsecondary educational institution

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1 servicing a student loan it extended to the borrower;

- (6) a licensed debt management service under the Debt Management Service Act, except to the extent that the organization acts as a subcontractor, affiliate, or service provider for an entity that is otherwise subject to licensure under this Act;
- (7) any collection agency licensed under the Collection Agency Act that is collecting post-default debt;
- (8) in connection with its responsibilities as a guaranty agency engaged in default aversion, a State or nonprofit private institution or organization having an agreement with the U.S. Secretary of Education under Section 428(b) of the Higher Education Act (20 U.S.C. 1078(B));
- (9) a State institution or a nonprofit private organization designated by a governmental entity to make or service student loans, provided in each case that the institution or organization services fewer than 20,000 student loan accounts of borrowers who reside in Illinois;
- 21 (10) a law firm or licensed attorney that is 22 collecting post-default debt; or
- 23 (11) the State Treasurer.
- 24 (Source: P.A. 100-540, eff. 12-31-18; 100-635, eff. 12-31-18;
- 25 101-586, eff. 8-26-19.)

1	(110 ILCS 992/Art. 7 heading new)
2	ARTICLE 7. EDUCATIONAL INCOME SHARE AGREEMENTS

3 (110 ILCS 992/7-1 new)

Sec. 7-1. Purpose and Construction. This Article shall be construed as a consumer protection law for all purposes. This Article shall be liberally construed to effectuate its purpose.

8 (110 ILCS 992/7-5 new)

Sec. 7-5. Definitions. As used in this Article:

"Amount financed" means the amounts advanced by the income share agreement provider to the consumer or on behalf of the consumer or, if the income share agreement provider is a merchant financing the sale of goods or services to the consumer using an income share agreement, "amount financed" means the amount credited by the income share agreement provider toward the purchase of such goods and services on behalf of the consumer.

"Annual percentage rate" or "APR" means the percentage rate calculated according to the Federal Reserve Board's methodology as set forth under Regulation Z, 12 CFR Part 1026.

The "annual percentage rate" of an income share agreement is the measure of the cost of the income share agreement, expressed as a yearly rate, that relates to the amount and

1	timing of value received by the consumer to the amount and
2	timing of payments made. The "annual percentage rate" is
3	determined in accordance with either the actuarial method or
4	the United States rule method.
5	"Cash price" means the price that the consumer would pay
6	for the goods or services for which the educational income
7	share agreement proceeds are advanced in an equivalent cash
8	transaction between the consumer and the provider of goods or
9	services. The Cash price excludes any amounts paid by the
10	consumer as a down payment to the income share agreement
11	provider.
12	"Consumer" means a natural person who enters into an
13	Educational Income Share Agreement for educational purposes.
14	"Disposable earnings" means that part of the earnings of
15	an individual remaining after the deduction from total
16	earnings of amounts required by law to be withheld.
17	"Educational Income Share Agreement" means an income share
18	agreement that:
19	(1) is not made, insured, or quaranteed under Title IV
20	of the Higher Education Act of 1965, 20 U.S.C. 1070 et
21	seq., or another federally subsidized educational finance
22	program; and
23	(2) is extended to a consumer expressly, in whole or
24	in part, for postsecondary educational expenses, tuition,
25	or other obligations of, or pays amounts to, or on behalf
26	of, such individual for costs associated with a

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postsecondary training program or any other program designed to increase the individual's human capital, employability, or earning potential, and is not limited to programs eligible to participate as programs under Title IV of the Higher Education Act of 1965, 20 U.S.C. 1070 et seq., as well as any personal expenses, such as books, supplies, transportation, and living costs, incurred by the individual while enrolled in such a program and any other costs or expenses included in the definition of a "qualified higher education expense" as specified in 26 U.S.C. 529(e)(3)(A), including refinancing of loans or income share agreements used for the purposes described in this paragraph, and regardless of whether the income share agreement is provided by the educational institution that the consumer attends.

"Federal poverty guidelines" means the poverty guidelines published by the federal Department of Health and Human Services under the authority of 42 U.S.C. 9902(2) in the Federal Register.

"Garnishment" means any legal or equitable procedure through which earnings of an individual are required to be withheld for payment of obligations to an income share agreement provider as set forth in the Code of Civil Procedure.

"Income share agreement" or "ISA" means an agreement between a consumer and an ISA provider under which:

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	(1)	the	ISA	provider	credi	ts o	r advance	es a	a sum	of
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beha	alf c	or, i	lf th	e ISA pr	ovider	is a	a seller	of	goods	or
serv	rices	to	the	consumer	, the	ISA	provider	cre	edits	or
adva	ances	tow	ard t	he purcha	se of s	such c	goods or s	servi	ices;	

- (2) the consumer is obligated to make periodic payments, if any become due, to the ISA provider calculated, based upon, or determined by the consumer's income;
- (3) the consumer only incurs an obligation in each payment period if the individual's income in that period is above an income threshold specified in the ISA agreement;
- (4) there is an ISA duration after which the obligation is complete regardless of how much has been paid, as long as the consumer has paid any prior amounts due; and
- (5) each of these elements is available at the time of contracting of the income share agreement. For purposes of this definition, an income share agreement shall be treated as "credit", within the meaning of that term under 15 U.S.C. 1602(f), and as a "private education loan", within the meaning of that term under 15 U.S.C. 1650(a)(8), to the extent the proceeds of the ISA are used for postsecondary educational expenses in a manner consistent with the definition of that term.

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"Income threshold" means a fixed dollar amount that is the 1 2 minimum income per payment period that an ISA recipient is 3 required to earn before the ISA recipient is required to make a 4 payment on an income share agreement for such payment period. 5 "Index" means the Consumer Price Index for Urban Wage

Earners and Clerical Workers: U.S. City Average, All Items, 1967=100, compiled by the Bureau of Labor Statistics, United States Department of Labor.

"ISA duration" means the maximum time during which a consumer could remain obligated on the income share agreement, other than periods when an income share agreement provider is attempting to collect past-due amounts and absent periods of payment relief pauses, forbearance, military service suspension, or other suspension of obligations at the request of the consumer, regardless of whether the consumer's income is greater than the minimum income.

"ISA maximum number of payments" means the maximum number of ISA payments during ISA payment periods in which the consumer's income is equal to or greater than the income threshold that a consumer could be required to make pursuant to the terms of the income share agreement. "ISA maximum number of payments" does not include periods of payment relief pause.

"ISA payment" means a calculated monthly payment in excess of \$0.00 that counts toward the maximum income-based payments under the ISA. An "ISA payment" is required only for income

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"ISA payment calculation method" means the mechanism, formula, percentage, dollar figure, or other means of calculating a student's payment obligation, based on the student's income, under the terms of the income share agreement.

"ISA payment cap" means the maximum amount of money a consumer must pay to satisfy the terms of an income share agreement, which may be expressed as a dollar value, a multiple of the amount funded to the student or on the student's behalf, or as a maximum effective annual percentage rate.

"ISA payment cap" does not include charges related to default or other charges and fees that are due under the income share agreement.

"Income share agreement provider" means:

- (1) a person that provides money, payments, or credits to or on behalf of a consumer pursuant to the terms of an income share agreement; or
- (2) any other person engaged in the business of soliciting, making, funding, or extending income share agreements. This subsection does not apply to an entity that either: (A) has no direct interactions with the consumer and is not responsible for making credit decisions regarding the consumer, or (B) is the provider

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the following:

2	entities may qualify under subsection (1), or (C) whose
3	role is solely limited to the marketing or advertising of
4	the income share agreement to the consumer on behalf of a
5	licensed income share agreement provider.
6	An income share agreement provider who is a student loar
7	servicer as defined in the Student Loan Servicing Rights Act
8	shall also comply with the provisions of this Article 7.
9	"Payment relief pause" means a period of time that is
10	requested by the consumer during which the consumer is not
11	required to make payments despite the consumer's income
12	exceeding the income threshold.
13	"Sales price" means, for an educational income share
14	agreement, the sum of the cash price and any other amounts
15	financed by the educational income share agreement.
16	(110 ILCS 992/7-10 new)
17	Sec. 7-10. Monthly payment affordability.
18	(a) Maximum ISA income obligation. Each income share
19	agreement shall specify the ISA payment calculation method
20	applicable to the income share agreement and shall comply with

of the educational services to the consumer, even if these

(1) An income share agreement provider shall not enter into an ISA with a consumer if the consumer would be committing more than a total of 20% of the consumer's future income toward the payment of the ISA.

1 (2) An income share agreement provider shall not enter into an educational ISA with a consumer if the consumer 2 3 would be committing to pay more than 20% of his or her income at any time during the ISA duration, based on 4 5 information available to the income share agreement provider at the time of the projection, inclusive of any 6 payment obligations that the income share agreement 7 8 provider knows will arise in the future for other 9 educational ISAs and education loans upon which the 10 consumer is obligated at the time of the projection. The 11 ISA provider must confirm a consumer's educational ISA and education loan liabilities through a verifiable 12 13 third-party source. At a minimum, the income share 14 agreement provider must confirm such liabilities using 15 information maintained by a nationwide consumer reporting 16 agency, as defined by 15 U.S.C. 1681a(f), and doing so is sufficient for meeting the requirement in this paragraph; 17 however, nothing in this paragraph shall prohibit an 18 19 income share agreement provider from using other sources to provide additional verification. For the purposes of 20 21 calculating the portion of a student's future income that 22 would be consumed by the educational ISA for which the student has applied and other educational ISAs and 23 24 education loans known at the time, the ISA provider shall 25 calculate the aggregate future burden of all such 26 obligations, including the educational ISA for which the

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(b) Protections during periods of low earnings. The income

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share agreement must state that when a consumer has income that is equal to or below the income threshold set forth in the income share agreement that the consumer's payment obligation is zero dollars. The income threshold at the time of origination must be high enough such that the consumer's gross income minus any income share agreement obligation must leave the consumer with gross income equal to at least 200% of the federal poverty guidelines for a single person.

(c) Required payment relief pauses. An income share agreement must offer at least 3 months of voluntary payment relief pauses, so long as a consumer's current income at the time of requesting the payment relief pause is equal to or less than 400% of the federal poverty guidelines for a single individual, for every 30 income-determined payments required under the income share agreement.

(110 ILCS 992/7-15 new)

Sec. 7-15. Maximum effective annual percentage rate. An income share agreement must specify that the maximum amount that a consumer could be required to pay under the income share agreement will not result in a consumer ever being required to pay an effective annual percentage rate that is greater than 36%. If at any time the provider accepts a payment of an amount that would cause the limit in this Section to apply, the provider shall refund any amounts, within 20 calendar days, necessary to ensure that the consumer's payments do not result

- 1 in an effective annual percentage rate that is greater than
- 2 the limit specified in this Section.
- 3 (110 ILCS 992/7-20 new)
- 4 Sec. 7-20. Limits on duration of income share agreements.
- 5 (a) ISA maximum number of payments shall not exceed 180
- 6 monthly payments.
- 7 (b) The ISA duration shall not exceed 240 months,
- excluding any months in which a consumer has requested and 8
- 9 received a payment relief pause.
- 10 (110 ILCS 992/7-25 new)
- 11 Sec. 7-25. Risk sharing.
- 12 (a) An income share agreement provider may not contract
- for income share agreement terms that would result in a 13
- consumer having income that is less than or equal to 300% of 14
- 15 the federal poverty quidelines for a single person for the ISA
- duration being required to make a stream of ISA payments that 16
- 17 would yield an effective APR greater than 8%, or the high yield
- 18 of the 10-year United States Constant Maturity Treasury Notes
- 19 auctioned at the final auction held before the current
- 20 calendar year in which an ISA offering is made plus 7%,
- 21 whichever is greater.
- 22 (b) An income share agreement provider may not contract
- 23 for income share agreement terms that would result in a
- 24 consumer having income that is less than or equal to 400% of

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the federal poverty guidelines for a single person for the ISA 1

duration being required to make a stream of ISA payments that

would yield an effective APR greater than 12%, or the high

yield of the 10-year United States Constant Maturity Treasury

Notes auctioned at the final auction held before the current

calendar year in which an ISA offering is made plus 11%,

whichever is greater.

- (c) An income share agreement provider may not contract for income share agreement terms that would result in a consumer having income that is less than or equal to 500% of the federal poverty guidelines for a single person for the ISA duration being required to make a stream of ISA payments that would yield an effective APR greater than 15%, or the high yield of the 10-year United States Constant Maturity Treasury Notes auctioned at the final auction held before the current calendar year in which an ISA offering is made plus 14%, whichever is greater.
- (d) An income share agreement provider may not contract 18 19 for income share agreement terms that would result in a 20 consumer having income that is less than or equal to 600% of 21 the federal poverty guidelines for a single person for the ISA 22 duration being required to make a stream of ISA payments that 23 would yield an effective APR greater than 18%, or the high 24 yield of the 10-year United States Constant Maturity Treasury 25 Notes auctioned at the final auction held before the current calendar year in which an ISA offering is made plus 17%, 26

1 whichever is greater.

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- (e) For the purposes of determining the various tiers set forth in this Section, an income share agreement provider shall calculate the effective APR by determining the various federal poverty quidelines tiers at the time the consumer's income share agreement is originated and assuming such amounts are fixed through the ISA duration.
- (f) For the purposes of determining ISA duration in this Section: in the case of an educational ISA, an income share agreement provider shall assume the ISA duration started after a period equal to the expected length of the program for which a consumer is enrolling; or in the case of a non-educational ISA, an income share agreement provider shall assume the ISA duration started immediately.
- 15 (110 ILCS 992/7-30 new)
- 16 Sec. 7-30. Limits on covered income. An income share agreement must specify the definition of income to be used for 17 the purposes of calculating a consumer's payment obligation 18 under the income share agreement. No income share agreement 19 20 shall include any of the following in its definition of 21 income:
- 22 (1) The income of the consumer's spouse, party to a 23 civil union under the Illinois Religious Freedom and Civil 24 Union Act, children or dependents.
- 25 (2) Any amount paid by the consumer under Title II or

1	XVI of the Social Security Act, 42 U.S.C. 401 et seq., 42
2	U.S.C. 1381 et seq.; or under a State program funded by
3	Title IV of the Social Security Act, 42 U.S.C. 601 et seq.
4	(3) Individual retirement account distributions.
5	(4) Pensions and annuities.
6	(5) Social security benefits.
7	(6) Other sources of federal or State aid provided to
8	individuals through any of the following:
9	(A) unemployment programs;
10	(B) disaster relief programs;
11	(C) Medicare or Medicaid benefits;
12	(D) benefits received through the Supplemental
13	Nutrition Assistance Program; (E)economic impact
14	<pre>payments;</pre>
15	(E) the earned income tax credit or child tax
16	<pre>credit;</pre>
17	(F) other income excluded from the definition of
18	taxable income set forth by the Internal Revenue
19	Service; or
20	(G) passive income that is not derived as a result
21	of a consumer's active participation in any trade or
22	business.
23	(110 ILCS 992/7-35 new)
24	Sec. 7-35. Fees permitted. In addition to the ISA
25	obligation permitted by this Act. an income share agreement

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2	charges:
3	(1) government fees and taxes;
4	(2) a fee, which shall not exceed the sum of \$25, for
5	failure to provide documentation to the income share
6	agreement provider for the confirmation and reconciliation
7	of the consumer's income;
8	(3) a fee for processing any forms to confirm the
9	consumer's income with the United States Internal Revenue
10	Service or a State department of revenue or taxation on a
11	dollar-for-dollar, pass-through basis of the expenses
12	incurred by the income share agreement provider;
13	(4) a late payment fee in an amount of \$20 or 5% of the
14	late payment, whichever is greater, for any payment that
15	is more than 15 days past due; no late payment fee may be
16	charged more than once per late payment;
17	(5) an amount not exceeding \$25, plus any actual
18	expenses incurred in connection with a check or draft that
19	is not honored because of insufficient or uncollected
20	funds or because no such account exists;
21	(6) other fees authorized by the Secretary. In
22	determining whether to authorize a charge, the Secretary
23	shall consider whether the charge benefits the consumer
24	and is reasonable;
25	(7) before or after default in payment of a scheduled

payment of an income share agreement, the parties to the

provider may contract for and receive the following additional

1 income share agreement may agree in writing to a deferral 2 of all or part of one or more unpaid payments and the 3 income share agreement provider may make, at the time of 4 deferral and receive at that time or at any time 5 thereafter, a deferral charge not exceeding an amount equal to 10% of the missed payment. Provided this 6 7 subsection shall not apply to voluntary payment relief 8 pauses.

- 9 (110 ILCS 992/7-40 new)
- 10 Sec. 7-40. Restriction on security interest. Under no 11 circumstances shall an income share agreement provider take a 12 security interest in any collateral in connection with an 13 income share agreement.
- 14 (110 ILCS 992/7-45 new)
- 15 Sec. 7-45. Discharge of obligations.
- (a) All further obligations under an income share 16 17 agreement, shall terminate if the consumer is deemed totally and permanently disabled by the applicable governmental 18 19 agency.
- 20 (b) All further obligations under the income share 21 agreement, except those accruing before the consumer's death, 22 shall terminate upon the death of the consumer.
- 23 (110 ILCS 992/7-50 new)

Sec. 7-50. Prohibition on co-signers. No income share 1

2 agreement shall include or permit the use of a co-signer in

connection with any obligation related to an income share

4 agreement.

- 5 (110 ILCS 992/7-55 new)
- 6 Sec. 7-55. Limitation on acceleration.
- 7 (a) Income share agreement providers shall not attempt to
- 8 accelerate or otherwise liquidate a future payment stream
- 9 under an income share agreement.
- 10 (b) Notwithstanding subsection (a), nothing in this
- 11 Section shall prevent an income share agreement provider from
- 12 collecting or pursuing any other remedy available to the
- 13 income share agreement provider for the collection of amounts
- that were due from the consumer under an income share 14
- agreement that were not paid or properly remitted to the 15
- 16 income share agreement provider. Nothing in this Section shall
- prevent an income share agreement provider from calculating a 17
- 18 projected future income for a consumer and calculating a
- consumer's payment obligation using that projection if the 19
- 20 consumer does not provide contractually obligated
- documentation of income. 21
- 22 (c) Notwithstanding subsection (a), an income share
- 23 agreement may contain a provision that allows a consumer to
- 24 terminate his or her income share agreement before the events
- terminating further obligations under the income share 25

agreement. The early termination mechanisms, such as total

2 caps on payments due to the income share agreement provider or

other rights to partially or fully terminate further

obligations under the income share agreement, must be optional

to the consumer and within the consumer's control. In such

circumstances, such mechanisms will not be deemed a form of 6

acceleration, early termination penalty, or prepayment

8 penalty.

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- 9 (110 ILCS 992/7-60 new)
- 10 Sec. 7-60. No assignment of wages.
- 11 (a) An income share agreement provider may not take an
- 12 assignment of earnings of the consumer for payment or as
- 13 security for payment of a debt arising out of an income share
- agreement. An assignment of earnings in violation of this 14
- 15 Section is unenforceable by the assignee of the earnings and
- 16 revocable by the consumer. This Section does not prohibit a
- consumer from authorizing deductions from his or her earnings 17
- 18 in favor of a licensee if the authorization complies with the
- 19 Illinois Wage Assignment Act.
- 20 (b) A sale of unpaid earnings made in consideration of the
- 21 payment of money to or for the account of the seller of the
- 22 earnings is deemed to be a loan to the seller secured by an
- 23 assignment of earnings.

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1	Sec. 7-65. Limitations on garnishment. Before entry of
2	judgment in an action against a consumer for a payment arising
3	from an income share agreement, a licensee may not attach
4	unpaid earnings of the consumer by garnishment or like
5	proceedings.
6	(110 ILCS 992/7-70 new)
7	Sec. 7-70. Use of multiple agreements. An income share
8	agreement provider shall not use multiple agreements with
9	respect to a single income share agreement with intent to
10	violate any limitations of this Act.
11	(110 ILCS 992/7-75 new)
12	Sec. 7-75. Required disclosures.
13	(a) An income share agreement provider shall disclose the
14	following information to each consumer, clearly and
15	conspicuously, in a form that the consumer can keep at the time
16	the transaction is consummated:
17	(1) The date of the income share agreement.
18	(2) The dollar amount of the amount financed.
19	(3) The sales price of the transaction if different
20	<pre>from the amount financed;</pre>
21	(4) The ISA payment calculation method. Any
22	percentages used in the ISA payment calculation method

shall be rounded to the nearest one-hundredth of 1% if the

percentage is not a whole number.

1	(3) The maximum number of payments expressed as a
2	whole number.
3	(6) The maximum duration expressed as a whole number
4	of the period of time.
5	(7) The income threshold expressed as a dollar amount
6	and a statement that payments will only be required during
7	periods when the consumer's income is equal to or exceeds
8	the income threshold.
9	(8) An itemization of the amount financed; if the ISA
10	provider is a seller of goods or services, then the amount
11	of any down payment and any additional fees or costs shall
12	be itemized.
13	(9) The definition of income to be used for the
14	purposes of calculating the consumer's obligations under
15	the income share agreement.
16	(10) A description of the terms under which the
17	obligations of the consumer under the income share
18	agreement will be extinguished before the full ISA
19	duration.
20	(11) A payment schedule that shows the date on which
21	the first payment will be due and reflecting each date
22	thereafter during the ISA duration that a payment may be
23	due.
24	(12) An itemization of any permissible fees associated
25	with the ISA.
26	(13) A description of the methods used by the ISA

provider to engage in a process of reconciliation and

likely to pay under this income share agreement. This

table assumes you have the same income over the entire

term of your income share agreement. It does not take into

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2	verification to determine if the consumer's payments are
3	more than, equal to, or less than the payments owed by the
4	consumer under his or her income share agreement; this
5	description shall include the following:
6	(i) a description of the frequency or triggers for
7	the commencement of the income verification process;
8	(ii) a description of the requirements and timing
9	of the process in which the consumer must participate
10	in order for the ISA provider to verify the consumer's
11	income; and
12	(iii) a description of any records or forms,
13	including tax records, that the consumer may be
14	required to execute or submit.
15	(14) The name and address of the ISA provider.
16	(15) A table displaying the dollar amounts of each
17	payment, the number of payments, the effective annual
18	percentage rate, and the total of all payments that a
19	consumer would be required to pay under the income share
20	agreement at a range of annual income levels based on the
21	ISA duration. The comparison table shall include a
22	statement that "This comparison table is for illustrative
23	purposes only and may not reflect the amounts that you are

account changes in income. Your income will likely change
over time. This table does not represent the income or
range of incomes that you are likely to earn in the
future.". In computing the APR, the ISA provider shall use
the amount financed and may assume that the income share
agreement will be disbursed in the amount and with the
disbursement schedule that it reasonably expects to follow
for such income share agreement and that payments would
commence on the date set forth in the income share
agreement. The income used in this disclosure shall
include, at minimum, the obligations at the following
incomes:
(i) no income;
(ii) income equal to the annual equivalent of the
income threshold;
(iii) various income scenarios with at least
calculations at annual incomes of \$40,000, \$60,000,
\$80,000, \$100,000, \$125,000, \$150,000, \$175,000, and
\$200,000; and
(iv) if known by the ISA provider, the consumer's
current income.
(16) A statement that the income share agreement is
not a fixed payment installment loan and that the amount
the consumer will be required to pay under the income
share agreement:

(i) may be more or less than the amount financed by

the	ISA	provider;	and

- 2 (ii) will vary in proportion with the consumer's
- 3 income.

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law.

- The disclosures required by this Section shall be 4 grouped together and segregated from all other information. 5
- (c) The disclosures required by this Section may be 6 7 provided to a consumer in electronic form, subject to 8 compliance with the consumer's consent and other applicable 9 provisions of the Electronic Signatures in Global and National 10 Commerce Act, 15 U.S.C. 7001 et seq., and applicable State
- 12 (d) If model documents are established pursuant to any federal law covering income share agreements, compliance with 13 14 those forms shall be considered compliance with this Act with 15 respect to the disclosure requirements contained in this Act.

16 (110 ILCS 992/7-80 new)

> Sec. 7-80. Early completion. An income share agreement shall specify the terms and conditions by which the consumer may extinguish his or her obligations under the income share agreement before the end of the income share agreement's duration. An income share agreement may include any method to determine the early completion payment; however, a consumer may always cancel an income share agreement by making aggregate payments, excluding payments to fees, equal to the ISA payment cap. The consumer is entitled to this early

1	completion	regardles	s of whe	ther the	consume	r makes	this	early
2	completion	payment k	y making	g regula:	rly sche	duled p	aymen	ts or
3	by making a	single l	ump sum j	payment :	in the ar	mount of	f the	early

completion payment. 4

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- 5 (110 ILCS 992/7-85 new)
- 6 Sec. 7-85. Assumption of increase in future income.
 - (a) If a consumer fails to provide income documentation as reasonably required by an income share agreement, an income share agreement provider may assign an amount of income to the consumer and compute the consumer's monthly payment amount by any of the following methods, to the extent disclosed in the income share agreement:
- 13 (1) assigning an income amount obtained from a reasonably reliable third party or a credit reporting 14 15 agency;
 - (2) if the consumer previously provided income documentation or has had an income assigned in the prior 12-month period that has increased by an amount not to exceed 10%, but such increase may not be applied more than once per 12-month period;
 - (3) contacting the consumer's employer, or any person or entity reasonably believed to represent the consumer's employer, to obtain, verify, or update the consumer's income information;
 - (4) contacting the Department of Revenue or the

Τ	internal Revenue Service to obtain the most recent
2	information available about the student's income; or
3	(5) for income share agreement providers providing
4	educational income share agreements, assigning a
5	reasonable qualified income based on the incomes of:
6	(A) the nearest reasonably relevant quantile of
7	income for individuals working in the profession for
8	which the consumer's educational program was intended
9	to prepare the participant, as determined by
10	information published by the Bureau of Labor
11	Statistics or other reasonably reliable publicly
12	available data sources; or
13	(B) the nearest reasonably relevant quantile of
14	income of consumers who attended the same or a
15	reasonably comparable covered educational program or
16	course of study, as determined by information
17	published by the Bureau of Labor Statistics or other
18	reasonably reliable publicly available data sources.
19	(b) If an income share agreement provider assigns an
20	income to a consumer's income share agreement, then it shall
21	notify the consumer in the monthly billing statement, and in
22	each billing statement thereafter while the assigned income
23	remains applicable to the consumer's income share agreement,
24	that income has been assigned and of the consumer's rights
25	under this Section.

(c) If the consumer does provide income information as

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reasonably required by the income share agreement within one year of the date on which the income share agreement provider notified the consumer that assigned income will be applied to the income share agreement, then, within 15 days after the income share agreement provider's receipt of such information, the income share agreement provider shall update each prior instance in which assigned income was applied using the income information provided by the consumer; if the consumer provides income information more than one year after the income share agreement provider first assigned income to the consumer's income share agreement, then the income share agreement provider may, but is not obligated to, update each prior instance in which assigned income was applied using the income information provided by the consumer.

(d) An income share agreement provider that assigns income to an income share agreement shall retain all applicable records relating to the method and data sources used to make such estimation for 3 years after the end of that income share agreement.

(110 ILCS 992/7-90 new)

21 Sec. 7-90. Receipts; statements of account; evidence of 22 payment.

(a) The income share agreement provider shall deliver or mail to the consumer, without request, a written receipt for each payment made pursuant to an income share agreement. A

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- 1 periodic statement showing a payment received by mail complies 2 with this subsection.
 - (b) Upon written request of a consumer, the income share agreement provider shall provide a written statement of the dates and amounts of payments made within the 12 months preceding the month in which the request is received. The statement shall be provided without charge once during each year of the term of the obligation. If additional statements are requested, the income share agreement provider may charge an amount not to exceed \$5.00 for each additional statement.
- 11 (c) After a consumer has fulfilled all obligations with 12 respect to an income share agreement, the income share agreement provider, upon request of the consumer, shall 13 14 deliver or mail to the consumer written evidence acknowledging termination of all obligations with respect to the income 15 16 share agreement.
- 17 (110 ILCS 992/7-95 new)
- 18 Sec. 7-95. Adjustment of dollar amounts.
- (a) From time to time the dollar amounts in this Act 19 20 designated as subject to change shall change, as provided in 21 this Section, according to and to the extent of changes in the 22 index.
- 23 (b) The index for December of the year preceding the year 24 in which this Act becomes effective is the reference base 25 index.

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- (1) the portion of the percentage change in the index in excess of a multiple of 10% shall be disregarded and the dollar amounts shall change only in multiples of 10% of the amounts provided in this Act on the date of enactment; and
- (2) the dollar amounts shall not change if the amounts required by this Section are those currently in effect pursuant to this Act as a result of earlier application of this Section.
- (d) If the index is revised, the percentage of change pursuant to this Section shall be calculated on the basis of the revised index. If a revision of the index changes the reference base index, a revised reference base index shall be determined by multiplying the reference base index then applicable by the rebasing factor furnished by the Bureau of Labor Statistics. If the index is superseded, the index referred to in this Section is the one represented by the Bureau of Labor Statistics as reflecting most accurately changes in the purchasing power of the dollar for consumers.
- (e) The Department shall adopt a rule setting forth, on or before April 30 of each year in which dollar amounts are to

- change, the changes in dollar amounts required by this 1
- 2 Section. As soon as practical after the changes occur, the
- 3 Department shall adopt a rule setting forth the changes in the
- 4 index required by subsection (d), including, if applicable,
- 5 the numerical equivalent of the reference base index under a
- revised reference base index and the designation or title of 6
- 7 any index superseding the index.
- 8 (f) A person does not violate this Act with respect to a
- 9 transaction otherwise complying with this Act if he or she
- 10 relies on dollar amounts either determined according to
- 11 subsection (c) or appearing in the last rule of the Department
- 12 announcing the then-current dollar amounts.
- 13 (110 ILCS 992/7-100 new)
- 14 Sec. 7-100. Construction against implicit authority. This
- Act is a general Act intended as a unified coverage of its 15
- 16 subject matter; no part of this Act shall be construed to be
- impliedly repealed by subsequent legislation if that 17
- 18 construction can reasonably be avoided.
- 19 (110 ILCS 992/7-105 new)
- Sec. 7-105. Application of other Acts. Income share 20
- 21 agreements and income share agreement providers are subject to
- 22 other Articles of this Act, the Know Before You Owe Private
- 23 Education Loan Act, and the Predatory Loan Prevention Act and
- 24 shall comply with their requirements and any rules adopted by

- 1 the Department of Financial and Professional Regulation
- 2 pursuant to those Acts. Nothing herein is intended to imply
- 3 that an education ISA: (i) is not a credit transaction or (ii)
- 4 that, upon an obligation accruing, does not create a debt.
- 5 (110 ILCS 992/25-5)
- 6 Sec. 25-5. Enforcement; Consumer Fraud and Deceptive
- 7 Business Practices Act. The Attorney General may enforce a
- 8 violation of Article 5 or 7 of this Act as an unlawful practice
- 9 under the Consumer Fraud and Deceptive Business Practices Act.
- 10 (Source: P.A. 100-540, eff. 12-31-18.)
- 11 Section 10. The Consumer Installment Loan Act is amended
- 12 by changing Section 1 as follows:
- 13 (205 ILCS 670/1) (from Ch. 17, par. 5401)
- Sec. 1. License required to engage in business. No person,
- 15 partnership, association, limited liability company, or
- 16 corporation shall engage in the business of making loans of
- money and charge, contract for, or receive on any such loan a
- greater annual percentage rate than 9% except as authorized by
- 19 this Act after first obtaining a license from the Director of
- 20 Financial Institutions (hereinafter called the Director). No
- 21 licensee, or employee or affiliate thereof, that is licensed
- 22 under the Payday Loan Reform Act shall obtain a license under
- 23 this Act except that a licensee under the Payday Loan Reform

Act may obtain a license under this Act for the exclusive 1 2 purpose and use of making title-secured loans, as defined in 3 subsection (a) of Section 15 of this Act and governed by Title 38, Section 110.300 of the Illinois Administrative Code. For 4 5 the purpose of this Section, "affiliate" means any person or entity that directly or indirectly controls, is controlled by, 6 7 or shares control with another person or entity. A person or 8 entity has control over another if the person or entity has an 9 ownership interest of 25% or more in the other. A person or 10 entity licensed as an Income Share Agreement provider is 11 exempt from the requirements of this Act to the extent of their 12 operation as an Income Share Agreement under Article 7 of the 13 Student Loan Servicing Rights Act. In addition, Educational 14 Income Share Agreements as provided under Article 7 of the Student Loan Servicing Rights Act are not subject to the 15 16 requirements of this Act.

In this Act, "Director" means the Director of Financial Institutions of the Department of Financial and Professional Regulation.

20 (Source: P.A. 101-658, eff. 3-23-21.)

21 Section 15. The Interest Act is amended by changing 22 Section 4 as follows:

23 (815 ILCS 205/4) (from Ch. 17, par. 6404)

Sec. 4. General interest rate.

(1) Except as otherwise provided in Section 4.05, in all written contracts it shall be lawful for the parties to stipulate or agree that an annual percentage rate of 9%, or any less sum, shall be taken and paid upon every \$100 of money loaned or in any manner due and owing from any person to any other person or corporation in this state, and after that rate for a greater or less sum, or for a longer or shorter time, except as herein provided.

The maximum rate of interest that may lawfully be contracted for is determined by the law applicable thereto at the time the contract is made. Any provision in any contract, whether made before or after July 1, 1969, which provides for or purports to authorize, contingent upon a change in the Illinois law after the contract is made, any rate of interest greater than the maximum lawful rate at the time the contract is made, is void.

It is lawful for a state bank or a branch of an out-of-state bank, as those terms are defined in Section 2 of the Illinois Banking Act, to receive or to contract to receive and collect interest and charges at any rate or rates agreed upon by the bank or branch and the borrower. It is lawful for a savings bank chartered under the Savings Bank Act or a savings association chartered under the Illinois Savings and Loan Act of 1985 to receive or contract to receive and collect interest and charges at any rate agreed upon by the savings bank or savings association and the borrower.

It is lawful to receive or to contract to receive and collect interest and charges as authorized by this Act and as authorized by the Consumer Installment Loan Act, the Payday Loan Reform Act, the Retail Installment Sales Act, the Illinois Financial Services Development Act, the Motor Vehicle Retail Installment Sales Act, or the Consumer Legal Funding Act, or the Student Loan Servicing Rights Act. It is lawful to charge, contract for, and receive any rate or amount of interest or compensation, except as otherwise provided in the Predatory Loan Prevention Act, with respect to the following transactions:

- (a) Any loan made to a corporation;
- (b) Advances of money, repayable on demand, to an amount not less than \$5,000, which are made upon warehouse receipts, bills of lading, certificates of stock, certificates of deposit, bills of exchange, bonds or other negotiable instruments pledged as collateral security for such repayment, if evidenced by a writing;
- (c) Any credit transaction between a merchandise wholesaler and retailer; any business loan to a business association or copartnership or to a person owning and operating a business as sole proprietor or to any persons owning and operating a business as joint venturers, joint tenants or tenants in common, or to any limited partnership, or to any trustee owning and operating a business or whose beneficiaries own and operate a

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business, except that any loan which is secured (1) by an assignment of an individual obligor's salary, commissions or other compensation for services, or (2) by his household furniture or other goods used for his personal, family or household purposes shall be deemed not to be a loan within the meaning of this subsection; and provided further that a loan which otherwise qualifies as a business loan within the meaning of this subsection shall not be deemed as not so qualifying because of the inclusion, with other security consisting of business assets of any such obligor, of real estate occupied by an individual obligor solely as his residence. The term "business" shall be deemed to mean а commercial, agricultural or industrial enterprise which is carried on for the purpose of investment or profit, but shall not be deemed to mean the ownership or maintenance of real estate occupied by an individual obligor solely as his residence;

- (d) Any loan made in accordance with the provisions of Subchapter I of Chapter 13 of Title 12 of the United States Code, which is designated as "Housing Renovation and Modernization";
- (e) Any mortgage loan insured or upon which a commitment to insure has been issued under the provisions of the National Housing Act, Chapter 13 of Title 12 of the United States Code;
 - (f) Any mortgage loan guaranteed or upon which a

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commitment to guaranty has been issued under the provisions of the Veterans' Benefits Act, Subchapter II of Chapter 37 of Title 38 of the United States Code;

- (g) Interest charged by a broker or dealer registered under the Securities Exchange Act of 1934, as amended, or registered under the Illinois Securities Law of 1953, approved July 13, 1953, as now or hereafter amended, on a debit balance in an account for a customer if such debit balance is payable at will without penalty and is secured by securities as defined in Uniform Commercial Code-Investment Securities;
- (h) Any loan made by a participating bank as part of any loan guarantee program which provides for loans and for the refinancing of such loans to medical students, interns and residents and which are guaranteed by the American Medical Association Education and Research Foundation;
- (i) Any loan made, quaranteed, or insured accordance with the provisions of the Housing Act of 1949, Subchapter III of Chapter 8A of Title 42 of the United Consolidated States Code and the Farm and Rural Development Act, Subchapters I, II, and III of Chapter 50 of Title 7 of the United States Code;
- (j) Any loan by an employee pension benefit plan, as defined in Section 3 (2) of the Employee Retirement Income Security Act of 1974 (29 U.S.C.A. Sec. 1002), to an

individual participating in such plan, provided that such loan satisfies the prohibited transaction exemption requirements of Section 408 (b) (1) (29 U.S.C.A. Sec. 1108 (b) (1)) or Section 2003 (a) (26 U.S.C.A. Sec. 4975 (d) (1)) of the Employee Retirement Income Security Act of 1974;

- (k) Written contracts, agreements or bonds for deed providing for installment purchase of real estate, including a manufactured home as defined in subdivision (53) of Section 9-102 of the Uniform Commercial Code that is real property as defined in the Conveyance and Encumbrance of Manufactured Homes as Real Property and Severance Act;
- (1) Loans secured by a mortgage on real estate, including a manufactured home as defined in subdivision (53) of Section 9-102 of the Uniform Commercial Code that is real property as defined in the Conveyance and Encumbrance of Manufactured Homes as Real Property and Severance Act;
- (m) Loans made by a sole proprietorship, partnership, or corporation to an employee or to a person who has been offered employment by such sole proprietorship, partnership, or corporation made for the sole purpose of transferring an employee or person who has been offered employment to another office maintained and operated by the same sole proprietorship, partnership, or corporation;

- 1 (n) Loans to or for the benefit of students made by an institution of higher education.
 - (2) Except for loans described in subparagraph (a), (c), (d), (e), (f) or (i) of subsection (1) of this Section, and except to the extent permitted by the applicable statute for loans made pursuant to Section 4a or pursuant to the Consumer Installment Loan Act:
 - (a) Whenever the rate of interest exceeds an annual percentage rate of 8% on any written contract, agreement or bond for deed providing for the installment purchase of residential real estate, or on any loan secured by a mortgage on residential real estate, it shall be unlawful to provide for a prepayment penalty or other charge for prepayment.
 - (b) No agreement, note or other instrument evidencing a loan secured by a mortgage on residential real estate, or written contract, agreement or bond for deed providing for the installment purchase of residential real estate, may provide for any change in the contract rate of interest during the term thereof. However, if the Congress of the United States or any federal agency authorizes any class of lender to enter, within limitations, into mortgage contracts or written contracts, agreements or bonds for deed in which the rate of interest may be changed during the term of the contract, any person, firm, corporation or other entity not otherwise prohibited from

entering into mortgage contracts or written contracts, agreements or bonds for deed in Illinois may enter into mortgage contracts or written contracts, agreements or bonds for deed in which the rate of interest may be changed during the term of the contract, within the same limitations.

- (3) In any contract or loan which is secured by a mortgage, deed of trust, or conveyance in the nature of a mortgage, on residential real estate, the interest which is computed, calculated, charged, or collected pursuant to such contract or loan, or pursuant to any regulation or rule promulgated pursuant to this Act, may not be computed, calculated, charged or collected for any period of time occurring after the date on which the total indebtedness, with the exception of late payment penalties, is paid in full.
- (4) For purposes of this Section, a prepayment shall mean the payment of the total indebtedness, with the exception of late payment penalties if incurred or charged, on any date before the date specified in the contract or loan agreement on which the total indebtedness shall be paid in full, or before the date on which all payments, if timely made, shall have been made. In the event of a prepayment of the indebtedness which is made on a date after the date on which interest on the indebtedness was last computed, calculated, charged, or collected but before the next date on which interest on the indebtedness was to be calculated, computed, charged, or

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collected, the lender may calculate, charge and collect interest on the indebtedness for the period which elapsed between the date on which the prepayment is made and the date on which interest on the indebtedness was last computed, calculated, charged or collected at a rate equal to 1/360 of the annual rate for each day which so elapsed, which rate shall be applied to the indebtedness outstanding as of the date of prepayment. The lender shall refund to the borrower any interest charged or collected which exceeds that which the lender may charge or collect pursuant to the preceding sentence. The provisions of this amendatory Act of 1985 shall apply only to contracts or loans entered into on or after the effective date of this amendatory Act, but shall not apply to contracts or loans entered into on or after that date that are subject to Section 4a of this Act, the Consumer Installment Loan Act, the Payday Loan Reform Act, the Predatory Loan Prevention Act, or the Retail Installment Sales Act, or that provide for the refund of precomputed interest on prepayment in the manner provided by such Act.

- (5) For purposes of items (a) and (c) of subsection (1) of this Section, a rate or amount of interest may be lawfully computed when applying the ratio of the annual interest rate over a year based on 360 days. The provisions of this amendatory Act of the 96th General Assembly are declarative of existing law.
 - (6) For purposes of this Section, "real estate" and "real

- property" include a manufactured home, as defined in 1
- subdivision (53) of Section 9-102 of the Uniform Commercial 2
- 3 Code that is real property as defined in the Conveyance and
- Encumbrance of Manufactured Homes as Real Property and
- Severance Act.
- (Source: P.A. 101-658, eff. 3-23-21; 102-987, eff. 5-27-22.) 6
- 7 Section 97. Severability. The provisions of this Act are
- severable under Section 1.31 of the Statute on Statutes. 8
- 9 Section 99. Effective date. This Act takes effect upon
- 10 becoming law.