

Sen. Omar Aquino

Filed: 4/6/2018

| | 10000SB3560sam001 | LRB100 17563 RJF 38136 a |
|----|-------------------------------|------------------------------------|
| 1 | AMENDMENT TO |) SENATE BILL 3560 |
| 2 | AMENDMENT NO An | end Senate Bill 3560 by replacing |
| 3 | everything after the enacting | g clause with the following: |
| 4 | | Prompt Payment Act is amended by |
| 5 | adding Sections 3-3.5, 8, 9, | 10, and 11 as follows: |
| 6 | (30 ILCS 540/3-3.5 new) | |
| 7 | Sec. 3-3.5. Vendor p | ayment contracts. Any contract |
| 8 | executed under the Vendor Pa | yment Program specified in Section |
| 9 | 900.125 of Title 74 of the 1 | Illinois Administrative Code prior |
| 10 | to June 30, 2018 shall remain | n in effect until those contracts |
| 11 | have expired. Those partie | s with existing contracts shall |
| 12 | comply with additional re | porting requirements established |
| 13 | under this amendatory Act | of the 100th General Assembly or |
| 14 | rules adopted hereunder. | |

15 (30 ILCS 540/8 new)

| 1 | Sec. 8. Vendor Payment Program. |
|----|--|
| 2 | (a) As used in this Section: |
| 3 | "Applicant" means any entity seeking to be designated |
| 4 | as a qualified purchaser. |
| 5 | "Application period" means the time period when the |
| 6 | Program is accepting applications as determined by the |
| 7 | Department of Central Management Services. |
| 8 | "Assigned penalties" means penalties payable by the |
| 9 | State in accordance with this Act that are assigned to the |
| 10 | qualified purchaser of an assigned receivable. |
| 11 | "Assigned receivable" means the base invoice amount of |
| 12 | a qualified account receivable and any associated assigned |
| 13 | penalties due, currently and in the future, in accordance |
| 14 | with this Act. |
| 15 | "Assignment agreement" means an agreement executed and |
| 16 | delivered by a participating vendor and a qualified |
| 17 | purchaser, in which the participating vendor will assign |
| 18 | one or more qualified accounts receivable to the qualified |
| 19 | purchaser and make certain representations and warranties |
| 20 | in respect thereof. |
| 21 | "Base invoice amount" means the unpaid principal |
| 22 | amount of the invoice associated with an assigned |
| 23 | receivable. |
| 24 | "Department" means the Department of Central |
| 25 | Management Services. |
| 26 | "Medical assistance program" means any program which |

10000SB3560sam001

| 1 | provides medical assistance under Article V of the Illinois |
|----|---|
| 2 | Public Aid Code, including Medicaid. |
| 3 | "Participating vendor" means a vendor whose |
| 4 | application for the sale of a qualified account receivable |
| 5 | is accepted for purchase by a qualified purchaser under the |
| 6 | Programs terms. |
| 7 | "Program" means a Vendor Payment Program. |
| 8 | "Prompt payment penalties" means penalties payable by |
| 9 | the State in accordance with this Act. |
| 10 | "Purchase Price" means 100% of the base invoice amount |
| 11 | associated with an assigned receivable minus: (1) any |
| 12 | deductions against the assigned receivable arising from |
| 13 | State offsets; and (2) if and to the extent exercised by a |
| 14 | qualified purchaser, other deductions for amounts owed by |
| 15 | the participating vendor to the qualified purchaser for |
| 16 | State offsets applied against other accounts receivable |
| 17 | assigned by the participating vendor to the qualified |
| 18 | purchaser under the Program. |
| 19 | "Qualified account receivable" means an account |
| 20 | receivable due and payable by the State that is outstanding |
| 21 | for 90 days or more, is eligible to accrue prompt payment |
| 22 | penalties under this Act and is verified by the relevant |
| 23 | State agency. A qualified account receivable shall not |
| 24 | include any account receivable related to medical |
| 25 | assistance program (including Medicaid) payments or any |
| 26 | other accounts receivable, the transfer or assignment of |

| 1 | which is prohibited by, or otherwise prevented by, |
|----|---|
| 2 | applicable law. |
| 3 | "Qualified purchaser" means any entity that, during |
| 4 | any application period, is approved by the Department of |
| 5 | Central Management Services to participate in the Program |
| 6 | on the basis of certain qualifying criteria as determined |
| 7 | by the Department. |
| 8 | "State offsets" means any amount deducted from |
| 9 | payments made by the State in respect of any qualified |
| 10 | account receivable due to the State's exercise of any |
| 11 | offset or other contractual rights against a participating |
| 12 | vendor. For the purpose of this Section, "State offsets" |
| 13 | include statutorily required administrative fees imposed |
| 14 | under the State Comptroller Act. |
| 15 | "Sub-participant" means any individual or entity that |
| 16 | intends to purchase assigned receivables, directly or |
| 17 | indirectly, by or through an applicant or qualified |
| 18 | purchaser for the purposes of the Program. |
| 19 | "Sub-participant certification" means an instrument |
| 20 | executed and delivered to the Department of Central |
| 21 | Management Services by a sub-participant, in which the |
| 22 | sub-participant certifies its agreement, among others, to |
| 23 | be bound by the terms and conditions of the Program as a |
| 24 | condition to its participation in the Program as a |
| 25 | sub-participant. |
| 26 | (b) This Section reflects the provisions of Section 900.125 |

10000SB3560sam001 -5-LRB100 17563 RJF 38136 a

| of Title 74 of the Illinois Administrative Code prior | to |
|---|-------------|
| January 1, 2018. The requirements of this Section establish | the |
| criteria for participation by participating vendors | and |
| qualified purchasers in a Vendor Payment Program. Informat | ion |
| regarding the Vendor Payment Program may be found at | the |
| Internet website for the Department of Central Managem | <u>lent</u> |
| Services. | |
| (c) The State Comptroller and the Department of Cent | ral |
| Management Services are authorized to establish and implem | lent |
| the Program under Section 3-3. This Section applies to | all |
| qualified accounts receivable not otherwise excluded f | from |

1

2

3

4

5

6

7

8

9

10

11

receiving prompt payment interest under Section 900.120 of 12 13 Title 74 of the Illinois Administrative Code. This Section 14 shall not apply to the purchase of any accounts receivable 15 related to payments made under a medical assistance program, 16 including Medicaid payments, or any other purchase of accounts receivable that is otherwise prohibited by law. 17

(d) Under the Program, qualified purchasers may purchase 18 19 from participating vendors certain qualified accounts 20 receivable owed by the State to the participating vendors. A 21 participating vendor shall not simultaneously apply to sell the 22 same qualified account receivable to more than one qualified 23 purchaser. In consideration of the payment of the purchase 24 price, a participating vendor shall assign to the qualified purchaser all of its rights to payment of the qualified account 25 26 receivable, including all current and future prompt payment

10000SB3560sam001

| 1 | penalties due to that qualified account receivable in |
|----|---|
| 2 | accordance with this Act. |
| 3 | (e) A vendor may apply to participate in the Program if: |
| 4 | (1) the vendor is owed an account receivable by the |
| 5 | State for which prompt payment penalties have commenced |
| 6 | accruing; |
| 7 | (2) the vendor's account receivable is eligible to |
| 8 | accrue prompt payment penalty interest under this Act; |
| 9 | (3) the vendor's account receivable is not for payments |
| 10 | under a medical assistance program; and |
| 11 | (4) the vendor's account receivable is not prohibited |
| 12 | by, or otherwise prevented by, applicable law from being |
| 13 | transferred or assigned under this Section. |
| 14 | (f) Factors to be considered by the Department in |
| 15 | determining whether an applicant shall be designated as a |
| 16 | qualified purchaser include, but are not limited to, the |
| 17 | following: |
| 18 | (1) the qualified purchaser's agreement to commit a |
| 19 | minimum purchase amount as established from time to time by |
| 20 | the Department based upon the current needs of the Program |
| 21 | and the qualified purchaser's demonstrated ability to fund |
| 22 | its commitment; |
| 23 | (2) the demonstrated ability of a qualified |
| 24 | purchaser's sub-participants to fund their portions of a |
| 25 | qualified purchaser's minimum purchase commitment; |
| 26 | (3) the ability of a qualified purchaser and its |

| 1 | sub-participants to meet standards of responsibility |
|----|---|
| 2 | substantially in accordance with the requirements of the |
| 3 | Standards of Responsibility found in Section 1.2046 of |
| 4 | Title 44 of the Illinois Administrative Code concerning |
| 5 | government contracts, procurement, and property |
| 6 | management; |
| 7 | (4) the agreement of each qualified purchaser, at its |
| 8 | sole cost and expense, to administer and facilitate the |
| 9 | operation of the Program with respect to that qualified |
| 10 | purchaser, including, without limitation, assisting |
| 11 | potential participating vendors with the application and |
| 12 | assignment process; |
| 13 | (5) the agreement of each qualified purchaser, at its |
| 14 | sole cost and expense, to establish a website that is |
| 15 | determined by the Department to be sufficient to administer |
| 16 | the Program in accordance with the terms and conditions of |
| 17 | the Program; |
| 18 | (6) the agreement of each qualified purchaser, at its |
| 19 | sole cost and expense, to market the Program to potential |
| 20 | participating vendors; |
| 21 | (7) the agreement of each qualified purchaser, at its |
| 22 | sole cost and expense, to educate participating vendors |
| 23 | about the benefits and risks associated with participation |
| 24 | in the Program; |
| 25 | (8) the agreement of each qualified purchaser, at its |
| 26 | sole cost and expense, to deposit funds into, release funds |

| 1 | from, and otherwise maintain all required accounts in |
|--|---|
| 2 | accordance with the terms and conditions of the Program. |
| 3 | Subject to the Program terms, all required accounts shall |
| 4 | be maintained and controlled by the qualified purchaser at |
| 5 | the qualified purchaser's sole cost and at no cost, whether |
| 6 | in the form of fees or otherwise, to the participating |
| 7 | vendors; |
| 8 | (9) the agreement of each qualified purchaser, at its |
| 9 | sole cost and expense, to submit a monthly written report, |
| 10 | in both hard copy and Excel format, to the State |
| 11 | Comptroller or its designee and the Department or its |
| 12 | designee, within 10 days after the end of each month, |
| 13 | which, unless otherwise specified by the Department, at a |
| | |
| 14 | minimum, shall contain: |
| | |
| 14 | minimum, shall contain: |
| 14 15 | <u>minimum, shall contain:</u> (A) a listing of each assigned receivable |
| 14 15 16 | <u>minimum, shall contain:</u> (A) a listing of each assigned receivable purchased by that qualified purchaser during the |
| 14 15 16 17 | <u>minimum, shall contain:</u> <u>(A) a listing of each assigned receivable</u> <u>purchased by that qualified purchaser during the</u> <u>month, specifying the base invoice amount and invoice</u> |
| 14 15 16 17 18 | <u>minimum, shall contain:</u> <u>(A) a listing of each assigned receivable</u> <u>purchased by that qualified purchaser during the</u> <u>month, specifying the base invoice amount and invoice</u> <u>date of that assigned receivable and the name of the</u> |
| 14 15 16 17 18 19 | <u>minimum, shall contain:</u> <u>(A) a listing of each assigned receivable</u> <u>purchased by that qualified purchaser during the</u> <u>month, specifying the base invoice amount and invoice</u> <u>date of that assigned receivable and the name of the</u> <u>participating vendor, State contract number, voucher</u> |
| 14 15 16 17 18 19 20 | <u>(A) a listing of each assigned receivable</u> <u>purchased by that qualified purchaser during the</u> <u>month, specifying the base invoice amount and invoice</u> <u>date of that assigned receivable and the name of the</u> <u>participating vendor, State contract number, voucher</u> <u>number, and State agency associated with that assigned</u> |
| 14 15 16 17 18 19 20 21 | <pre>minimum, shall contain:</pre> |
| 14 15 16 17 18 19 20 21 22 | <pre>minimum, shall contain: (A) a listing of each assigned receivable purchased by that qualified purchaser during the month, specifying the base invoice amount and invoice date of that assigned receivable and the name of the participating vendor, State contract number, voucher number, and State agency associated with that assigned receivable; (B) a listing of each assigned receivable with</pre> |
| 14 15 16 17 18 19 20 21 22 23 | <pre>minimum, shall contain:</pre> |

participating vendor, State contract number, voucher number, and State agency associated with the assigned receivable, and identifying the relevant application period for each assigned receivable;

(C) a listing of any payments of assigned penalties 5 received from the State during the month, including the 6 7 amount of and date on which the payment was made, the name of the participating vendor, the voucher number 8 9 for the assigned penalty receivable, and the 10 associated assigned receivable, including the State contract number, voucher number, and State agency 11 associated with the assigned receivable, and 12 identifying the relevant application period for each 13 14 assigned receivable;

15 <u>(D) the aggregate number and dollar value of</u> 16 <u>assigned receivables purchased by the qualified</u> 17 <u>purchaser from the date on which that qualified</u> 18 <u>purchaser commenced participating in the Program</u> 19 <u>through the last day of the month;</u>

20 <u>(E) the aggregate number and dollar value of</u> 21 <u>assigned receivables purchased by the qualified</u> 22 <u>purchaser for which no payment by the State of the base</u> 23 <u>invoice amount has yet been received, from the date on</u> 24 <u>which the qualified purchaser commenced participating</u> 25 <u>in the Program through the last day of the month; and</u> 26 (F) any other data the State Comptroller and the

| 1 | Department may reasonably request from time to time; |
|----|---|
| 2 | (10) the agreement of each qualified purchaser to use |
| 3 | its reasonable best efforts, and for any sub-participant to |
| 4 | cause a qualified purchaser to use its reasonable best |
| 5 | efforts, to diligently pursue receipt of assigned |
| 6 | penalties associated with the assigned receivables, |
| 7 | including, without limitation, by promptly notifying the |
| 8 | relevant State agency that an assigned penalty is due and, |
| 9 | if necessary, seeking payment of assigned penalties |
| 10 | through the Illinois Court of Claims; and |
| 11 | (11) the agreement of each qualified purchaser and any |
| 12 | sub-participant to use their reasonable best efforts to |
| 13 | implement the Program terms and to perform their |
| 14 | obligations under the Program in a timely fashion. |
| 15 | (g) Each qualified purchaser's performance and |
| 16 | implementation of its obligations under subsection (f) shall be |
| 17 | subject to review by the Department and the State Comptroller |
| 18 | at any time to confirm that the qualified purchaser is |
| 19 | undertaking those obligations in a manner consistent with the |
| 20 | terms and conditions of the Program. A qualified purchaser's |
| 21 | failure to so perform its obligations including, without |
| 22 | limitation, its obligations to diligently pursue receipt of |
| 23 | assigned penalties associated with assigned receivables, shall |
| 24 | be grounds for the Department and the State Comptroller to |
| 25 | terminate the qualified purchaser's participation in the |
| 26 | |

1 without prejudice to any rights a participating vendor may have 2 against that qualified purchaser, in law or in equity, 3 including, without limitation, the right to enforce the terms 4 of the assignment agreement and of the Program against the 5 gualified purchaser.

6 (h) In determining whether any applicant shall be designated as a qualified purchaser, the Department shall have 7 8 the right to review or approve sub-participants that intend to 9 purchase assigned receivables, directly or indirectly, by or 10 through the applicant. The Department reserves the right to 11 reject or terminate the designation of any applicant as a qualified purchaser or require an applicant to exclude a 12 13 proposed sub-participant in order to become or remain a 14 qualified purchaser on the basis of a review, whether prior to 15 or after the designation. Each applicant and each qualified 16 purchaser has an affirmative obligation to promptly notify the Department of any change or proposed change in the identity of 17 the sub-participants that it disclosed to the Department no 18 19 later than 3 business days after that change. Each 20 sub-participant shall be required to execute a sub-participant certification that will be attached to the corresponding 21 22 qualified purchaser designation. Sub-participants shall meet, 23 at a minimum, the requirements of paragraphs (2), (3), (10), 24 and (11) of subsection (f).

25 (i) The Program, as codified under this Section, shall
26 commence July 1, 2018, and shall continue until terminated as

1 follows:

| 2 | (1) The Program may be terminated: (A) by the State |
|----|--|
| 3 | Comptroller, after consulting with the Department, by |
| 4 | giving 10 days prior written notice to the Department and |
| 5 | the qualified purchasers in the Program; or (B) by the |
| 6 | Department, after consulting with the State Comptroller, |
| 7 | by giving 10 days prior written notice to the State |
| 8 | Comptroller and the qualified purchasers in the Program. |
| 9 | (2) In the event a qualified purchaser or |
| 10 | sub-participant breaches or fails to meet any of the terms |
| 11 | or conditions of the Program, that qualified purchaser or |
| 12 | sub-participant may be terminated from the Program: (A) by |
| 13 | the State Comptroller, after consulting with the |
| 14 | Department. The termination shall be effective immediately |
| 15 | upon the State Comptroller giving written notice to the |
| 16 | Department and the qualified purchaser or sub-participant; |
| 17 | or (B) by the Department, after consulting with the State |
| 18 | Comptroller. The termination shall be effective |
| 19 | immediately upon the Department giving written notice to |
| 20 | the State Comptroller and the qualified purchaser or |
| 21 | sub-participant. |
| 22 | (3) A qualified purchaser or sub-participant may |

23 terminate its participation in the Program, solely with 24 respect to its own participation in the Program, in the 25 event of any change to this Act from the form that existed on the date that the qualified purchaser or the 26

| 1 | sub-participant, as applicable, submitted the necessary |
|----|--|
| 2 | documentation for admission into the Program if the change |
| 3 | materially and adversely affects the qualified purchaser's |
| 4 | or the sub-participant's ability to purchase and receive |
| 5 | payment on receivables on the terms described in this |
| 6 | Section. |
| 7 | If the Program, a qualified purchaser, or a sub-participant |
| 8 | is terminated under paragraphs (1) or (2) of this subsection |
| 9 | (i), the Program, qualified purchaser, or sub-participant may |
| 10 | be reinstated only by written agreement of the State |
| 11 | Comptroller and the Department. No termination under |
| 12 | paragraphs (1), (2), or (3) of this subsection (i) shall alter |
| 13 | or affect the qualified purchaser's or sub-participant's |
| 14 | obligations with respect to assigned receivables purchased by |
| 15 | or through the qualified purchaser prior to the termination. |
| | |
| 16 | (30 ILCS 540/9 new) |
| 17 | Sec. 9. Vendor Payment Program financial backer |
| 18 | <u>disclosure.</u> |
| 19 | (a) The Department of Central Management Services shall |
| 20 | collect and certify the following information from each |
| 21 | qualified purchaser about each person, director, owner, |
| 22 | officer, association, financial backer, partnership, other |
| 23 | entity, corporation, or trust with an indirect or direct |
| 24 | financial interest in each qualified purchaser: |
| 25 | (1) percent ownership; |

| 1 | (2) type of ownership; |
|----|--|
| 2 | (3) first name, middle name, last name, maiden name (if |
| 3 | applicable), including aliases or former names; and |
| 4 | (4) resident mailing address, work mailing address, |
| 5 | work telephone, and work email address. |
| 6 | (b) If a corporation or other entity associated with the |
| 7 | qualified purchaser, the Department of Central Management |
| 8 | Services shall also collect and certify the following |
| 9 | information from each qualified purchaser: |
| 10 | (1) business name, mailing address, telephone number, |
| 11 | and website, if any; |
| 12 | (2) type of business entity; |
| 13 | (3) dates and jurisdiction of business formation or |
| 14 | incorporation; |
| 15 | (4) names of controlling shareholders, class of stock, |
| 16 | percentage ownership; |
| 17 | (5) any indirect earnings resulting from the Program; |
| 18 | and |
| 19 | (6) any earnings associated with the Program to any |
| 20 | parties not previously disclosed. |
| 21 | (c) If a trust associated with the qualified purchaser, the |
| 22 | Department of Central Management Services shall also collect |
| 23 | and certify the following information: |
| 24 | (1) names, addresses, dates of birth, and percentages |
| 25 | of interest of all beneficiaries; |
| 26 | (2) any indirect earnings resulting from the Program; |

1 and 2 (3) any earnings associated with the Program to any 3 parties not previously disclosed. 4 (d) Each person, director, owner, officer, or financial 5 backer of a qualified purchaser must submit a statement to the Department of Central Management Services disclosing whether 6 he or she has previously or currently retained or contracted 7 with any registered lobbyist, lawyer, or consultant to prepare 8 9 the disclosure required under this Section. 10 (e) The Department of Central Management Services shall file information collected under subsections (a), (b), (c), and 11 12 (d) of this Section with the Office of the Comptroller in a 13 manner and form prescribed by the Office of the Comptroller. 14 The Office of the Comptroller shall make information collected 15 under this Section publicly available. The Office of the 16 Comptroller shall adopt rules and policies to govern the reporting requirements of this Section. These rules and 17 18 policies may be made effective no earlier than July 1, 2018. 19 (30 ILCS 540/10 new) 20 Sec. 10. Vendor Payment Program audit. The Office of the 21 Auditor General shall perform a performance audit of the Program established under Section 8. The audit shall include, 22 but not be limited to, a review of the administration of the 23 24 Program and compliance with requirements applicable to

25 participating vendors, qualified purchasers, qualified

10000SB3560sam001

1 accounts receivable, and financial backer disclosures. The 2 audit shall cover the Program's operations for fiscal years 3 2019 and 2020. Upon its completion and release, the Auditor 4 General's report shall be posted on the Internet website of the 5 Auditor General.

(30 ILCS 540/11 new)
<u>Sec. 11. Vendor Payment Program accountability portal. The</u>
<u>Department of Central Management Services shall publish on its</u>
<u>Internet website a monthly report disclosing the following:</u>
(1) a listing of each assigned receivable with respect
<u>to which the qualified purchaser has received payment of</u>

12 <u>the base invoice amount from the State during that month,</u> 13 <u>including the amount of and date on which that payment was</u> 14 <u>made and the name of the participating vendor, State</u> 15 <u>contract number, voucher number, and State agency</u> 16 <u>associated with the assigned receivable, and identifying</u> 17 <u>the relevant application period for each assigned</u> 18 receivable;

19 <u>(2) a listing of any payments of assigned penalties</u> 20 <u>received from the State during the month, including the</u> 21 <u>amount of and date on which the payment was made, the name</u> 22 <u>of the participating vendor, the voucher number for the</u> 23 <u>assigned penalty receivable, and the associated assigned</u> 24 <u>receivable, including the State contract number, voucher</u> 25 number, and State agency associated with the assigned

| 1 | receivable, and identifying the relevant application |
|----|--|
| 2 | period for each assigned receivable; |
| 3 | (3) the aggregate number and dollar value of assigned |
| 4 | receivables purchased by the qualified purchaser from the |
| 5 | date on which that qualified purchaser commenced |
| 6 | participating in the Program through the last day of the |
| 7 | <pre>month;</pre> |
| 8 | (4) the aggregate number and dollar value of assigned |
| 9 | receivables purchased by the qualified purchaser for which |
| 10 | no payment by the State of the base invoice amount has yet |
| 11 | been received, from the date on which the qualified |
| 12 | purchaser commenced participating in the Program through |
| 13 | the last day of the month; |
| 14 | (5) the aggregate number and dollar value of invoices |
| 15 | purchased by the qualified purchaser for which no |
| 16 | appropriation has been authorized; and |
| 17 | (6) any other data the State Comptroller and the |
| 18 | Department of Central Management Services may reasonably |
| 19 | request from time to time. |
| | |

Section 99. Effective date. This Act takes effect upon 20 21 becoming law.".