

SB2216



104TH GENERAL ASSEMBLY

State of Illinois

2025 and 2026

SB2216

Introduced 2/7/2025, by Sen. Suzy Glowiak Hilton

SYNOPSIS AS INTRODUCED:

New Act

Creates the Energy Utility Sales Agent Licensing Act. Defines terms. Provides that no individual or entity shall act as a sales agent for an energy utility in the State without first obtaining a license from the Illinois Commerce Commission. Provides that all licensed sales agents must carry his or her license during all sales activities and provide proof of licensure upon request by consumers or the Commission. Sets forth provisions for the application for licensure; training and continuing education requirements; penalties; and rulemaking.

LRB104 09582 AAS 19645 b

A BILL FOR

1 AN ACT concerning regulation.

2 **Be it enacted by the People of the State of Illinois,**
3 **represented in the General Assembly:**

4 Section 1. Short title. This Act may be cited as the Energy
5 Utility Sales Agent Licensing Act.

6 Section 5. Definitions. As used in this Act:

7 "Commission" means the Illinois Commerce Commission.

8 "Energy utility" means any public utility, as defined in
9 Section 3-105 of the Public Utilities Act, that provides
10 electricity, natural gas, or other energy services to
11 consumers in this State.

12 "Sales agent" means any individual or entity that directly
13 or indirectly markets, sells, or solicits energy utility
14 services or products to consumers in this State.

15 "License" means a certificate issued by the Commission
16 authorizing an individual or entity to act as a sales agent for
17 energy utilities.

18 Section 10. Licensing requirement. No individual or entity
19 shall act as a sales agent for an energy utility in this State
20 without first obtaining a license from the Commission. All
21 licensed sales agents must carry his or her license during all
22 sales activities and provide proof of licensure upon request

1 by consumers or the Commission.

2 Section 15. Application for license. Within 90 days of the
3 effective date of this Act, the Commission shall create an
4 application form for a sales agent license and make the form
5 available on the Commission's website. Once issued by the
6 Commission, a license is valid for a period of 2 years from the
7 date of issuance. Licensed sales agents shall apply for
8 renewal at least 30 days prior to the expiration of his or her
9 active license. The Commission may charge a reasonable fee for
10 processing the application. Fees collected under this Act
11 shall be deposited into the Public Utility Fund.

12 Section 20. Training and continuing education. All
13 applicants shall complete training, as determined and
14 administered by the Commission, prior to applying for a new
15 license or renewal. All applicants must provide proof of
16 training prior to entering the application process.

17 Section 25. Penalties. The Commission may suspend, revoke,
18 or refuse to renew a license for any violations of this Act or
19 any rules adopted under this Act. Any individual or entity
20 that acts as a sales agent for an energy utility without a
21 license is subject to a civil penalty of up to \$5,000 for each
22 violation. Penalties collected under this Section shall be
23 deposited into the Public Utility Fund.

1 Section 30. Rulemaking authority. The Commission shall
2 adopt any rules necessary to implement and enforce this Act in
3 accordance with the Public Utilities Act and the Illinois
4 Administrative Procedure Act.