October 24, 2018

Mr. John Hollman Acting Clerk of the House Illinois House of Representatives 300 Capitol Building Springfield, IL 62706

Re: FY18 Small Business Contracts Report

Dear Mr. Hollman:

In accordance with 30 ILCS 500/45-90(f) of the Illinois Procurement Code, the Chief Procurement Officer (CPO) is required to submit an annual report by November 1 of each year that includes a summary of contracts awarded to small businesses and an analysis of the level of the overall goal concerning purchases from small businesses.

On August 9, 2017, Public Act 100-43, incorporated Public Act 97-0307 to the Illinois Procurement Code, 30 ILCS 500/45-90. This also included the counting of subcontracts with small businesses, which result from state contracts, towards the goal of not less than 10% of the value of all contracts to small businesses. Allowing the counting of these subcontracts was important because it is a better measure of how well state procurement is impacting small businesses. In FY18, the Illinois Department of Transportation (IDOT) awarded \$1.73 billion for construction projects with \$327.2 million going to small businesses (prime contractors and subcontractors). IDOT awarded 18.9% of construction contracts to small businesses.

53 contracts were awarded for a total value of \$6,191,528.96 (primes only) million to small businesses designated under the small business set-asides in FY18. The average contract amount is \$116,821.30.

IDOT is committed to small business contracting and has dedicated a bureau to assist small and disadvantaged businesses learn about the agency's procurements. It is IDOT's goal to provide assistance to Disadvantaged Business Enterprises (DBE) firms and individuals interested in doing business with the department in ways that ensure equity, access, and transparency. IDOT, in accordance with federal guidelines, strives to facilitate and implement programs that can help current and future business partners open the door to doing business with IDOT.

A small business compliance plan was submitted by IDOT outlining the FY2019 goals of the department. The plan has been reviewed and approved by the CPO.

IDOT has diligently pursued contracting opportunities with small businesses during Fiscal Year 2018 and is proud of the dollar value of contracts and subcontracts awarded to small businesses. No changes are recommended at this time.

Sincerely,

Bili Grunloh

**Chief Procurement Officer**