92_HB3789 LRB9211696AGmb

- 1 AN ACT in relation to agriculture.
- 2 Be it enacted by the People of the State of Illinois,
- 3 represented in the General Assembly:
- 4 Section 1. Short title. This Act may be cited as the
- 5 Agriculture Production Contract Code.
- 6 Section 5. Definitions. As used in this Act, unless the
- 7 context otherwise requires:
- 8 "Capital investment" means a purchase of any of the
- 9 following:
- 10 (1) A structure used for producing or storing a
- 11 commodity, including, but not limited to, swine farrowing
- 12 buildings, grain storage facilities, or manure storage
- lagoons.
- 14 (2) Machinery or equipment used for producing a
- 15 commodity, if the machinery or equipment has a useful
- life in excess of one year, including, but not limited
- 17 to, trucks, tractors, combines, wagons, augers, and
- 18 planters.
- "Code" means this Agriculture Production Contract Code.
- "Commodity" means livestock, raw milk, or a crop.
- 21 "Contract input" means a commodity or an organic or
- 22 synthetic substance or compound that is used to produce a
- 23 commodity, including but not limited to any of the following:
- 24 (1) Livestock or plants.
- 25 (2) Agricultural seeds.
- 26 (3) Semen or eggs for breeding livestock.
- 27 (4) Fertilizer, pesticides, or petroleum products.
- 28 "Contractor" means a person who offers, provides, or
- 29 enters into a production contract with a producer, for the
- 30 production of commodities in this State by the producer.
- "Crop" means a plant used for food, animal feed, fiber,

- oil, pharmaceuticals, nutriceuticals, or seed, including, but
- 2 not limited to, alfalfa, barley, buckwheat, canola, corn,
- 3 flax, forage, fruits, millet, oats, popcorn, rye, sorghum,
- 4 soybeans, sunflowers, tobacco, vegetables, wheat, and grasses
- 5 used for forage or silage.
- 6 "Department" means the Department of Agriculture.
- 7 "Director" means the Director of Agriculture or the
- 8 Director's designee.
- 9 "Family members" means a spouse, children, siblings, and
- 10 parents.
- "Investment requirement" means any capital investment
- made by a producer to produce a commodity in accordance with
- a production contract that specifically requires that capital
- investment.
- 15 "Livestock" means beef cattle, dairy cattle, poultry,
- 16 sheep, or swine.
- 17 "Person" means an individual or entity, including, but
- 18 not limited to, a sole proprietorship, a partnership, a
- 19 corporation, a cooperative, an association, a limited
- 20 liability company, an estate, or a trust.
- 21 "Produce" means to do any of the following:
- 22 (1) Provide feed or services relating to the care
- and feeding of livestock.
- 24 (2) Provide for planting, raising, harvesting,
- identity preserving, or storing a crop.
- 26 "Produce" includes preparing the soil for planting and
- 27 for nurturing the crop by application of fertilizers or soil
- 28 conditioners, including those substances regulated under the
- 29 Illinois Fertilizer Act of 1961 or pesticides as defined in
- 30 the Illinois Pesticide Act.
- 31 "Producer" means a person who has been offered or who has
- 32 entered into a production contract whereby that person would
- 33 produce a commodity. "Producer" does not include a commercial
- 34 fertilizer or pesticide applicator, a feed supplier, or a

veterinarian when acting in that capacity.

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2 "Production contract" means (1) any written document offered to or executed by a producer, under the provisions of 4 which (i) the producer would sell to a contractor, or the contractor's designee, an identified commodity or commodities and (ii) the contractor has or exercises some control or 7 direction over the production process; or (2) any written 8 agreement offered to or executed by a producer under the 9 provisions of which the producer would produce, care for, raise a commodity or commodities that are not owned by the 10 11 producer, using land, equipment, or facilities owned or leased by the producer, in exchange for payment. 12

For purposes of this definition, "control or direction over the production process" means (i) the contractor's designation of special commodity characteristics, such as those present in value enhanced grains, or specific genetics in livestock; or (ii) the contractor's designation of a production input, such as a seed variety or varieties, to be used by the producer to fulfill the production contract.

"Value enhanced grains" means:

- (1) grain that has been bred or engineered to provide specific characteristics, including, but not limited to, high oil content, a specific composition of amino acids, or a particular level of amylopectin starch; or
- (2) grain that has been produced and controlled in 26 27 such a way as to enhance characteristics, including, not limited to, low stress cracks, organic content, 28 29 freedom from post-harvest pesticides or contaminants, and 30 the like.
- Section 10. Limited Applicability. Sections 15 and 20 and 31 subsection (d) of Section 30 do not apply to a production 32 contract under the provisions of which the commodity is to be 33

- 1 delivered by the producer to the contractor, or the
- 2 contractor's designee, within 20 days after the date of the
- 3 production agreement.
- 4 Section 15. Summary of certain terms and conditions.
- 5 (a) Summary sheet. A production contract offered,
- 6 provided, entered into, amended, or renewed after the
- 7 effective date of this Act must contain as the first page, or
- 8 as the first page of text if it is preceded by a title page
- 9 or pages, a summary sheet as provided in this Section. The
- 10 summary sheet shall have the following heading: "SUMMARY OF
- 11 CERTAIN TERMS AND CONDITIONS". It shall provide a summary
- 12 explanation of the terms and conditions listed in subsection
- 13 (b) of this Section and designate the page or pages where
- 14 these terms and conditions are found within the text of the
- 15 document. In addition, it shall designate the page or pages
- where the compensation examples required by subsection (p) of
- 17 Section 30 are found within the text of the document.
- 18 This summary shall meet the readability and
- 19 understandability requirements of Section 20 and shall
- 20 accurately reflect the text of the production contract.
- 21 Nothing in this Section shall be construed to prohibit a
- 22 contractor from summarizing terms and conditions in addition
- 23 to those specified in subsection (b) of this Section.
- 24 (b) Terms and conditions.
- 25 (1) the special production or handling guidelines
- 26 required by the contractor, including, but not limited
- 27 to, disease protocols for livestock; segregation or
- identity preservation for grain; and the testing
- 29 methodology and procedures to be used to assist in
- 30 calculating and determining the compensation due to
- 31 producer;
- 32 (2) the circumstances under which the amount to be
- 33 received by the producer might be discounted or

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	increased	;

- 2 (3) the circumstances under which the commodity 3 produced under the production contract might be rejected 4 in whole or in part by the contractor, or any other 5 person; and
- 6 (4) the cancellation or termination provisions, and 7 specific causes for the cancellation and termination.
- 8 Section 20. Readability and understandability of 9 production contracts. A production contract must:
- 10 (1) be in a typeface at least as large as 10-point 11 modern, one-point leaded;
- 12 (2) be divided and captioned by its various sections;
- 13 (3) use commonly utilized and understood words and terms;
- 15 (4) limit references to other sections or provisions; 16 and
- 17 (5) have a Flesch scale of reading ease of at least 35.
- 18 Section 25. Investment requirements.
- 19 (a) Applicability. This Section applies to all 20 production contracts that have investment requirements. The 21 value of the capital investments shall be deemed to be the 22 total dollar amount spent or committed to by the producer in 23 satisfying the investment requirements.
- 24 (b) Breach. Except as provided in subsection (c), if a 25 producer breaches a production contract, a contractor may not 26 terminate or cancel that production contract until the
- 27 following have occurred:
- 28 (1) The contractor has provided a written notice of 29 termination or cancellation to the producer that has been 30 received by the producer at least 15 days before the 31 effective date of the termination or cancellation. The 32 notice must provide a comprehensive listing of the reason

or reasons for the termination or cancellation.

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- 2 (2) The producer has failed to remedy each breach, as alleged in the listing provided in the notice, within 3 4 15 days following receipt of the notice. An effort by a producer to remedy an alleged breach shall not be 5 construed as an admission of the breach in a judicial 6 7 alternative proceeding or an dispute resolution 8 proceeding.
 - (c) Exceptions. A contractor may terminate or cancel a production contract without regard to the provisions of subsection (b) if the basis for the termination or cancellation is either of the following:
 - (1) A voluntary abandonment of the contractual relationship by the producer. A complete failure of a producer's performance under a production contract shall be deemed to be abandonment.
- 17 (2) The conviction of a producer of an offense of 18 fraud or theft committed against the contractor.
 - (d) Penalty. If a contractor terminates or cancels a production contract other than as provided in this Section, the contractor shall pay the producer:
 - (1) the value of the remaining useful life of the capital investments, taking into account the producer's ability to mitigate damages by using the capital investments in the producer's other business enterprises and the opportunity to recoup the cost of the capital investments by selling or leasing them; and
- 28 (2) any other damages allowed by law.
- Section 30. Good contracting practices. A contractor shall comply with the following good contracting practices:
- 31 (a) Compensation information. Provide to a producer in a 32 timely manner any data used to determine compensation paid to 33 the producer under the production contract, including, but

- not limited to, feed conversion rates, feed analyses, and origination and breeder history.
- 3 (b) Observation of weighing and testing. Allow a
- 4 producer or the producer's designated representative to
- 5 observe, at the time of weighing or testing for quality
- 6 characteristics and contract specifications, the weights and
- 7 measures, and tests, used to determine in whole or in part
- 8 the producer's compensation under a production contract.
- 9 (c) Readability and understandability. Not provide,
- 10 offer, or execute a production contract in violation of the
- 11 requirements of Sections 15 and 20.
- 12 (d) Confidentiality provisions. Not provide, offer, or
- 13 execute a production contract that includes a confidentiality
- 14 provision that prohibits a producer from discussing any or
- 15 all terms and details of a production contract with
- 16 producer's legal advisor, lender, accountant, farm manager,
- 17 landlord, or family members. Nothing in this subsection shall
- 18 be interpreted as requiring a party to a production contract
- 19 to divulge information in the production contract to another
- 20 person.
- 21 (e) Waivers. Not provide, offer, or execute a production
- 22 contract that includes a waiver of any producer right or
- 23 protection, or any obligation of a contractor established
- 24 under this Act.
- 25 (f) Forum for judicial proceedings. Not provide, offer,
- or execute a production contract requiring that any judicial
- 27 proceedings related to that production contract be brought or
- 28 conducted in a location outside the state of Illinois.
- Nothing in this Act shall prohibit a production contract that
- 30 requires the application of the substantive law of a state
- 31 other than Illinois.
- 32 (g) Location of alternative dispute resolution
- 33 proceedings. Not provide, offer, or execute a production
- 34 contract that requires alternative dispute resolution

- 1 proceedings that would require or necessitate the attendance
- 2 by a producer at a location outside the state of Illinois.
- 3 For purposes of this subsection, the phrase "alternative
- 4 dispute resolution proceedings" shall include, but not
- 5 necessarily be limited to, arbitration and mediation.
- 6 (h) Limitation on damages. Not provide, offer, or
- 7 execute a production contract that contains language limiting
- 8 the producer's damages against the contractor in the event of
- 9 a material breach or other failure to materially perform the
- 10 production contract by the contractor.
- 11 (i) Contract inputs. Not provide, offer, or execute a
- 12 production contract in which the contractor provides or
- 13 requires certain contract inputs for which the producer
- 14 compensates the contractor, but that also contains language
- 15 disclaiming implied warranties relating to those contract
- 16 inputs, or limits the damages or remedies against the
- 17 contractor if the contract inputs do not perform in
- 18 accordance with product descriptions and other express
- 19 warranties.
- 20 (j) Use of certain undefined terms. Not provide, offer,
- 21 or execute a production contract requiring or suggesting that
- the producer "segregate", "identity preserve", or "channel"
- 23 the commodity, or that uses variations or derivatives of
- 24 these terms, without providing definitions of these terms and
- 25 guidelines describing how producers should satisfy these
- 26 requirements or suggestions.
- 27 (k) Alteration of terms. Not alter the quality,
- 28 quantity, or delivery times of contract inputs provided to
- 29 the producer, unless agreed to in writing by the producer.
- 30 (1) Change in compensation. Not provide, offer, or
- 31 execute a production contract that contains a provision
- 32 allowing the contractor to unilaterally alter or modify the
- 33 formula or other basis for calculating a producer's
- 34 compensation, including any premium, in such a way that

- 1 amounts received by the producer might be less, unless the
- 2 producer is also given at least 60 days advance notice of the
- 3 change, and the option to terminate or cancel the production
- 4 contract without any liability to the contractor.
- 5 (m) Indemnification. Not provide, offer, or execute a
- 6 production contract that contains a provision requiring
- 7 producer to indemnify the contractor for matters beyond the
- 8 negligent or intentional acts of producer or producer's
- 9 agents.
- 10 (n) Buyer's call. Not provide, offer, or execute a
- 11 production contract that includes a "buyer's call", or
- 12 similar provision, without provision for the giving of at
- 13 least 3 days advance notice to the producer of the exercise
- 14 of that provision.
- 15 (o) Limitation of producer liability. Not provide
- 16 offer, or execute a production contract wherein the
- 17 producer's liability for failure to provide a commodity
- 18 meeting the requirements of the production contract for
- 19 physical characteristics, specifications, or purity continues
- 20 beyond the time when the producer completes his or her
- 21 performance with reference to the physical delivery of the
- 22 commodity.
- 23 (p) Compensation examples. Not provide, offer, or
- 24 execute a production contract that does not contain examples
- as to the calculation of the price, premium levels, or other
- 26 compensation to be received by the producer under the
- 27 production contract.
- 28 Section 35. Penalties and enforcement.
- 29 (a) Powers and duties of Director. The Director has all
- 30 powers necessary and proper to fully and effectively enforce
- 31 the provisions of this Code and has the general duty to
- 32 implement this Code, with the exception of the remedies
- 33 provided in Section 25. The Director's powers and duties

include, but are not limited to:

- (1) The Director may, upon his or her initiative or upon the written verified complaint of a producer setting forth facts that if proved would constitute grounds for requiring a contractor to appear at a hearing under this Act, investigate the actions of any contractor providing, offering, or executing production contracts covered by the provisions of this Act.
- may issue subpoenas and bring before the Department any person and take testimony either at an administrative hearing or by deposition with witness fees and mileage fees and in the same manner as prescribed by the Code of Civil Procedure. The Director may administer oaths to witnesses at any proceeding that the Department is authorized by law to conduct. The Director (but not the Director's designee) may issue subpoenas duces tecum to command the production of records of any contractor.
- (3) Notwithstanding other judicial remedies, the Director may file a complaint and apply for a temporary restraining order or a preliminary or permanent injunction restraining or enjoining any person from violating or continuing to violate this Code.
- (4) The Director shall collect and deposit any monetary penalties into the Agricultural Premium Fund.
- (b) Administrative action and penalties.
- (1) The Director shall, after becoming aware of a violation of this Code, contact the contractor and give the contractor 15 days after receipt of correspondence to comply with the provisions of the Code and give the Director adequate evidence of compliance. Compliance by a contractor shall be in lieu of a hearing or any penalty.
- (2) Following an administrative hearing and the finding of a violation, the hearing officer may impose a

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civil penalty of up to \$1,000 per violation per day.

- (3) Following an administrative hearing and a finding of a second violation of this Code within 6 months after the first violation, the hearing officer may impose a civil penalty of up to \$5,000 per violation per day.
- 7 (4) In a hearing where it is determined that any 8 provision of a production contract violates this Code, 9 the Director may declare that provision void and 10 unenforceable or may declare the entire production contract void and unenforceable.
- (c) Administrative procedure and review. The Illinois
 Administrative Procedure Act applies to this Code. Final
 administrative procedures of the Department are subject to
 judicial review under Article III of the Code of Civil
 Procedures and its rules. The term "administrative decision"
 is defined as in Section 3-101 of the Code of Civil
 Procedure.
- 19 (d) Rules. The Department may adopt rules that are 20 necessary for the implementation and administration of this 21 Code.
- (e) Private cause of action. A producer who suffers damages because of a contractor's violation of this Act may bring a private civil action against the contractor and obtain appropriate legal and equitable relief, including damages.
- Section 40. Conflict with Uniform Commercial Code. To the
 extent any portion of this Code conflicts with or is
 inconsistent with any portion of the Uniform Commercial Code,
 the provisions of this Code control.
- 31 Section 45. Rulemaking. The Director must adopt rules 32 necessary to implement this Act not later than January 1,

- 1 2003.
- 2 Section 99. Effective date. This Act takes effect on
- 3 January 1, 2003.