1 AN ACT concerning revenue.

## Be it enacted by the People of the State of Illinois, represented in the General Assembly:

- 4 Section 1. This Act may be referred to as the Marketplace
- 5 Fairness Act.
- 6 Section 5. The Use Tax Act is amended by changing Section 2
- 7 as follows:

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- 8 (35 ILCS 105/2) (from Ch. 120, par. 439.2)
- 9 Sec. 2. Definitions.

"Use" means the exercise by any person of any right or 10 power over tangible personal property incident to the ownership 11 of that property, except that it does not include the sale of 12 13 such property in any form as tangible personal property in the regular course of business to the extent that such property is 14 15 not first subjected to a use for which it was purchased, and does not include the use of such property by its owner for 16 demonstration purposes: Provided that the property purchased 17 18 is deemed to be purchased for the purpose of resale, despite 19 first being used, to the extent to which it is resold as an 20 ingredient of an intentionally produced product or by-product of manufacturing. "Use" does not mean the demonstration use or 21

interim use of tangible personal property by a retailer before

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he sells that tangible personal property. For watercraft or aircraft, if the period of demonstration use or interim use by the retailer exceeds 18 months, the retailer shall pay on the retailers' original cost price the tax imposed by this Act, and no credit for that tax is permitted if the watercraft or aircraft is subsequently sold by the retailer. "Use" does not mean the physical incorporation of tangible personal property, to the extent not first subjected to a use for which it was purchased, as an ingredient or constituent, into other tangible personal property (a) which is sold in the regular course of business or (b) which the person incorporating such ingredient or constituent therein has undertaken at the time of such purchase to cause to be transported in interstate commerce to destinations outside the State of Illinois: Provided that the property purchased is deemed to be purchased for the purpose of resale, despite first being used, to the extent to which it is resold as an ingredient of an intentionally produced product or by-product of manufacturing.

"Watercraft" means a Class 2, Class 3, or Class 4 watercraft as defined in Section 3-2 of the Boat Registration and Safety Act, a personal watercraft, or any boat equipped with an inboard motor.

"Purchase at retail" means the acquisition of the ownership of or title to tangible personal property through a sale at retail.

"Purchaser" means anyone who, through a sale at retail,

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acquires the ownership of tangible personal property for a valuable consideration.

"Sale at retail" means any transfer of the ownership of or title to tangible personal property to a purchaser, for the purpose of use, and not for the purpose of resale in any form as tangible personal property to the extent not first subjected to a use for which it was purchased, for a valuable consideration: Provided that the property purchased is deemed to be purchased for the purpose of resale, despite first being used, to the extent to which it is resold as an ingredient of intentionally produced product or by-product of an manufacturing. For this purpose, slag produced as an incident to manufacturing pig iron or steel and sold is considered to be an intentionally produced by-product of manufacturing. "Sale at retail" includes any such transfer made for resale unless made in compliance with Section 2c of the Retailers' Occupation Tax Act, as incorporated by reference into Section 12 of this Act. Transactions whereby the possession of the property is transferred but the seller retains the title as security for payment of the selling price are sales.

"Sale at retail" shall also be construed to include any Illinois florist's sales transaction in which the purchase order is received in Illinois by a florist and the sale is for use or consumption, but the Illinois florist has a florist in another state deliver the property to the purchaser or the purchaser's donee in such other state.

Nonreusable tangible personal property that is used by persons engaged in the business of operating a restaurant, cafeteria, or drive-in is a sale for resale when it is transferred to customers in the ordinary course of business as part of the sale of food or beverages and is used to deliver, package, or consume food or beverages, regardless of where consumption of the food or beverages occurs. Examples of those items include, but are not limited to nonreusable, paper and plastic cups, plates, baskets, boxes, sleeves, buckets or other containers, utensils, straws, placemats, napkins, doggie bags, and wrapping or packaging materials that are transferred to customers as part of the sale of food or beverages in the ordinary course of business.

The purchase, employment and transfer of such tangible personal property as newsprint and ink for the primary purpose of conveying news (with or without other information) is not a purchase, use or sale of tangible personal property.

"Selling price" means the consideration for a sale valued in money whether received in money or otherwise, including cash, credits, property other than as hereinafter provided, and services, but not including the value of or credit given for traded-in tangible personal property where the item that is traded-in is of like kind and character as that which is being sold, and shall be determined without any deduction on account of the cost of the property sold, the cost of materials used, labor or service cost or any other expense whatsoever, but does

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not include interest or finance charges which appear as separate items on the bill of sale or sales contract nor charges that are added to prices by sellers on account of the seller's tax liability under the "Retailers' Occupation Tax Act", or on account of the seller's duty to collect, from the purchaser, the tax that is imposed by this Act, or, except as otherwise provided with respect to any cigarette tax imposed by a home rule unit, on account of the seller's tax liability under any local occupation tax administered by the Department, or, except as otherwise provided with respect to any cigarette tax imposed by a home rule unit on account of the seller's duty to collect, from the purchasers, the tax that is imposed under any local use tax administered by the Department. Effective December 1, 1985, "selling price" shall include charges that are added to prices by sellers on account of the seller's tax liability under the Cigarette Tax Act, on account of the seller's duty to collect, from the purchaser, the tax imposed under the Cigarette Use Tax Act, and on account of the seller's duty to collect, from the purchaser, any cigarette tax imposed by a home rule unit.

Notwithstanding any law to the contrary, for any motor vehicle, as defined in Section 1-146 of the Vehicle Code, that is sold on or after January 1, 2015 for the purpose of leasing the vehicle for a defined period that is longer than one year and (1) is a motor vehicle of the second division that: (A) is a self-contained motor vehicle designed or permanently

converted to provide living quarters for recreational, 1 2 camping, or travel use, with direct walk through access to the living quarters from the driver's seat; (B) is of the van 3 configuration designed for the transportation of not less than 5 7 nor more than 16 passengers; or (C) has a gross vehicle weight rating of 8,000 pounds or less or (2) is a motor vehicle 6 7 of the first division, "selling price" or "amount of sale" 8 means the consideration received by the lessor pursuant to the 9 lease contract, including amounts due at lease signing and all 10 monthly or other regular payments charged over the term of the 11 lease. Also included in the selling price is any amount 12 received by the lessor from the lessee for the leased vehicle 13 that is not calculated at the time the lease is executed, 14 including, but not limited to, excess mileage charges and charges for excess wear and tear. For sales that occur in 15 16 Illinois, with respect to any amount received by the lessor 17 from the lessee for the leased vehicle that is not calculated at the time the lease is executed, the lessor who purchased the 18 19 motor vehicle does not incur the tax imposed by the Use Tax Act 20 on those amounts, and the retailer who makes the retail sale of the motor vehicle to the lessor is not required to collect the 21 22 tax imposed by this Act or to pay the tax imposed by the 23 Retailers' Occupation Tax Act on those amounts. However, the lessor who purchased the motor vehicle assumes the liability 24 25 for reporting and paying the tax on those amounts directly to 26 the Department in the same form (Illinois Retailers' Occupation

Tax, and local retailers' occupation taxes, if applicable) in 1 2 which the retailer would have reported and paid such tax if the 3 retailer had accounted for the tax to the Department. For amounts received by the lessor from the lessee that are not 5 calculated at the time the lease is executed, the lessor must 6 file the return and pay the tax to the Department by the due 7 date otherwise required by this Act for returns other than transaction returns. If the retailer is entitled under this Act 8 9 to a discount for collecting and remitting the tax imposed 10 under this Act to the Department with respect to the sale of 11 the motor vehicle to the lessor, then the right to the discount 12 provided in this Act shall be transferred to the lessor with respect to the tax paid by the lessor for any amount received 13 by the lessor from the lessee for the leased vehicle that is 14 15 not calculated at the time the lease is executed; provided that 16 the discount is only allowed if the return is timely filed and 17 for amounts timely paid. The "selling price" of a motor vehicle that is sold on or after January 1, 2015 for the purpose of 18 19 leasing for a defined period of longer than one year shall not be reduced by the value of or credit given for traded-in 20 21 tangible personal property owned by the lessor, nor shall it be 22 reduced by the value of or credit given for traded-in tangible 23 personal property owned by the lessee, regardless of whether the trade-in value thereof is assigned by the lessee to the 24 25 lessor. In the case of a motor vehicle that is sold for the purpose of leasing for a defined period of longer than one 26

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year, the sale occurs at the time of the delivery of the vehicle, regardless of the due date of any lease payments. A lessor who incurs a Retailers' Occupation Tax liability on the sale of a motor vehicle coming off lease may not take a credit against that liability for the Use Tax the lessor paid upon the purchase of the motor vehicle (or for any tax the lessor paid with respect to any amount received by the lessor from the lessee for the leased vehicle that was not calculated at the time the lease was executed) if the selling price of the motor vehicle at the time of purchase was calculated using the definition of "selling price" as defined in this paragraph. Notwithstanding any other provision of this Act to the contrary, lessors shall file all returns and make all payments required under this paragraph to the Department by electronic means in the manner and form as required by the Department. This paragraph does not apply to leases of motor vehicles for which, at the time the lease is entered into, the term of the lease is not a defined period, including leases with a defined initial period with the option to continue the lease on a month-to-month or other basis beyond the initial defined period.

The phrase "like kind and character" shall be liberally construed (including but not limited to any form of motor vehicle for any form of motor vehicle, or any kind of farm or agricultural implement for any other kind of farm or agricultural implement), while not including a kind of item

- 1 which, if sold at retail by that retailer, would be exempt from
- 2 retailers' occupation tax and use tax as an isolated or
- 3 occasional sale.
- 4 "Department" means the Department of Revenue.
- 5 "Person" means any natural individual, firm, partnership,
- 6 association, joint stock company, joint adventure, public or
- 7 private corporation, limited liability company, or a receiver,
- 8 executor, trustee, guardian or other representative appointed
- 9 by order of any court.
- "Retailer" means and includes every person engaged in the
- 11 business of making sales at retail as defined in this Section.
- 12 A person who holds himself or herself out as being engaged
- 13 (or who habitually engages) in selling tangible personal
- 14 property at retail is a retailer hereunder with respect to such
- 15 sales (and not primarily in a service occupation)
- 16 notwithstanding the fact that such person designs and produces
- 17 such tangible personal property on special order for the
- 18 purchaser and in such a way as to render the property of value
- only to such purchaser, if such tangible personal property so
- 20 produced on special order serves substantially the same
- 21 function as stock or standard items of tangible personal
- 22 property that are sold at retail.
- 23 A person whose activities are organized and conducted
- 24 primarily as a not-for-profit service enterprise, and who
- 25 engages in selling tangible personal property at retail
- 26 (whether to the public or merely to members and their quests)

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is a retailer with respect to such transactions, excepting only

a person organized and operated exclusively for charitable,

religious or educational purposes either (1), to the extent of

sales by such person to its members, students, patients or

inmates of tangible personal property to be used primarily for

6 the purposes of such person, or (2), to the extent of sales by

such person of tangible personal property which is not sold or

offered for sale by persons organized for profit. The selling

of school books and school supplies by schools at retail to

students is not "primarily for the purposes of" the school

which does such selling. This paragraph does not apply to nor

subject to taxation occasional dinners, social or similar

activities of a person organized and operated exclusively for

charitable, religious or educational purposes, whether or not

such activities are open to the public.

A person who is the recipient of a grant or contract under Title VII of the Older Americans Act of 1965 (P.L. 92-258) and serves meals to participants in the federal Nutrition Program for the Elderly in return for contributions established in amount by the individual participant pursuant to a schedule of suggested fees as provided for in the federal Act is not a retailer under this Act with respect to such transactions.

Persons who engage in the business of transferring tangible personal property upon the redemption of trading stamps are retailers hereunder when engaged in such business.

The isolated or occasional sale of tangible personal

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property at retail by a person who does not hold himself out as being engaged (or who does not habitually engage) in selling such tangible personal property at retail or a sale through a bulk vending machine does not make such person a retailer hereunder. However, any person who is engaged in a business which is not subject to the tax imposed by the "Retailers' Occupation Tax Act" because of involving the sale of or a contract to sell real estate or a construction contract to improve real estate, but who, in the course of conducting such business, transfers tangible personal property to users or consumers in the finished form in which it was purchased, and which does not become real estate, under any provision of a construction contract or real estate sale or real estate sales agreement entered into with some other person arising out of or because of such nontaxable business, is a retailer to the extent of the value of the tangible personal property so transferred. If, in such transaction, a separate charge is made for the tangible personal property so transferred, the value of such property, for the purposes of this Act, is the amount so separately charged, but not less than the cost of such property to the transferor; if no separate charge is made, the value of such property, for the purposes of this Act, is the cost to the transferor of such tangible personal property.

"Retailer maintaining a place of business in this State", or any like term, means and includes any of the following retailers:

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(1) 1. A retailer having or maintaining within this State, directly or by a subsidiary, an office, distribution house, sales house, warehouse or other place of business, or any agent or other representative operating within this State under the authority of the retailer or its subsidiary, irrespective of whether such place of business other representative is located here or permanently or temporarily, or whether such retailer or subsidiary is licensed to do business in this State. However, the ownership of property that is located at the premises of a printer with which the retailer has contracted for printing and that consists of the final printed product, property that becomes a part of the final printed product, or copy from which the printed product is produced shall not result in the retailer being deemed to have or maintain an office, distribution house, sales house, warehouse, or other place of business within this State.

(1.1) 1.1. A retailer having a contract with a person located in this State under which the person, for a commission or other consideration based upon the sale of tangible personal property by the retailer, directly or indirectly refers potential customers to the retailer by providing to the potential customers a promotional code or other mechanism that allows the retailer to track purchases referred by such persons. Examples of mechanisms that allow

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the retailer to track purchases referred by such persons 1 include but are not limited to the use of a link on the 2 3 person's Internet website, promotional codes distributed through the person's hand-delivered or mailed material, 4 and promotional codes distributed by the person through 5 radio or other broadcast media. The provisions of this 6 7 paragraph (1.1) 1.1 shall apply only if the cumulative gross receipts from sales of tangible personal property by 8 9 the retailer to customers who are referred to the retailer 10 by all persons in this State under such contracts exceed 11 \$10,000 during the preceding 4 quarterly periods ending on 12 the last day of March, June, September, and December. A retailer meeting the requirements of this paragraph (1.1) 13 14 1.1 shall be presumed to be maintaining a place of business 15 in this State but may rebut this presumption by submitting 16 proof that the referrals or other activities pursued within this State by such persons were not sufficient to meet the 17 nexus standards of the United States Constitution during 18

the preceding 4 quarterly periods.

(1.2) 1.2. Beginning July 1, 2011, a retailer having a contract with a person located in this State under which:

(A) A. the retailer sells the same or substantially similar line of products as the person located in this State and does so using an identical or substantially similar name, trade name, or trademark as the person located in this State; and

(B) B. the retailer provides a commission or other consideration to the person located in this State based upon the sale of tangible personal property by the retailer.

The provisions of this paragraph (1.2) 1.2 shall apply only if the cumulative gross receipts from sales of tangible personal property by the retailer to customers in this State under all such contracts exceed \$10,000 during the preceding 4 quarterly periods ending on the last day of March, June, September, and December.

- (2) 2. A retailer soliciting orders for tangible personal property by means of a telecommunication or television shopping system (which utilizes toll free numbers) which is intended by the retailer to be broadcast by cable television or other means of broadcasting, to consumers located in this State.
- (3) 3. A retailer, pursuant to a contract with a broadcaster or publisher located in this State, soliciting orders for tangible personal property by means of advertising which is disseminated primarily to consumers located in this State and only secondarily to bordering jurisdictions.
- (4) 4. A retailer soliciting orders for tangible personal property by mail if the solicitations are substantial and recurring and if the retailer benefits from any banking, financing, debt collection,

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telecommunication, or marketing activities occurring in this State or benefits from the location in this State of authorized installation, servicing, or repair facilities.

- (5)  $\frac{5}{100}$  A retailer that is owned or controlled by the same interests that own or control any retailer engaging in business in the same or similar line of business in this State.
- (6) 6. A retailer having a franchisee or licensee operating under its trade name if the franchisee or licensee is required to collect the tax under this Section.
- (7) 7. A retailer, pursuant to a contract with a cable television operator located in this State, soliciting orders for tangible personal property by means advertising which is transmitted or distributed over a cable television system in this State.
- (8) 8. A retailer engaging in activities in Illinois, which activities in the state in which the retail business engaging in such activities is located would constitute maintaining a place of business in that state.
- (9) Beginning January 1, 2019, a retailer making sales of tangible personal property to purchasers in Illinois from outside of Illinois if:
  - (A) the cumulative gross receipts from sales of tangible personal property to purchasers in Illinois are \$100,000 or more; or
    - (B) the retailer enters into 200 or more separate

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transactions for the sale of tangible personal property to purchasers in Illinois.

The retailer shall determine on a quarterly basis, ending on the last day of March, June, September, and December, whether he or she meets the criteria of either (A) or (B) of this paragraph (9) for the preceding 12-month period. If the retailer meets the criteria of either (A) or (B) for a 12-month period, he or she is considered a retailer maintaining a place of business in this State and is required to collect and remit the tax imposed under this Act and file returns for one year. At the end of that one-year period, the retailer shall determine whether the retailer met the criteria of either (A) or (B) during the preceding 12-month period. If the retailer met the criteria in either (A) or (B) for the preceding 12-month period, he or she is considered a retailer maintaining a place of business in this State and is required to collect and remit the tax imposed under this Act and file returns for the subsequent year. If at the end of a one-year period a retailer that was required to collect and remit the tax imposed under this Act determines that he or she did not meet the criteria in either (A) or (B) during the preceding 12-month period, the retailer shall subsequently determine on a quarterly basis, ending on the last day of March, June, September, and December, whether he or she meets the criteria of either (A) or (B) for the preceding 12-month 1 period.

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"Bulk vending machine" means a vending machine, containing
unsorted confections, nuts, toys, or other items designed
primarily to be used or played with by children which, when a
coin or coins of a denomination not larger than \$0.50 are
inserted, are dispensed in equal portions, at random and
without selection by the customer.

- 8 (Source: P.A. 98-628, eff. 1-1-15; 98-1080, eff. 8-26-14;
- 9 98-1089, eff. 1-1-15; 99-78, eff. 7-20-15.)
- Section 10. The Service Use Tax Act is amended by changing

  Section 2 as follows:
- 12 (35 ILCS 110/2) (from Ch. 120, par. 439.32)
- 13 Sec. 2. Definitions. <u>In this Act:</u>

"Use" means the exercise by any person of any right or power over tangible personal property incident to the ownership of that property, but does not include the sale or use for demonstration by him of that property in any form as tangible personal property in the regular course of business. "Use" does not mean the interim use of tangible personal property nor the physical incorporation of tangible personal property, as an ingredient or constituent, into other tangible personal property, (a) which is sold in the regular course of business or (b) which the person incorporating such ingredient or constituent therein has undertaken at the time of such purchase

to cause to be transported in interstate commerce to destinations outside the State of Illinois.

"Purchased from a serviceman" means the acquisition of the ownership of, or title to, tangible personal property through a sale of service.

"Purchaser" means any person who, through a sale of service, acquires the ownership of, or title to, any tangible personal property.

"Cost price" means the consideration paid by the serviceman for a purchase valued in money, whether paid in money or otherwise, including cash, credits and services, and shall be determined without any deduction on account of the supplier's cost of the property sold or on account of any other expense incurred by the supplier. When a serviceman contracts out part or all of the services required in his sale of service, it shall be presumed that the cost price to the serviceman of the property transferred to him or her by his or her subcontractor is equal to 50% of the subcontractor's charges to the serviceman in the absence of proof of the consideration paid by the subcontractor for the purchase of such property.

"Selling price" means the consideration for a sale valued in money whether received in money or otherwise, including cash, credits and service, and shall be determined without any deduction on account of the serviceman's cost of the property sold, the cost of materials used, labor or service cost or any other expense whatsoever, but does not include interest or

finance charges which appear as separate items on the bill of sale or sales contract nor charges that are added to prices by sellers on account of the seller's duty to collect, from the

purchaser, the tax that is imposed by this Act.

"Department" means the Department of Revenue.

"Person" means any natural individual, firm, partnership, association, joint stock company, joint venture, public or private corporation, limited liability company, and any receiver, executor, trustee, guardian or other representative appointed by order of any court.

"Sale of service" means any transaction except:

- (1) a retail sale of tangible personal property taxable under the Retailers' Occupation Tax Act or under the Use Tax Act.
- (2) a sale of tangible personal property for the purpose of resale made in compliance with Section 2c of the Retailers' Occupation Tax Act.
- (3) except as hereinafter provided, a sale or transfer of tangible personal property as an incident to the rendering of service for or by any governmental body, or for or by any corporation, society, association, foundation or institution organized and operated exclusively for charitable, religious or educational purposes or any not-for-profit corporation, society, association, foundation, institution or organization which has no compensated officers or employees and which is

organized and operated primarily for the recreation of persons 55 years of age or older. A limited liability company may qualify for the exemption under this paragraph only if the limited liability company is organized and operated exclusively for educational purposes.

## (4) (blank).

(4a) a sale or transfer of tangible personal property as an incident to the rendering of service for owners, lessors, or shippers of tangible personal property which is utilized by interstate carriers for hire for use as rolling stock moving in interstate commerce so long as so used by interstate carriers for hire, and equipment operated by a telecommunications provider, licensed as a common carrier by the Federal Communications Commission, which is permanently installed in or affixed to aircraft moving in interstate commerce.

(4a-5) on and after July 1, 2003 and through June 30, 2004, a sale or transfer of a motor vehicle of the second division with a gross vehicle weight in excess of 8,000 pounds as an incident to the rendering of service if that motor vehicle is subject to the commercial distribution fee imposed under Section 3-815.1 of the Illinois Vehicle Code. Beginning on July 1, 2004 and through June 30, 2005, the use in this State of motor vehicles of the second division: (i) with a gross vehicle weight rating in excess of 8,000 pounds; (ii) that are subject to the commercial

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distribution fee imposed under Section 3-815.1 of the Illinois Vehicle Code; and (iii) that are primarily used for commercial purposes. Through June 30, 2005, this exemption applies to repair and replacement parts added after the initial purchase of such a motor vehicle if that motor vehicle is used in a manner that would qualify for the rolling stock exemption otherwise provided for in this Act. For purposes of this paragraph, "used for commercial purposes" means the transportation of persons or property in furtherance of any commercial or industrial enterprise whether for-hire or not.

(5) a sale or transfer of machinery and equipment used primarily in the process of the manufacturing assembling, either in an existing, an expanded or a new manufacturing facility, of tangible personal property for wholesale or retail sale or lease, whether such sale or lease is made directly by the manufacturer or by some other person, whether the materials used in the process are owned by the manufacturer or some other person, or whether such sale or lease is made apart from or as an incident to the seller's engaging in a service occupation and applicable tax is a Service Use Tax or Service Occupation Tax, rather than Use Tax or Retailers' Occupation Tax. The exemption provided by this paragraph (5) does not include machinery and equipment used in (i) the generation of electricity for wholesale or retail sale; (ii) the

generation or treatment of natural or artificial gas for wholesale or retail sale that is delivered to customers through pipes, pipelines, or mains; or (iii) the treatment of water for wholesale or retail sale that is delivered to customers through pipes, pipelines, or mains. The provisions of <u>Public Act 98-583</u> this amendatory Act of the <u>98th General Assembly</u> are declaratory of existing law as to the meaning and scope of this exemption. The exemption under this paragraph (5) is exempt from the provisions of Section 3-75.

- (5a) the repairing, reconditioning or remodeling, for a common carrier by rail, of tangible personal property which belongs to such carrier for hire, and as to which such carrier receives the physical possession of the repaired, reconditioned or remodeled item of tangible personal property in Illinois, and which such carrier transports, or shares with another common carrier in the transportation of such property, out of Illinois on a standard uniform bill of lading showing the person who repaired, reconditioned or remodeled the property to a destination outside Illinois, for use outside Illinois.
- (5b) a sale or transfer of tangible personal property which is produced by the seller thereof on special order in such a way as to have made the applicable tax the Service Occupation Tax or the Service Use Tax, rather than the Retailers' Occupation Tax or the Use Tax, for an interstate

carrier by rail which receives the physical possession of such property in Illinois, and which transports such property, or shares with another common carrier in the transportation of such property, out of Illinois on a standard uniform bill of lading showing the seller of the property as the shipper or consignor of such property to a destination outside Illinois, for use outside Illinois.

- (6) until July 1, 2003, a sale or transfer of distillation machinery and equipment, sold as a unit or kit and assembled or installed by the retailer, which machinery and equipment is certified by the user to be used only for the production of ethyl alcohol that will be used for consumption as motor fuel or as a component of motor fuel for the personal use of such user and not subject to sale or resale.
- (7) at the election of any serviceman not required to be otherwise registered as a retailer under Section 2a of the Retailers' Occupation Tax Act, made for each fiscal year sales of service in which the aggregate annual cost price of tangible personal property transferred as an incident to the sales of service is less than 35%, or 75% in the case of servicemen transferring prescription drugs or servicemen engaged in graphic arts production, of the aggregate annual total gross receipts from all sales of service. The purchase of such tangible personal property by the serviceman shall be subject to tax under the Retailers'

Occupation Tax Act and the Use Tax Act. However, if a primary serviceman who has made the election described in this paragraph subcontracts service work to a secondary serviceman who has also made the election described in this paragraph, the primary serviceman does not incur a Use Tax liability if the secondary serviceman (i) has paid or will pay Use Tax on his or her cost price of any tangible personal property transferred to the primary serviceman and (ii) certifies that fact in writing to the primary serviceman.

Tangible personal property transferred incident to the completion of a maintenance agreement is exempt from the tax imposed pursuant to this Act.

Exemption (5) also includes machinery and equipment used in the general maintenance or repair of such exempt machinery and equipment or for in-house manufacture of exempt machinery and equipment. On and after July 1, 2017, exemption (5) also includes graphic arts machinery and equipment, as defined in paragraph (5) of Section 3-5. The machinery and equipment exemption does not include machinery and equipment used in (i) the generation of electricity for wholesale or retail sale; (ii) the generation or treatment of natural or artificial gas for wholesale or retail sale that is delivered to customers through pipes, pipelines, or mains; or (iii) the treatment of water for wholesale or retail sale that is delivered to customers through pipes, pipelines, or mains. The provisions of

Public Act 98-583 this amendatory Act of the 98th General 1 2 Assembly are declaratory of existing law as to the meaning and 3 scope of this exemption. For the purposes of exemption (5), each of these terms shall have the following meanings: (1) 5 "manufacturing process" shall mean the production of any article of tangible personal property, whether such article is 6 a finished product or an article for use in the process of 7 8 manufacturing or assembling a different article of tangible 9 personal property, by procedures commonly regarded as 10 manufacturing, processing, fabricating, or refining which 11 changes some existing material or materials into a material 12 with a different form, use or name. In relation to a recognized 13 integrated business composed of a series of operations which 14 collectively constitute manufacturing, or individually 15 constitute manufacturing operations, the manufacturing process 16 shall be deemed to commence with the first operation or stage 17 of production in the series, and shall not be deemed to end until the completion of the final product in the last operation 18 or stage of production in the series; and further, for purposes 19 20 exemption (5), photoprocessing is deemed to be manufacturing process of tangible personal property for 21 22 wholesale or retail sale; (2) "assembling process" shall mean 23 the production of any article of tangible personal property, whether such article is a finished product or an article for 24 25 use in the process of manufacturing or assembling a different 26 article of tangible personal property, by the combination of

1 existing materials in a manner commonly regarded as assembling 2 which results in a material of a different form, use or name; (3) "machinery" shall mean major mechanical machines or major 3 components of such machines contributing to a manufacturing or 5 assembling process; and (4) "equipment" shall include any 6 independent device or tool separate from any machinery but 7 essential to an integrated manufacturing or assembly process; 8 including computers used primarily in a manufacturer's 9 computer assisted design, computer assisted manufacturing 10 (CAD/CAM) system; or any subunit or assembly comprising a 11 component of any machinery or auxiliary, adjunct or attachment 12 parts of machinery, such as tools, dies, jigs, fixtures, 13 patterns and molds; or any parts which require periodic replacement in the course of normal operation; but shall not 14 15 include hand tools. Equipment includes chemicals or chemicals 16 acting as catalysts but only if the chemicals or chemicals 17 acting as catalysts effect a direct and immediate change upon a product being manufactured or assembled for wholesale or retail 18 sale or lease. The purchaser of such machinery and equipment 19 20 who has an active resale registration number shall furnish such number to the seller at the time of purchase. The user of such 21 22 machinery and equipment and tools without an active resale 23 registration number shall prepare a certificate of exemption for each transaction stating facts establishing the exemption 24 25 for that transaction, which certificate shall be available to 26 the Department for inspection or audit. The Department shall

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1 prescribe the form of the certificate.

Any informal rulings, opinions or letters issued by the Department in response to an inquiry or request for any opinion from any person regarding the coverage and applicability of exemption (5) to specific devices shall be published, maintained as a public record, and made available for public inspection and copying. If the informal ruling, opinion or contains letter trade secrets or other confidential information, where possible the Department shall delete such information prior to publication. Whenever such informal rulings, opinions, or letters contain any policy of general applicability, the Department shall formulate and adopt such policy as a rule in accordance with the provisions of the Illinois Administrative Procedure Act.

On and after July 1, 1987, no entity otherwise eligible under exemption (3) of this Section shall make  $\frac{\text{tax-free}}{\text{tax}}$  free purchases unless it has an active exemption identification number issued by the Department.

The purchase, employment and transfer of such tangible personal property as newsprint and ink for the primary purpose of conveying news (with or without other information) is not a purchase, use or sale of service or of tangible personal property within the meaning of this Act.

"Serviceman" means any person who is engaged in the occupation of making sales of service.

"Sale at retail" means "sale at retail" as defined in the

1 Retailers' Occupation Tax Act.

"Supplier" means any person who makes sales of tangible personal property to servicemen for the purpose of resale as an incident to a sale of service.

"Serviceman maintaining a place of business in this State", or any like term, means and includes any serviceman:

(1) 1. having or maintaining within this State, directly or by a subsidiary, an office, distribution house, sales house, warehouse or other place of business, or any agent or other representative operating within this State under the authority of the serviceman or its subsidiary, irrespective of whether such place of business or agent or other representative is located here permanently or temporarily, or whether such serviceman or subsidiary is licensed to do business in this State;

(1.1) 1.1. having a contract with a person located in this State under which the person, for a commission or other consideration based on the sale of service by the serviceman, directly or indirectly refers potential customers to the serviceman by providing to the potential customers a promotional code or other mechanism that allows the serviceman to track purchases referred by such persons. Examples of mechanisms that allow the serviceman to track purchases referred by such persons include but are not limited to the use of a link on the person's Internet website, promotional codes distributed through the

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person's hand-delivered mailed material, or and promotional codes distributed by the person through radio or other broadcast media. The provisions of this paragraph (1.1) 1.1 shall apply only if the cumulative gross receipts from sales of service by the serviceman to customers who are referred to the serviceman by all persons in this State under such contracts exceed \$10,000 during the preceding 4 quarterly periods ending on the last day of March, June, December; serviceman September, and а meeting the requirements of this paragraph (1.1) 1.1 shall be presumed to be maintaining a place of business in this State but may rebut this presumption by submitting proof that the referrals or other activities pursued within this State by such persons were not sufficient to meet the nexus standards of the United States Constitution during the preceding 4 quarterly periods;

- (1.2) 1.2. beginning July 1, 2011, having a contract with a person located in this State under which:
  - (A) A. the serviceman sells the same or substantially similar line of services as the person located in this State and does so using an identical or substantially similar name, trade name, or trademark as the person located in this State; and
  - (B) B. the serviceman provides a commission or other consideration to the person located in this State based upon the sale of services by the serviceman.

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The provisions of this paragraph (1.2) 1.2 shall apply only if the cumulative gross receipts from sales of service by the serviceman to customers in this State under all such contracts exceed \$10,000 during the preceding 4 quarterly periods ending on the last day of March, June, September, and December;

- (2) 2. soliciting orders for tangible personal property by means of a telecommunication or television shopping system (which utilizes toll free numbers) which is intended by the retailer to be broadcast by cable television or other means of broadcasting, to consumers located in this State;
- (3)  $\frac{3}{100}$  pursuant to a contract with a broadcaster or publisher located in this State, soliciting orders for tangible personal property by means of advertising which is disseminated primarily to consumers located in this State and only secondarily to bordering jurisdictions;
- 4. soliciting orders for tangible (4) personal property by mail if the solicitations are substantial and recurring and if the retailer benefits from any banking, financing, debt collection, telecommunication, marketing activities occurring in this State or benefits from the location in this State of authorized installation, servicing, or repair facilities;
- (5)  $\frac{5}{10}$  being owned or controlled by the same interests which own or control any retailer engaging in business in

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1	the same or similar line of business in this State;
2	(6) 6. having a franchisee or licensee operating under
3	its trade name if the franchisee or licensee is required to
4	collect the tax under this Section;
5	(7) 7. pursuant to a contract with a cable television
6	operator located in this State, soliciting orders for
7	tangible personal property by means of advertising which is
8	transmitted or distributed over a cable television system
9	in this State; <del>or</del>
10	(8) 8. engaging in activities in Illinois, which
11	activities in the state in which the supply business
12	engaging in such activities is located would constitute
13	maintaining a place of business in that state; or $\div$
14	(9) beginning January 1, 2019, making sales of service
15	to purchasers in Illinois from outside of Illinois if:
16	(A) the cumulative gross receipts from sales of
17	service to purchasers in Illinois are \$100,000 or more;
18	<u>or</u>
19	(B) the serviceman enters into 200 or more separate
20	transactions for sales of service to purchasers in
21	Illinois.
22	The serviceman shall determine on a quarterly basis,
23	ending on the last day of March, June, September, and

December, whether he or she meets the criteria of either

(A) or (B) of this paragraph (9) for the preceding 12-month

period. If the serviceman meets the criteria of either (A)

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or (B) for a 12-month period, he or she is considered a serviceman maintaining a place of business in this State and is required to collect and remit the tax imposed under this Act and file returns for one year. At the end of that one-year period, the serviceman shall determine whether the serviceman met the criteria of either (A) or (B) during the preceding 12-month period. If the serviceman met the criteria in either (A) or (B) for the preceding 12-month period, he or she is considered a serviceman maintaining a place of business in this State and is required to collect and remit the tax imposed under this Act and file returns for the subsequent year. If at the end of a one-year period a serviceman that was required to col<u>lect and remit the tax</u> imposed under this Act determines that he or she did not meet the criteria in either (A) or (B) during the preceding 12-month period, the serviceman subsequently shall determine on a quarterly basis, ending on the last day of March, June, September, and December, whether he or she meets the criteria of either (A) or (B) for the preceding 12-month period.

(Source: P.A. 100-22, eff. 7-6-17; 100-321, eff. 8-24-17; 21 22 revised 9-27-17.)

23 Section 99. Effective date. This Act takes effect upon 24 becoming law.