FINANCIAL AUDIT AND COMPLIANCE EXAMINATION For the Two Years Ended September 30, 2017

Performed as Special Assistant Auditors For the Auditor General, State of Illinois

For the Two Years Ended September 30, 2017

TABLE OF CONTENTS

| | | <u>Page</u> |
|---|----------|-------------|
| Board Officials | | 1 |
| Management Assertion Letter | | 2 |
| Compliance Report | | |
| Summary | | 3 |
| Accountant's Report | | |
| Independent Accountant's Report on Compliance and on Internal Control Over Compliance | | 4 |
| Financial Statement Report | | |
| Summary | | 6 |
| Independent Auditor's Report | | 7 |
| Financial Statements | | |
| Statements of Financial Position | | 9 |
| Statements of Activities | | 10 |
| Statements of Cash Flows | | 11 |
| Notes to the Financial Statements | | 12 |
| Supplementary Information | | |
| Statement of Functional Expenses for the Year Ended September 30, 2017 | | 18 |
| Statement of Functional Expenses for the Year Ended September 30, 2016 | | 19 |
| Supplementary Information for Compliance Purposes | Schedule | |
| Summary | | 20 |
| Fiscal Schedules and Analysis | | |
| Schedule of Changes in Property | 1 | 21 |
| Comparative Schedule of Cash Receipts | 2 | 22 |
| Comparative Schedule of Expenses | 2 | 22 |
| Expenses on a Functional Basis | 2 | 22 |

For the Two Years Ended September 30, 2017

TABLE OF CONTENTS (CONTINUED)

| | <u>Page</u> |
|---|-------------|
| Supplementary Information for Compliance Purposes (Continued) | |
| Analysis of Operations (Unaudited) | |
| Board Functions and Planning Program (Unaudited) | 23 |
| Analysis of Significant Balance Sheet Accounts (Unaudited) | 24 |
| Analysis of Significant Variations in Cash Receipts (Unaudited) | 26 |
| Analysis of Significant Variations in Expenses (Unaudited) | 27 |
| Average Number of Employees (Unaudited) | 28 |
| Service Efforts and Accomplishments (Unaudited) | 28 |

For the Two Years Ended September 30, 2017

BOARD OFFICIALS

Director of Administration (Beginning February 6, 2017) Ms. Nancy R. Vincent Director of Administration (Through January 31, 2017) Ms. Regina Kwan Peterson Deputy Director of Administration Ms. Lillian M. Leskera Members of the Board President (Beginning January 1, 2016) Mr. Brian J. Towne President (Through December 31, 2015) Mr. Lawrence N. Hill Vice-President and Treasurer (Beginning January 1, 2016) Mr. Randy K. Johnson Vice President (Through December 31, 2015) Mr. Brian J. Towne Secretary Mr. Thomas A. Clancy Treasurer (Through December 31, 2015) Mr. Randy K. Johnson Member of the Board Ms. Margaret J. Ryan Member of the Board Mr. Andrew M. Raucci Ms. Arlene Y. Coleman-Romeo Member of the Board (Beginning January 1, 2016) Member of the Board (Beginning January 1, 2017) Ms. Suzanne J. Schmitz Member of the Board (Through December 31, 2016) Mr. John P. Long

Board offices are located at:

Ex-Officio

625 South College Street Springfield, Illinois 62704-2521 Mr. Harold J. Krent

MEMBERS OF THE BOARD
BRIAN J. TOWNE, PRESIDENT, OTTAWA
RANDY K. JOHNSON, VICE-PRESIDENT &
TREASUREN, WEST DUNDEE
THOMAS A. CLANCY, SECRETARY, EVANSTON
MARGARET J. RYAN, SPRINGFIELD
ANDREW M. RAUCCI, CHICAGO
ARLENE Y. COLEMAN, CHICAGO
SUZANNE J. SCHMITZ, CARBONDALE
MEMBER EX-OFFICIO
HAROLD J. KRENT, CHICAGO



ILLINOIS BOARD OF ADMISSIONS TO THE BAR

NANCY L. VINCENT
DIRECTOR OF ADMINISTRATION
625 SOUTH COLLEGE STREET
SPRINGFIELD, ILLINOIS 62704-2521
TELEPHONE (217) 522-6445
FACSIMILE (217) 522-9327
NVINCENT@IL BarAdmissions.org

April 11, 2018

Doehring, Winders & Co, LLP 1601 Lafayette Avenue Mattoon, Illinois 61938

Ladies and Gentlemen:

We are responsible for the identification of, and compliance with, all aspects of laws, regulations, and contracts that could have a material effect on the operations of the Illinois Board of Admissions to the Bar. We are responsible for and we have established and maintained an effective system of internal controls over compliance requirements. We have performed an evaluation of Illinois Board of Admissions to the Bar's compliance with the following assertions during the two-year period ended September 30, 2017. Based on this evaluation, we assert that during the years ended September 30, 2017 and September 30, 2016, the Illinois Board of Admissions to the Bar has materially complied with the assertions below.

- A. The Illinois Board of Admissions to the Bar has obligated, expended, received and used funds in accordance with the purpose for which such funds have been appropriated or otherwise authorized by law.
- B. The Illinois Board of Admissions to the Bar has obligated, expended, received and used funds in accordance with any limitations, restrictions, conditions or mandatory directions imposed by law upon such obligation, expenditure, receipt or use.
- C. The Illinois Board of Admissions to the Bar has complied in all material respects with applicable laws and regulations in its financial and fiscal operations.
- D. Revenues and receipts collected by the Illinois Board of Admissions to the Bar are in accordance with applicable laws and regulations, and the accounting and recordkeeping of such revenues and receipts is fair, accurate and in accordance with law.
- E. Money or negotiable securities or similar assets handled by the Illinois Board of Admissions to the Bar or held in trust by the Illinois Board of Admissions to the Bar have been properly and legally administered, and the accounting and recordkeeping relating thereto is proper, accurate and in accordance with law.

| Yours truly, | |
|---|---------------------------|
| Illinois Board of Admissions to the Bar | |
| | |
| Nancy Vincent, Director of Administration | Nancy Leesman, Accountant |

For the Two Years Ended September 30, 2017

COMPLIANCE REPORT

SUMMARY

The compliance testing performed during this examination was conducted in accordance with the Illinois State Auditing Act.

ACCOUNTANT'S REPORT

The Independent Accountant's Report on Compliance and on Internal Control Over Compliance does not contain scope limitations, disclaimers, or other significant non-standard language.

SUMMARY OF FINDINGS

| Number of | Number of This Audit | | |
|---|----------------------|---|--|
| Findings | 0 | 0 | |
| Repeated Findings | 0 | 0 | |
| Prior recommendations implemented or not repeated | 0 | 1 | |

SCHEDULE OF FINDINGS

| Item | | | |
|------|------|-------------|--------------|
| No | Page | Description | Finding Type |

The Board did not have any current year findings.

EXIT CONFERENCE

The Board waived a formal exit conference in correspondence from Nancy Vincent, Director of Administration on April 5, 2018.

Doehring, Winders & Co. LLP

Certified Public Accountants
1601 LAFAYETTE AVENUE
MATTOON, ILLINOIS 61938

INDEPENDENT ACCOUNTANT'S REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER COMPLIANCE

Honorable Frank J. Mautino Auditor General State of Illinois

Board of Directors Illinois Board of Admissions to the Bar Springfield, Illinois

Compliance

As Special Assistant Auditors for the Auditor General, we have examined the Illinois Board of Admissions to the Bar's compliance with the requirements listed below, as more fully described in the Audit Guide for Financial Audits and Compliance Attestation Engagements of Illinois State Agencies (Audit Guide) as adopted by the Auditor General, during the two years ended September 30, 2017. The management of the Illinois Board of Admissions to the Bar is responsible for compliance with these requirements. Our responsibility is to express an opinion on the Illinois Board of Admissions to the Bar's compliance based on our examination.

- A. The Illinois Board of Admissions to the Bar has obligated, expended, received and used funds in accordance with the purpose for which such funds have been collected or otherwise authorized by law.
- B. The Illinois Board of Admissions to the Bar has obligated, expended, received and used funds in accordance with any limitations, restrictions, conditions or mandatory directions imposed by law upon such obligation, expenditure, receipt or use.
- C. The Illinois Board of Admissions to the Bar has complied, in all material respects, with all applicable laws and regulations in its financial and fiscal operations.
- D. Revenues and receipts collected by the Illinois Board of Admissions to the Bar are in accordance with applicable laws and regulations and the accounting and recordkeeping of such revenues and receipts is fair, accurate and in accordance with law.
- E. Money or negotiable securities or similar assets handled by the Illinois Board of Admissions to the Bar or held in trust by the Illinois Board of Admissions to the Bar have been properly and legally administered and the accounting and recordkeeping relating thereto is proper, accurate, and in accordance with law.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants; the Illinois State Auditing Act (Act); and the Audit Guide as adopted by the Auditor General pursuant to the Act (Audit Guide). Those standards, the Act, and the Audit Guide require that we plan and perform the examination to obtain reasonable assurance about whether the Illinois Board of Admissions to the Bar complied, in all material respects, with the specified requirements listed above. An examination involves performing procedures to obtain evidence about whether the Illinois Board of Admissions to the Bar complied with the specified requirements listed above. The nature, timing and extent of the procedures selected depend on our judgement, including an assessment of the risks of material noncompliance, whether due to fraud or error.

INDEPENDENT ACCOUNTANT'S REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER COMPLIANCE (Continued)

We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion. Our examination does not provide a legal determination on the Illinois Board of Admissions to the Bar's compliance with specified requirements.

In our opinion, the Illinois Board of Admissions to the Bar complied, in all material respects, with the compliance requirements listed in the first paragraph of this report during the two years ended September 30, 2017.

The purpose of this report on compliance is solely to describe the scope of our testing and the results of that testing in accordance with the requirements of the Audit Guide issued by the Illinois Office of the Auditor General. Accordingly, this report is not suitable for any other purpose.

Internal Control

Management of the Illinois Board of Admissions to the Bar is responsible for establishing and maintaining effective internal control over compliance with the requirements listed in the first paragraph of this report. In planning and performing our examination, we considered the Illinois Board of Admissions to the Bar's internal control over compliance with the requirements listed in the first paragraph of this report to determine the examination procedures that are appropriate in the circumstances for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with the Audit Guide, issued by the Illinois Office of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of the Illinois Board of Admissions to the Bar's internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Illinois Board of Admissions to the Bar's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, noncompliance with the requirements listed in the first paragraph of this report on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a requirement listed in the first paragraph of this report will not be prevented, or detected and corrected on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

There were no immaterial findings that have been excluded from this report.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Audit Guide, issued by the Illinois Office of the Auditor General. Accordingly, this report is not suitable for any other purpose.

Mattoon, Illinois April 11, 2018

For the Two Years Ended September 30, 2017

FINANCIAL STATEMENT REPORT

SUMMARY

The audit of the accompanying financial statements of the Illinois Board of Admissions to the Bar was performed by Doehring, Winders & Co. LLP.

Based on their audit, the auditors expressed an unmodified opinion on the Board's financial statements.

DOEHRING, WINDERS & CO. LLP

Certified Public Accountants
1601 LAFAYETTE AVENUE
MATTOON, ILLINOIS 61938

INDEPENDENT AUDITOR'S REPORT

Honorable Frank J. Mautino Auditor General State of Illinois

Board of Directors Illinois Board of Admissions to the Bar Springfield, Illinois

Report on the Financial Statements

As Special Assistant Auditors for the Auditor General, we have audited the accompanying financial statements of the Illinois Board of Admissions to the Bar which include the Statements of Financial Position as of September 30, 2017 and 2016, and the related Statements of Activities and Statements of Cash Flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness on the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITOR'S REPORT (Continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Illinois Board of Admissions to the Bar as of September 30, 2017 and 2016, and the respective changes in its net assets and its cash flows for the years then ended in accordance with the accounting principles generally accepted in the United States of America.

Other Information

Our audits for the years ended September 30, 2017 and 2016 were conducted for the purpose of forming opinions on the financial statements that collectively comprise the Illinois Board of Admissions to the Bar's financial statements. The accompanying supplementary information in the Statements of Functional Expenses for the years ended September 30, 2017 and 2016, the Compliance Schedules 1 and 2, and the Analysis of Operations Section are presented for purposes of additional analysis and are not a required part of the financial statements.

The accompanying supplementary information for the years ended September 30, 2017 and 2016, in the Statements of Functional Expenses and the Compliance Schedules 1 and 2 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The accompanying supplementary information for the years ended September 30, 2017 and 2016, in the Statements of Functional Expenses and the Compliance Schedules 1 and 2 has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information for the years ended September 30, 2017 and 2016, in the Statements of Functional Expenses and the Compliance Schedules 1 and 2 is fairly stated, in all material respects, in relation to the financial statements as a whole.

We also previously audited, in accordance with auditing standards generally accepted in the United States of America, the Illinois Board of Admissions to the Bar's financial statements as of and for the year ended September 30, 2015, and have issued our report thereon dated March 11, 2016, which contained an unmodified opinion on the respective Statement of Financial Position, and the related Statement of Activities and Statement of Cash Flows. The accompanying supplementary information for the year ended September 30, 2015, in Schedule 2 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the September 30, 2015 financial statements. The accompanying supplementary information for the year ended September 30, 2015 in Schedule 2 has been subjected to the auditing procedures applied in the audit of the September 30, 2015 financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information for the year ended September 30, 2015 in Schedule 2 is fairly stated in all material respects in relation to the financial statements as a whole from which it has been derived.

The accompanying supplementary information in the Analysis of Operations Section has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Mattoon, Illinois April 11, 2018

STATEMENTS OF FINANCIAL POSITION

September 30, 2017 and 2016

| | 2017 | | | 2016 | |
|----------------------------------|------|-------------|----|-----------|--|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ | 45,849 | \$ | 245,654 | |
| Investments | | 2,229,032 | | 499,501 | |
| Interest receivable | | 26,186 | | 26,064 | |
| Prepaid expenses | | 62,893 | | 71,639 | |
| Total current assets | | 2,363,960 | | 842,858 | |
| Building and improvements | | 1,300,524 | | 1,294,656 | |
| Office equipment and furniture | | 517,511 | | 536,717 | |
| Less accumulated depreciation | | (1,023,339) | | (984,888) | |
| Building and equipment, net | | 794,696 | | 846,485 | |
| Land | | 189,729 | | 189,729 | |
| Investments, long-term | | 4,785,109 | | 6,014,166 | |
| Total assets | \$ | 8,133,494 | \$ | 7,893,238 | |
| LIABILITIES AND NET ASSETS | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ | 81,689 | \$ | 64,651 | |
| Accrued expenses | | 15,967 | | 15,813 | |
| Deferred fees | | 115,300 | | 119,300 | |
| Total current liabilities | | 212,956 | | 199,764 | |
| Net assets: | | | | | |
| Unrestricted | | 7,920,538 | | 7,693,474 | |
| Total liabilities and net assets | \$ | 8,133,494 | \$ | 7,893,238 | |

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF ACTIVITIES

For the Years Ended September 30, 2017 and 2016

| | 2017 | 2016 |
|--|--|---|
| Revenues: | | |
| Examination fees Character and fitness fees Admission on motion fees House counsel fees and legal service fees Multistate Bar Exam transfer fees Credit card fees Other fees Investment income Realized (loss) on investments sold Unrealized gain (loss) on investments | \$ 1,894,000 914,850 385,650 97,700 9,700 48,570 9,525 99,222 (345) (53,395) | \$ 2,031,250 920,250 328,000 91,650 11,600 49,575 3,775 80,716 (457) 34,037 |
| Total revenues | 3,405,477 | 3,550,396 |
| Expenses: | | |
| Program services: Committee on character and fitness Bar exam administration | 901,366 1,583,554 | 900,108 1,501,632 |
| Total program services | 2,484,920 | 2,401,740 |
| Support services: General and administrative expenses | 693,493 | 704,953 |
| Total expenses | 3,178,413 | 3,106,693 |
| Change in net assets | 227,064 | 443,703 |
| Net assets, beginning of year | 7,693,474 | 7,249,771 |
| Net assets, end of year | \$ 7,920,538 | \$ 7,693,474 |

STATEMENTS OF CASH FLOWS

For the Years Ended September 30, 2017 and 2016

| | 2017 | | 2017 2016 | |
|--|------|-------------|-----------|-------------|
| Cash flows from operating activities: | | | | |
| Change in net assets | \$ | 227,064 | \$ | 443,703 |
| Adjustments to reconcile change in net assets | · | • | | • |
| to net cash provided by operating activities: | | | | |
| Depreciation | | 57,657 | | 61,011 |
| Unrealized (gain) loss on investments | | 53,395 | | (34,037) |
| (Gain) loss on disposition of equipment | | (10) | | (100) |
| Accretion of investments | | - | | (270) |
| Premium amortization | | 14,790 | | 16,275 |
| Loss on the sale of investments | | 345 | | 457 |
| Changes in operating assets and liabilities | | | | |
| (Increase) in interest receivable | | (122) | | (14,358) |
| (Increase) decrease in prepaid expenses | | 8,746 | | (18,886) |
| Increase in accounts payable | | 17,038 | | 20,515 |
| Increase in accrued expenses | | 154 | | 237 |
| (Decrease) in deferred fees | | (4,000) | | (9,900) |
| | | | | |
| Net cash provided by operating activities | | 375,057 | | 464,647 |
| | | | | |
| Cash flows from investing activities: | | | | |
| Proceeds from equipment sales | | 10 | | 100 |
| Purchase of improvements to real estate | | (5,868) | | (5,186) |
| Purchase of investments | | (3,882,879) | | (5,069,282) |
| Maturities and sales of investments | | 3,313,875 | | 3,400,100 |
| | | | | |
| Net cash (used) by investing activities | | (574,862) | | (1,674,268) |
| | | | | |
| Net (decrease) in cash and cash equivalents | | (199,805) | | (1,209,621) |
| Cash and cash equivalents at beginning of year | | 245,654 | | 1,455,275 |
| Cash and cash equivalents at end of year | \$ | 45,849 | \$ | 245,654 |

The accompanying notes are an integral part of these financial statements.

ILLINOIS BOARD OF ADMISSIONS TO THE BAR NOTES TO THE FINANCIAL STATEMENTS

For the Years Ended September 30, 2017 and 2016

1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF ACTIVITIES -- The Illinois Board of Admissions to the Bar (the Board) was established by the Illinois Supreme Court (Supreme Court) and authorized to operate under Illinois Supreme Court rules 701 through 713, 715 through 717, and 719. The Board's primary function is to conduct the Illinois bar examination. This includes the processing of examination applications; the collection of examination fees; and the administration and grading of the exams. Additionally the Board has responsibility for approval of applications on motion; foreign legal consultant, house counsel and legal service program licenses; and the collection of related fees.

The Illinois Supreme Court also established the Committee on Character and Fitness (Committee). The Committee has the responsibility of determining whether applicants to the Illinois Bar (Bar) are of good moral character and general fitness to practice law in the State of Illinois. The operations and related expenses of the Committee are administered and paid for by the Board.

ORGANIZATIONAL STRUCTURE -- The Board consists of eight members of the Bar, including one non-voting exofficio member, who are appointed by the Supreme Court for staggered three-year terms.

The Committee currently consists of one hundred members of the Bar who are appointed by the Supreme Court for staggered three-year terms. The Committee of the 1st judicial district (Cook County) must not have less than thirty members and the remaining four judicial districts must not have less than fifteen members each.

BASIS OF ACCOUNTING -- The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

CASH EQUIVALENTS -- The Board considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

INVESTMENTS -- Investments with maturity dates of one year or less as of the date of the statement of financial position are classified as short-term. All unrestricted investments with maturity dates beyond one year from the date of the statement of financial position are classified as long-term. All investments are considered available-for-sale.

PROPERTY AND EQUIPMENT -- Property and equipment are stated at cost. The cost of property and equipment are charged against income over their estimated useful lives, using the straight-line method of depreciation. Repairs and maintenance, which are not considered betterments and do not extend the useful life of property and equipment, are charged to expense as incurred. When property and equipment are retired or otherwise disposed of, the assets and accumulated depreciation are removed from the accounts and the resulting profit or loss is reflected in income. Assets recorded under capital leases are amortized over the shorter of their useful lives or the term of the related leases by use of the straight-line method.

The estimated useful lives of property and equipment are as follows:

Buildings and improvements 15 to 40 years Office equipment and furniture 5 to 10 years

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the Years Ended September 30, 2017 and 2016

1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

REVENUE RECOGNITION -- Examination fees from applicants for the bar exam are recognized as revenue during the period in which the exam is taken. Exam fees received in advance of this period are reported as deferred fees on the statement of financial position.

Other fees, including character and fitness fees, admission on motion fees, and legal service fees, are recognized as revenue during the period in which they are received. These fees represent nonrefundable revenue to the Board.

USE OF ESTIMATES -- The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

FAIR VALUE -- The Board follows the Financial Accounting Standards Board's Accounting Standards Codification (FASB ASC) 820-10 "Fair Value Measurements," which provides a framework for measuring fair value under U.S. generally accepted accounting principles. FASB ASC 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. FASB ASC 820-10 requires that valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs. FASB ASC 820-10 also establishes a fair value hierarchy, which prioritizes the valuation inputs into three broad levels as described below.

- Level 1 Inputs to the valuation methodology derived from unadjusted quoted prices for identical assets or liabilities in active markets.
- Level 2 Other observable inputs including quoted prices for similar assets or liabilities in active or inactive markets, and inputs that are principally derived from or corroborated by observable market data by correlation or other means.
- Level 3 Inputs to the valuation methodology which are unobservable and significant to the fair value measurements. These inputs are only used when Level 1 or Level 2 inputs are not available.

INCOME TAXES -- The Board is exempt from federal income taxes under Internal Revenue Code Section 501(c)(6) and therefore has made no provision for federal income taxes. The federal tax exemption also exempts the Board from income taxation in the State of Illinois.

FUNCTIONAL ALLOCATION OF EXPENSES -- The costs of providing the programs and general and administrative expenses have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and support service benefited when reasonably determinable. Any cost for which the allocation is not reasonably determinable, has been reported as a general and administrative expense.

2 CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of checking accounts maintained at U.S. Bank and a money market mutual fund. The money market mutual fund is considered a level 1 investment. The cash and cash equivalents balance at September 30, 2017 consists of \$25,757 maintained in checking accounts and \$20,092 maintained in a money market mutual fund. At September 30, 2016, the cash and cash equivalents balance consisted of \$93,896 maintained in checking accounts and \$151,758 maintained in a money market mutual fund.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the Years Ended September 30, 2017 and 2016

3 INVESTMENT SECURITIES

Investments are stated at fair value and consisted primarily of U.S. Treasury Strips, U.S. Treasury Notes, and corporate bonds. Investments shown below were measured at fair value using level 2 inputs as described in Note 1.

| September 30, 2017: | Amortízed Cost | Market Value | Ар | nrealized preciation preciation) |
|---|--|--|----|---|
| U.S. Treasury Notes - short-term U.S. Gov. Bond Mutual Funds - short-term U.S. Treasury Notes - long-term Corporate Bonds - long-term | \$ 1,199,727 1,031,581 1,647,145 3,150,647 | \$ 1,197,933 1,031,099 1,644,191 3,140,918 | \$ | (1,794) (482) (2,954) (9,729) |
| | \$ 7,029,100 | \$ 7,014,141 | \$ | (14,959) |
| September 30, 2016: U.S. Gov. Bond Mutual Funds - short-term U.S. Treasury Notes - long-term Corporate Bonds - short-term Corporate Bonds - long-term | Amortized Cost \$ 199,106 1,099,623 301,384 4,875,118 \$ 6,475,231 | \$ Market Value 197,921 1,103,503 301,580 4,910,663 6,513,667 | Ар | nrealized preciation preciation) (1,185) 3,880 196 35,545 |
| Investment return is summarized as follows: | | 2017 | | 2016 |
| Investment income Realized (loss) on securities sold Investment fees Unrealized gains (losses) on securities held | | \$ 99,222 (345) (10,659) (53,395) | \$ | 80,716 (457) (10,090) 34,037 |
| Total investment return | | 34,823 | \$ | 104,206 |

4 EMPLOYEE BENEFIT PLANS

Effective October 1, 1995, the Board established a defined contribution retirement plan to benefit full time employees. Under the Plan, the Board contributed a minimum of 3% of each eligible employee's salary. For purposes of eligibility, all employees with over 1,000 hours of service during the fiscal year are considered full time employees.

On April 1, 2012, the Board initiated a new plan to replace the old plan described above. Under the new 457(b) plan eligible employees may make contributions to the extent allowed by regulations. The Board contributes a minimum of 3% plus any additional amounts they approve of each employee's salary. In addition, the Board matches the employee's personal contribution, up to an additional 3%. Board contributions to the new plan totaled \$96,382 for the 2017 fiscal year, and \$93,187 for the 2016 fiscal year.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the Years Ended September 30, 2017 and 2016

5 DONATED SERVICES

The Board receives a significant amount of donated services from Board members and other unpaid volunteers who assist in the administration of certain Board or Committee functions. No amounts have been recognized in the statement of activities because the criteria for recognition have not been satisfied.

6 CONCENTRATION OF CREDIT RISK

Illinois Board of Admissions to the Bar maintains several bank accounts at U.S. Bank which were covered by FDIC insurance. No collateral pledge agreement has been reached or deemed necessary with U.S. Bank.

7 OPERATING LEASES

The Board leases mailing equipment under operating leases that are non-cancelable. The terms require the Board to provide for insurance and maintenance on the equipment.

Minimum future lease commitments under non-cancelable lease agreements are:

Year Ended September 30:

| 2018 | \$ 17,225 |
|------|--------------|
| 2019 | 8,613 |
| | \$ 25,838 |

The total rental charges under these agreements during the years ended September 30, 2017 and 2016 were \$17,225 and \$16,685, respectively.

The Board has also executed three space reservation agreements with the Board of Trustees of the University of Illinois in order to secure space for both the February and July Bar Exam sessions. The agreements run from July of 2013 through July of 2017. Total rental charges under these agreements during the years ended September 30, 2017 and 2016 were \$132,434 for each year. The Board has the right to cancel the agreement for the UIC Pavilion with 90 days notice and the agreements that reserve the UIC Forum with 60 days notice. On August 25, 2017, the Board signed a new lease agreement for February of 2018 through July of 2022. Similar to the previous agreement, the new lease agreement allows the Board to cancel the agreement with 120 days notice, and no minimum lease payments are required to be disclosed.

8 UNCERTAIN TAX POSITIONS

The Board follows the accounting standard on accounting for uncertainty in income taxes which addresses the determination of whether the benefits or expenses claimed should be recorded in the financial statements, as well as derecognition, classification, interest and penalties on income taxes.

Management has evaluated the Board's tax positions and concluded that no uncertain tax positions that require adjustment to the financial statements exist. In general, the Board is no longer subject to income tax examinations for the years before the September 30, 2014 year end and is not currently under examination by any taxing authority.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the Years Ended September 30, 2017 and 2016

9 SUBSEQUENT EVENTS

On November 21, 2017, the Board purchased real estate adjacent to the Board's offices at 625 South College Street, Springfield, Illinois. The purchase amount was \$68,317 which the Board paid using cash reserves. Management believes no other events require disclosure and has considered subsequent events occurring through the date of the Independent Auditor's Report, which is when these financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended September 30, 2017

| | Program Committee on Character and Fitness | Services Examination Administration | General and Administrative | Total |
|---|--|---|---|---|
| Salaries, wages and payroll taxes: | | | | |
| Central office Proctors and clerks | \$ 541,594 | \$ 313,994 83,025 | \$ 310,130 | \$ 1,165,718 83,025 |
| Total salaries, wages and payroll taxes | 541,594 | 397,019 | 310,130 | 1,248,743 |
| Examinations purchased Rent - exam facilities Exam grading assistants Copying expense Special projects | - - - 2,030 - | 308,198 247,251 324,587 5,730 | - - - 451 4,000 | 308,198 247,251 324,587 8,211 4,000 |
| Data management expense Postage and express delivery expense Non-standard testing expense Admissions ceremony Occupancy costs | 41,458 13,924 - - - | 41,458 15,773 20,925 - | 9,212 3,095 - 25,975 81,712 | 92,128 32,792 20,925 25,975 81,712 |
| Insurance Printing and supplies Legal Accounting Telephone | 134,683 7,558 60,827 - 2,414 | 71,080 26,947 1,680 - 2,414 | 78,506 6,478 160 32,328 537 | 284,269 40,983 62,667 32,328 5,365 |
| Retirement plan expense Retirement plan administrative fees Meeting expense Miscellaneous operating expense Depreciation | 48,298 - 14,251 - - | 28,663 - 4,313 62,653 - | 19,421 1,289 36,630 19,651 57,657 | 96,382 1,289 55,194 82,304 57,657 |
| Character and fitness review costs Credit card processing fees Gain on disposition of equipment Total operating expenses | 21,457 12,872 \$ 901,366 | 24,863 \$ 1,583,554 | 6,271 (10) \$ 693,493 | 21,457 44,006 (10) \$ 3,178,413 |

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended September 30, 2016

| | Program Committee on Character and Fitness | Examination Administration | General and Administrative | Total |
|---|--|--|---|--|
| Salaries, wages and payroll taxes: | | | | |
| Central office Proctors and clerks | \$ 526,845 | \$ 304,640 78,773 | \$ 293,046 | \$ 1,124,531 78,773 |
| Total salaries, wages and payroll taxes | 526,845 | 383,413 | 293,046 | 1,203,304 |
| Examinations purchased Rent - exam facilities Exam grading assistants Copying expense Special projects | - - - 3,681 - | 318,035 237,508 305,516 3,681 | - - - 817 10,480 | 318,035 237,508 305,516 8,179 10,480 |
| Data management expense Postage and express delivery expense Non-standard testing expense Admissions ceremony Occupancy costs | 42,233 16,025 - - | 42,233 16,025 17,250 - - | 9,384 3,560 - 26,305 78,609 | 93,850 35,610 17,250 26,305 78,609 |
| Insurance Printing and supplies Legal Accounting Telephone | 110,838 12,361 94,038 - 2,561 | 59,980 12,361 - - 2,561 | 79,075 10,595 1,792 44,431 569 | 249,893 35,317 95,830 44,431 5,691 |
| Retirement plan expense Retirement plan administrative fees Meeting expense Miscellaneous operating expense Depreciation | 43,404 - 14,722 - - | 26,623 - 718 49,150 - | 23,160 750 30,292 25,974 61,011 | 93,187 750 45,732 75,124 61,011 |
| Character and fitness review costs Credit card processing fees Gain on disposition of equipment Total operating expenses | 20,407 12,993 | 26,578 \$ 1,501,632 | 5,203 (100) \$ 704,953 | 20,407 44,774 (100) \$ 3,106,693 |

For the Two Years Ended September 30, 2017

SUPPLEMENTARY INFORMATION FOR COMPLIANCE PURPOSES

SUMMARY

Supplementary Information for Compliance Purposes presented in this section of the report includes the following:

Fiscal Schedules and Analysis:

Schedule of Changes in Property

Comparative Schedule of Cash Receipts

Comparative Schedule of Expenses

Expenses on a Functional Basis

Analysis of Operations (Unaudited)

Board Functions and Planning Program (Unaudited)

Analysis of Significant Balance Sheet Accounts (Unaudited)

Analysis of Significant Variations in Cash Receipts (Unaudited)

Analysis of Significant Variations in Expenses (Unaudited)

Average Number of Employees (Unaudited)

Service Efforts and Accomplishments (Unaudited)

The Independent Auditor's Report that covers the Supplementary Information for Compliance Purposes presented in the Compliance Report Section states that it has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in the auditor's opinion, it is fairly stated, in all material respects, in relation to the basic financial statements as a whole. The Independent Auditor's Report also states the Analysis of Operations Section has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, they do not express an opinion or provide any assurance on it.

For the Years Ended September 30, 2017 and 2016

SUPPLEMENTARY INFORMATION

Schedule of Changes in Property

| | uilding and provements | E | quipment | Land | Total |
|-------------------------------|---------------------------|----|----------|---------------|-----------------|
| Balance at October 1, 2015 | \$ 1,289,470 | \$ | 537,493 | \$ 189,729 | \$ 2,016,692 |
| Additions | 5,186 | | - | - | 5,186 |
| Retirements and disposals | | | (776) | | (776) |
| Balance at September 30, 2016 | 1,294,656 | | 536,717 | 189,729 | 2,021,102 |
| Additions | 5,868 | | - | - | 5,868 |
| Retirements and disposals | - | | (19,206) | | (19,206) |
| Balance at September 30, 2017 | \$ 1,300,524 | \$ | 517,511 | \$ 189,729 | \$ 2,007,764 |

For the Years Ended September 30,

SUPPLEMENTARY INFORMATION

| Comparative Schedule of Cash Receipts | | 2017 | | 2016 | | 2015 |
|---|--|--|---------|--|----------|--|
| Cash Receipts | | | | | | |
| Examination fees Admission on motion House counsel fees Investment income Character and fitness fees Multistate Bar Examination transfer fees Credit card fees Other fees | \$ | 1,890,000 385,650 97,700 113,890 914,850 9,700 48,570 9,525 | \$ | 2,021,350 328,000 91,650 82,787 920,250 11,600 49,575 3,775 | \$ | 2,197,665 292,471 168,300 13,677 991,350 13,075 50,250 |
| Total Cash Receipts (Cash Basis) | | 3,469,885 | | 3,508,987 | | 3,726,788 |
| Plus: Deferred exam fees - Beginning of year Interest accruals and accretion - End of year Less: | | 119,300 26,186 | | 129,200 26,064 | | 127,300 11,860 |
| Bond premiums amortized during the year Deferred exam fees - End of year Interest accruals and accretion - Beginning of year | Manual Manual Association in Control of Cont | (14,790) (115,300) (26,064) | | (16,275) (119,300) (11,860) | | (129,200) (9,354) |
| Total Revenue (Accrual Basis) | \$ | 3,459,217 | \$ | 3,516,816 | \$ | 3,727,394 |
| Comparative Schedule of Expenses | | | | | | |
| Expenses on an Object Basis Salaries, wages and payroll taxes Central office Proctors Examinations purchased Exam grading assistants Examination administration Admissions ceremony Occupancy costs Insurance General operating Miscellaneous Character and fitness review costs Total Expenses (Accrual Basis) | \$ | 1,165,718 83,025 308,198 324,587 420,017 25,975 81,712 284,269 381,151 82,304 21,457 | \$ | 1,124,531 78,773 318,035 305,516 385,538 26,305 78,609 249,893 443,962 75,124 20,407 | \$ | 1,129,484 82,541 335,342 301,276 409,939 24,234 90,890 224,570 534,407 66,877 23,253 |
| | <u> </u> | 3,170,413 | <u></u> | 3,100,093 | <u> </u> | 3,222,013 |
| Expenses on a Functional Basis | | | | | | |
| Committee on Character and Fitness Examination Administration General and Administrative | \$ | 901,366 1,583,554 693,493 | \$ | 900,108 1,501,632 704,953 | \$ | 1,010,178 1,533,688 678,947 |
| Total Expenses (Accrual Basis) | \$ | 3,178,413 | \$ | 3,106,693 | \$ | 3,222,813 |

For the Years Ended September 30, 2017 and 2016

ANALYSIS OF OPERATIONS (UNAUDITED)

BOARD FUNCTIONS AND PLANNING PROGRAM (UNAUDITED)

The Illinois Board of Admissions to the Bar (the Board) was established pursuant to Illinois Supreme Court Rule 702 by the Illinois Supreme Court (Supreme Court) primarily to conduct the Illinois Bar Exam. This includes the processing of exam applications, the collection of exam fees, the administration of the examination and the supervision of exam grading. Additionally, the Board has the responsibility for approval of applications on motion, the licensing of foreign legal consultants, house counsel and legal service program attorneys, and the collection of related fees.

The Supreme Court also established pursuant to Illinois Supreme Court Rule 708 the Committee on Character and Fitness (the Committee), the expenses of which are paid from the receipts of the Board. The Committee has the responsibility of determining whether applicants for admission to the bar are of good moral character and general fitness to practice law in the State of Illinois.

The Board consists of eight members of the Illinois bar, including one non-voting ex-officio member who is a dean of a law school located in Illinois, who are appointed by the Supreme Court for staggered terms of three years. No member may be appointed to more than three full consecutive terms. This governing board is responsible for the fiscal operations of the Board. The Board meets through the year to discuss operations, monitor its goals and objectives, make personnel decisions, review applications to write the bar exam and review applications for foreign licenses. Board members are not compensated for their service other than reimbursement of travel expenses. The appointed members at September 30, 2017 were:

Brian J. Towne, President
Randy K. Johnson, Vice President & Treasurer
Thomas A. Clancy, Secretary
Suzanne J. Schmitz
Margaret J. Ryan
Andrew M. Raucci
Arlene Y. Coleman-Romeo
Harold J. Krent, Ex-Officio

The Board's administrative office is located at 625 South College Street, Springfield, Illinois.

The Committee currently consists of 100 members of the Illinois bar who are appointed by the Supreme Court for staggered terms of three years. No member may be appointed to more than three full consecutive terms. The Committee of the 1st judicial district (Cook County) must not have less than thirty members and the remaining four judicial districts must not have less than fifteen members each. The members of the Board are ex-officio members of the Committee.

The composition of the Board and the Committee as well as their overall policies and procedures, including fee schedules, are established by Supreme Court rules.

The Board adopted a cash basis budget for fiscal years 2016 and 2017 based on the Board's familiarity with the operations of the administrative office and the prior years' audited financial statements.

For the Years Ended September 30, 2017 and 2016

ANALYSIS OF OPERATIONS (UNAUDITED) (Continued)

ANALYSIS OF SIGNIFICANT BALANCE SHEET ACCOUNTS (UNAUDITED)

| | A: | mortized Cost | Fa | air Value |
|--|----|------------------|----|-----------|
| Investments | | | | |
| September 30, 2016 | | | | |
| Short-Term Investments | | | | |
| 49,554 shares Ridgeworth Inst. Seix U.S. Gov't Securities Fund | \$ | 150,634 | \$ | 197,921 |
| 150,000 JPMorgan Chase Co. Due 8/15/17 | 4 | 150,750 | т. | 150,858 |
| 150,000 United Technologies Corp. Due 6/1/17 | | 199,106 | | 150,722 |
| Total Short-Term Investments | | 500,490 | | 499,501 |
| Long-Term Investments | | | | |
| 150,000 Credit Suisse New York 1.75% Due 01/29/2018 | | 150,037 | | 150,024 |
| 150,000 American Honda Financial 2.125% Due 10/10/2018 | | 151,241 | | 152,685 |
| 150,000 Target Corp. 2.3% Due 06/26/2019 | | 152,158 | | 154,351 |
| 150,000 Yarget Corp. 2.3 % Due 00/25/2019 150,000 Morgan Stanley 2.125% Due 04/25/2018 | | 150,376 | | 151,261 |
| 150,000 Holgan Stanley 2.125 % Due 04/25/2010 150,000 Shell International Fin 2.125% Due 05/11/2020 | | 150,102 | | 152,263 |
| 150,000 Goldman Sachs Group Inc 2.625% Due 01/31/2019 | | 151,454 | | 153,064 |
| 150,000 Goldman Sachs Group the 2.025 % Due 01/31/2019 | | 150,812 | | 152,195 |
| 150,000 Poyota Motor Credit Corp 2.0 % Due 10/21/2010 | | 150,941 | | 152,508 |
| 150,000 Bank of New York Helion 2.170 Bdc 01/13/2013 | | 151,603 | | 155,210 |
| 200,000 Toronto Dominion Bank 1.75% Due 07/23/2018 | | 200,258 | | 201,228 |
| 150,000 State Street Corp. 2.55% Due 8/18/2020 | | 152,682 | | 155,567 |
| 150,000 State Street Corp. 2.35 % Due 3/1/2019 | | 151,729 | | 152,934 |
| 150,000 Cisco Systems 2:125 % Due 3/1/2019 | | 149,364 | | 150,095 |
| 150,000 Flaxali 1.25 % Due 11/7/2010 150,000 Wells Fargo Com Mtn 2.125% Due 4/22/2019 | | 150,923 | | 152,078 |
| 150,000 Wells Fargo com Field 2.125 % Due 1/22/2015 | | 150,261 | | 151,314 |
| 150,000 Caterplial 1.0 % Due 11/15/2010 150,000 Oracle Corp. 2.25% Due 10/8/2019 | | 151,260 | | 153,708 |
| 250,000 U.S. Treasury Note .75% Due 10/31/2017 | | 249,680 | | 250,175 |
| 250,000 U.S. Treasury Note 1.25% Due 11/15/2018 | | 250,208 | | 252,285 |
| 150,000 Sysco Corp. 2.6% Due 10/1/2020 | | 150,740 | | 154,422 |
| 150,000 Sysco Corp. 2.0 % Due 10/1/2020 150,000 U.S. Treasury Note .0875% Due 11/30/2017 | | 149,856 | | 150,293 |
| 150,000 U.S. Treasury Note 1.25% Due 12/15/2018 | | 149,909 | | 151,407 |
| 150,000 Bank of Montreal 2.375% Due 1/25/2019 | | 151,721 | | 152,898 |
| 150,000 Bank of Florite at 2.575 % Due 1/25/2015 | | 152,407 | | 154,555 |
| 150,000 Walt Dishley 2.13 % Due 9/17/2020 150,000 Mastercard Inc. 2% Due 4/1/2019 | | 151,906 | | 152,389 |
| 150,000 Visa Inc. 2.2% Due 12/14/2020 | | 152,299 | | 153,836 |
| 300,000 U.S. Treasury Note .625% Due 6/30/2018 | | 299,970 | | 299,343 |
| 200,000 Chevron Corp. 2.10% Due 5/16/2021 | | 202,921 | | 203,308 |
| 200,000 Chevion Corp. 2.10% Due 3/10/2021 200,000 Apple Inc. 2.85% 2/23/2023 | | 202,321 | | 210,542 |
| 200,000 Apple Inc. 2.85% 2/25/2025 200,000 General Electric 2.7% Due 10/9/2022 | | 208,332 | | 208,404 |
| | | 205,115 | | 204,608 |
| 200,000 John Deere 2.25% Due 4/17/2019 | | 208,459 | | 207,808 |
| 200,000 United Health Group 2.7% Due 7/15/2020 | | 200,439 | | 202,088 |
| 200,000 Bb T Corp. 2.05% Due 5/10/2021 | | 201,738 | | 202,000 |
| 200,000 BP Capital Markets 3.062% Due 3/17/2022 | | 206,736 | | 205,818 |
| 200,000 American Express 2.6% Due 9/14/2020 | | 200,213 | | 200,010 |

For the Years Ended September 30, 2017 and 2016

ANALYSIS OF OPERATIONS (UNAUDITED) (Continued)

ANALYSIS OF SIGNIFICANT BALANCE SHEET ACCOUNTS (UNAUDITED) (CONTINUED)

| Total Long-Term Investments | 5,974,741 | 6,014,166 |
|--|--------------|--------------|
| Total Investments - September 30, 2016 | \$ 6,475,231 | \$ 6,513,667 |
| Investments | | |
| September 30, 2017 | | |
| Short-Term Investments 7,500 shares 1 to 3 yr Treasury ETF | \$ 633,074 | \$ 633,375 |
| 39,693 shares Vitrus Seix U.S. Gov't Securities Fund | 398,507 | 397,724 |
| 250,000 U.S. Treasury Note .75% Due 10/31/2017 | 249,975 | 249,943 |
| 150,000 U.S. Treasury Note .0875% Due 11/30/2017 | 149,980 | 149,944 |
| 300,000 U.S. Treasury Note .625% Due 6/30/2018 | 299,989 | 298,536 |
| 500,000 U.S. Treasury Note .75% Due 12/31/2017 | 499,783 | 499,510 |
| Total Short-Term Investments | 2,231,308 | 2,229,032 |
| Long-Term Investments | | |
| 150,000 Cisco Systems 2.125% Due 3/1/2019 | 151,014 | 151,133 |
| 150,000 Wells Fargo Com Mtn 2.125% Due 4/22/2019 | 150,331 | 150,825 |
| 250,000 U.S. Treasury Note 1.25% Due 11/15/2018 | 250,110 | 249,580 |
| 150,000 U.S. Treasury Noted 1.25% Due 12/15/2018 | 149,951 | 149,736 |
| 150,000 Walt Disney 2.15% Due 9/17/2020 | 151,801 | 151,124 |
| 150,000 Mastercard Inc. 2% Due 4/1/2019 | 151,144 | 150,993 |
| 150,000 Visa Inc. 2.2% Due 12/14/2020 | 151,753 | 151,532 |
| 200,000 Chevron Corp. 2.10% Due 5/16/2021 | 202,279 | 200,098 |
| 200,000 Apple Inc. 2.85% 2/23/2023 | 207,819 | 204,794 |
| 200,000 General Electric 2.7% Due 10/9/2022 | 206,955 | 203,608 |
| 200,000 John Deere 2.25% Due 4/17/2019 | 203,105 | 201,844 |
| 200,000 United Health Group 2.7% Due 7/15/2020 | 206,228 | 203,978 |
| 200,000 Bb T Corp. 2.05% Due 5/10/2021 | 201,361 | 199,192 |
| 200,000 BP Capital Markets 3.062% Due 3/17/2022 | 207,187 | 205,308 |
| 200,000 American Express 2.6% Due 9/14/2020 | 204,645 | 203,044 |
| 500,000 U.S. Treasury Note 1% Due 11/30/2018 | 499,298 | 497,735 |
| 250,000 U.S. Treasury Note 1.75% Due 11/30/2021 | 249,106 | 249,150 |
| 150,000 Bank of Nova Scotia 2.8% Due 7/21/2021 | 150,913 | 152,793 |
| 150,000 Westpac Banking Corp. 2.1% Due 5/13/2021 | 147,351 | 148,737 |
| 150,000 Berkshire Hathaway 3% 5/15/2022 | 153,089 | 155,036 |
| 500,000 U.S. Treasury Note 1.125% Due 2/28/2019 | 498,680 | 497,990 |
| 200,000 Burlington Northern 3.05% Due 3/15/2022 | 203,880 | 206,712 |
| 100,000 National Rural Utility 2% Due 1/27/2020 | 99,792 | 100,167 |
| Total Long-Term Investments | 4,797,792 | 4,785,109 |
| Total Investments - September 30, 2017 | \$ 7,029,100 | \$ 7,014,141 |

For the Years Ended September 30, 2017 and 2016

ANALYSIS OF OPERATIONS (UNAUDITED) (Continued)

ANALYSIS OF SIGNIFICANT VARIATIONS IN CASH RECEIPTS (UNAUDITED)

The following are explanations for cash receipts which fluctuated by at least \$10,000 and by more than 20 percent from the previous fiscal year for fiscal years 2017 and 2016 as presented in the Comparative Schedule of Cash Receipts.

Fiscal Year 2015 to 2016

House counsel fees - House counsel fees decreased \$76,650, or 45.5%, in Fiscal Year 2016. Effective for the calendar year 2014, the Illinois Supreme Court allowed house counsel attorneys who were noncompliant with Supreme Court Rule 716 to register as house counsel under an amnesty program. This amnesty program allowed noncompliant house counsel to register upon payment of a late registration penalty of \$1,250 in addition to the normal fee of \$1,250. During Fiscal Year 2015, 32 house counsel registered under the amnesty program, resulting in commensurately higher house counsel fees in Fiscal Year 2015.

Investment Income - Investment income increased \$69,110, or 505.3%, in Fiscal Year 2016. During Fiscal Year 2016, the Illinois Board of Admissions to the Bar (Board) implemented a new investment policy which allowed the Board to invest in securities with a higher rate of return. Under the previous policy, the Board only invested in securities backed by the full faith and credit of the United States Government.

Fiscal Year 2016 to 2017

Investment Income - Investment income increased \$31,103, or 37.6%, in Fiscal Year 2017. During Fiscal Year 2017, the Board continued to implement a new investment policy as securities purchased under the old policy were replaced with securities with a higher rate of return.

For the Years Ended September 30, 2017 and 2016

ANALYSIS OF OPERATIONS (UNAUDITED) (Continued)

ANALYSIS OF SIGNIFICANT VARIATIONS IN EXPENSES (UNAUDITED)

The following are explanations for expenses which fluctuated by at least \$10,000 and by more than 20 percent from the previous fiscal year for fiscal years 2017 and 2016 as presented in the Comparative Schedule of Expenses.

Fiscal Year 2015 to 2016

There were no significant variations according to the criteria above in this fiscal year.

Fiscal Year 2016 to 2017

There were no significant variations according to the criteria above in this fiscal year.

For the Years Ended September 30, 2017 and 2016

ANALYSIS OF OPERATIONS (UNAUDITED) (Continued)

AVERAGE NUMBER OF EMPLOYEES (UNAUDITED)

| | 2017 | September 30, 2016 | 2015 | | |
|---------------------------|------|-----------------------|------|--|--|
| Officers | 2 | 2 | 2 | | |
| Staff Attorney | 1 | 1 | 1 | | |
| Accountant | 1 | 1 | 1 | | |
| Administrative Assistants | 10 | 10 | 10 | | |
| Receptionists | 1 | 1 | 1 | | |
| Building Maintenance | 1 | 1 | 1 | | |
| Total Employees | 16 | 16_ | 16 | | |

SERVICE EFFORTS AND ACCOMPLISHMENTS (UNAUDITED)

Various statistics related to the Board's operations include the following:

| | Examination <u>Applications</u> | Absentees | Number of Exams Written |
|--|---------------------------------|------------|----------------------------|
| Fiscal 2016 February July | 998 | 114 128 | 884 2,007 |
| Total - 2016 | 3,133 | 242 | 2,891 |
| Fiscal 2017 February July | 990 2,010 | 127 133 | 863 1,877 |
| Total - 2017 | 3,000 | 260 | 2,740 |