

## Executive Summary

> The Chief Procurement Officer for Public Institutions of Higher Education (CPO-HE) works with the public institutions of higher education to meet their procurement needs free of undue influence through independent authority, oversight, and approval. The CPO-HE further works with the institutions to continually improve procurement policies and to establish best practices that recognize the specific needs of the institutions in relation to their role and importance to the State of Illinois.

## Purpose of this Report

Public Act 100-0043 established a common reporting date of November $1^{\text {st }}$ for annual reports on Cooperative Purchases, Exempt Procurements, and procurements to Small Businesses. This booklet also includes a report on Emergency Purchases that is not required by statute but helps to present a more comprehensive description of procurement activities. Additionally, though the report on Sole Source Procurements was previously filed in August, we have included it again here to have one comprehensive report.

This set of annual reports is filed electronically with the General Assembly by email to reports@ilga.gov. Additionally, hard copies are filed with the Governor's Office, the Illinois State Library, and the Legislative Research Unit. An electronic copy is also maintained on the "Publications and Reports" page of the Chief Procurement Office's website.

## Background

The Chief Procurement Officer (CPO) for Public Institutions of Higher Education exercises independent procurement authority under the Illinois Procurement Code (30 ILCS 500) on behalf of the Illinois Public Universities and the Illinois Math and Science Academy (IMSA).

While retaining procurement authority, the CPO exercises this authority through independent State Purchasing Officers (SPOs). The SPOs have general direct oversight of the procurement activities of each institution's purchasing staff and give approval to proceed at various stages of the process.

By their statutory authority and independence, the CPO and SPOs ensure that procurements made by the state universities and IMSA are transparent, accountable, and in the best interest of the state. Whenever possible, a competitive bid process is used and an award is made to the lowest-cost responsible and responsive bidder. The SPOs work closely with university
purchasing staff to meet the needs of the institution, to maximize the value of procurements, and to act in a manner that maintains the integrity and the public's trust of state government.

The CPO and SPOs have a fiduciary duty to the State of Illinois. In addition to ensuring that state universities and ISMA conduct lawful procurements, we promote the use of best practices in procurement and management to create appropriately efficient and streamlined purchasing policies and procedures.

## Staff of the Chief Procurement Office for Higher Education

The Chief Procurement Office for Higher Education (CPO-HE) has a staff of thirteen, ten of whom are State Purchasing Officers (SPOs) who review and approve transactions for each of the nine public universities (thirteen campuses) and the Illinois Math and Science Academy. The CPO and SPOs are required by statute to become certified and maintain certification under the Universal Public Purchasing Certification Council (UPPCC) or the Institute for Supply Management (ISM). The CPO-HE office has $92 \%$ of qualified staff certified. Of the thirteen staff members, eleven hold the UPPCC certification, and one is not in a qualifying position. The remaining staff member is actively working towards certification and expects to become certified this fiscal year. Of those certified, eight hold the "Certified Professional Public Buyer" (CPPB) designation, two hold the "Certified Public Procurement Officer" (CPPO) designation, and one holds both designations. Three staff members are also licensed attorneys. One staff member holds a CPM certification from the Institute of Supply Management.

## Transaction Processing

In FY2018, the SPOs processed 3,334 transactions totaling more than $\$ 8.25$ billion, an average of more than 330 transactions per person per year. This included roughly $\$ 265$ million in Cooperative Purchases, $\$ 12.5$ million in emergency purchases, and $\$ 295$ million in sole source procurements. The SPOs do not see or approve purchases made under an exemption, however, the universities made $\$ 638$ million in exempt purchases during the fiscal year. The SPOs also do not see transactions under the small purchase limit of $\$ 100,000$.

Since the creation of the Chief Procurement Office, we have made efforts to reduce the processing time. Prior to 2011, it took an average of 134 days processing time from the date of solicitation publication to award publication. By the end of FY16, we were able to reduce the processing time to 88.8 days, a $33.7 \%$ reduction. On average, a competitive sealed bid (IFB) takes 49.5 days and a request for proposal (RFP) takes 91.6 days.

## Initiatives

We continuously strive to find ways to streamline the procurement process while maintaining the integrity and transparency that are so important. Over the past year, we have initiated a number of improvements to make procurement easier for both vendors and staff:

- Our office hosted its first ever Procurement Training Conference on March 23rd, 2018 at Robert Morris University in Chicago. The conference was attended by 114 people,
including university purchasing staff, agency purchasing staff, ethics officers, and others who were interested. Several of our staff members gave presentations at the conference, and the feedback from attendees was very positive. We hope to hold similar training conferences on at least an annual basis.
- We conducted a Small Business presentation for vendors as required by Public Act 10043 in conjunction with the Procurement Training Conference held on March 23. The session, presented by two of our staff members, was attended by 29 individuals.
- Our office worked with the Auditor General's office regarding electronic submission of emergency purchase statements. The Higher Education Procurement Bulletin has been modified to now file the required statements electronically via email. This will reduce the number of audit findings due to non-compliance with filing requirements for the universities.
- The CPO office is working with the Illinois Public Higher Education Cooperative (IPHEC) to implement an e-bidding function within the Higher Education Procurement Bulletin which will use the Illinois Procurement Gateway (IPG) to verify vendor registration for those wishing to submit electronic responses. Testing of the system is in process and the functionality should be fully implemented early in FY2019.


## Contact Information

To learn more about the Chief Procurement Office for Public Institutions of Higher Education and procurement reform in Illinois, visit the CPO's website below:

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Phone: 217.558.5143
CPO Website: www.cpohe.illinois.gov
Illinois Procurement Gateway: https://ipg.vendorreg.com
Pathway to Procurement: www.illinois.gov/cpo/PathwayToProcurement

## FY2018

Cooperative
Purchasing Report

## Cooperative Purchasing - Overview

This report describes cooperative purchasing by the public state universities and IMSA for Fiscal Year 2018 (July 1, 2017 - June 30, 2018).

The Governmental Joint Purchasing Act (30 ILCS 503) authorizes the Chief Procurement Officer (CPO) to allow the purchase of personal property, supplies, and services jointly with a governmental unit of this state or another, or with a consortium of governmental entities of one or more other states. Additionally, Section 2515 of the Illinois Procurement Code provides that the CPO may establish by rule categories of purchases including non-governmental joint purchases - that may be made without competitive sealed bidding and may establish the most competitive alternate method of source selection that shall be used for each category.

When utilizing cooperative purchasing, Illinois joins other states and government entities to 1) identify their common purchasing needs and 2) combine their procurement and subject matter experts to secure best-inclass contracts. Fewer state resources are used to procure these contracts and they usually result in better pricing and terms due to leveraged buying power. The use of these cooperative contracts saves considerable staff time by making use of procurement activities already undertaken by others. The large volume of potential sales and spend with multiple jurisdictions can result in significant savings.

Every cooperative purchase request goes through a process of justification and review by the Chief Procurement Office prior to approval and contract execution. The process is designed to ensure that the cooperative award was conducted using open and fair competition and that the prices obtained are competitive in the market. This includes looking at use of BEP subcontractors by cooperative vendors. If the cooperative awarded to multiple vendors, additional questions are asked regarding the universities' selection process for one vendor over another.

When the State of Illinois is party to a joint purchase agreement, the State may act as a lead state or as a participant state. When the State of Illinois is the lead state, all joint purchases must be conducted in accordance with the Illinois Procurement Code. When Illinois is a participant state, all joint purchases are conducted in accordance with the procurement laws of the lead state, provided that the joint procurement is made by competitive solicitation, except where the Chief Procurement Officer has determined that it would be impractical to obtain competition.

All purchases made under a cooperative procurement must be published in the Illinois Procurement Bulletin and all contracts must contain the provisions required by Illinois law and rule.

In FY18, the nine public universities (thirteen campuses) and the Illinois Math and Science Academy purchased from 176 unique vendors using eight different cooperative purchasing groups with a total spend of $\$ 265,618,418.92$. In some cases, multiple orders were placed with the various vendors.

When a cooperative procurement is conducted by IPHEC, it is done on behalf of and for use by all the institutions.

## Cooperative Purchasing Statistical Summary - FY 2018

## Cooperative Usage by University

| Procuring Institution | \# Coop. <br> Purchases | Big <br> Ten | CIC | E \& I | IPHEC | MHEC | Nat. JPA | US Com. | Vizient |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chicago State University | 30 | 3 | 0 | 5 | 20 | 2 | 0 | 0 | 0 |
| Eastern Illinois University | 39 | 2 | 0 | 4 | 30 | 2 | 0 | 1 | 0 |
| Governors State University | 30 | 3 | 0 | 5 | 19 | 3 | 0 | 0 | 0 |
| Illinois Math and Science Academy | 6 | 0 | 0 | 1 | 4 | 0 | 1 | 0 | 0 |
| Illinois State University | 56 | 2 | 0 | 12 | 35 | 7 | 0 | 0 | 0 |
| Northeastern Illinois University | 36 | 2 | 0 | 6 | 24 | 4 | 0 | 0 | 0 |
| Northern Illinois University | Did not provide data |  |  |  |  |  |  |  |  |
| Southern III. Univ. School of Medicine | 39 | 2 | 0 | 7 | 27 | 2 | 0 | 0 | 1 |
| Southern Illinois University Carbondale | 42 | 2 | 1 | 7 | 28 | 3 | 0 | 0 | 1 |
| Southern Illinois University Edwardsville | 44 | 2 | 0 | 5 | 36 | 1 | 0 | 0 | 0 |
| University of Illinois (all three campuses) | 116 | 10 | 0 | 4 | 45 | 8 | 0 | 0 | 49 |
| Western Illinois University | 36 | 2 | 0 | 6 | 25 | 3 | 0 | 0 | 0 |
| TOTAL: | 474 | 30 | 1 | 62 | 293 | 35 | 1 | 1 | 51 |

## Cooperative Contracts by Cooperative Organization

| Cooperative Organization | Total Spend |  |
| :--- | :--- | ---: |
| Big Ten Academic Alliance (Big Ten) | $\$$ | $23,011,364.97$ |
| Committee On Institutional Cooperation (CIC) | $\$$ | $125,948.45$ |
| E \& I Cooperative Services (E \& I) | $\$$ | $21,256,002.29$ |
| Illinois Public Higher Education Cooperative (IPHEC) | $\$$ | $131,881,833.83$ |
| Midwestern Higher Education Compact (MHEC) | $\$$ | $31,136,409.45$ |
| National Joint Powers Alliance (Nat. JPA) | $\$$ | $15,924.28$ |
| US Communities (US Com.) | $\$$ | $1,560.00$ |
| Vizient | $\$$ | $58,189,375.65$ |
|  | TOTAL: | $\mathbf{\$}$ |

## Number of Vendors Used by Each University

| Institution | Number of Vendors |
| :--- | :---: |
| Chicago State University | 27 |
| Eastern Illinois University | 37 |
| Governors State University | 26 |
| Illinois Math and Science Academy | 6 |
| Illinois State University | 51 |
| Northeastern Illinois University | 34 |
| Northern Illinois University | (no report) |
| Southern III. Univ. School of Medicine | 36 |
| Southern Illinois University Carbondale | 41 |
| Southern Illinois University Edwardsville | 41 |
| University of Illinois (all three campuses) | 116 |
| Western Illinois University | 32 |

## ANNUAL COOPERATIVE REPORT - FY18

Chicago State University

| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IPHEC | Office Supplies | Office Depot | 1RMM201 |  | \$309,519 |
|  | Audio Visual Equipment | Midwest Computer Products | 1DGS1420 |  | \$398 |
|  | Janitorial Supplies | SupplyWorks | ER052212 |  | \$70,827 |
|  | Paint | Sherwin Williams | 5486 |  | \$8,212 |
|  | Life Science Catalog Products | Santa Cruz Biotechnology | 1SLD205 |  | \$1,709 |
|  | Life Science Catalog Products | Sigma-Aldrich | 1SLD205 |  | \$2,858 |
|  | Procurement Card | JP Morgan | PL89190 \& R087176 |  | \$1,701,926 |
|  | Insurance | Marsh USA | INSUREFY18R |  | \$254,547 |
|  | Auto Insurance | Northern Insurance | 1RMM918 |  | \$14,082 |
|  | Small Package Transportation | UPS | 1RMM212 |  | \$10,205 |
|  | Computer Peripherals | CDW-G | 1DGS1306 |  | \$111,148 |
|  | Microcomputers | CDW-G | D1702TMS |  | \$12,566 |
|  | Networking Equipment and Services | CDW-G | 1DGS1301 |  | \$175,764 |
|  | Software | CDW-G | RM071017 |  | \$4,469 |
|  | Sole Source | Apple | 176ALC |  | \$29,800 |
|  | Microcomputers | SHI | D1702TMS |  | \$110,435 |
|  | New \& Used Textbooks | Follett B2B | 174ALC |  | \$80,521 |
|  | Collection Agency | ConServe | 1RMM906 |  | \$26,761 |
|  | Collection Agency | Alltran | 1RMM906 |  | \$7,579 |
|  | Collection Agency | General Revenue Corp | 1RMM906 |  | \$32,520 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$2,965,846 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| E\&l | MRO | Grainger | 1RMM107 |  | \$61,022 |
|  | Vaccines \& Pharma Products | Medline | 171ALC/172ALC |  | \$65 |
|  | Equipment Rental | Sunbelt | IPHEC1710 |  | \$755 |
|  | Equipment Rental | United Rental | IPHEC1710 |  | \$954 |
|  | Digital Imaging | Xerox | 186ALC |  | \$55,355 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$118,151 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| BTAA | Lab Supplies | VWR | 1AHB1605 |  | \$819 |
|  | Lab Supplies | Fisher Scientific | 1AHB1605 |  | \$97,181 |
|  | Car Rental | EAN Services | 10003-121012-BT |  | \$77,960 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$175,960 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| MHEC | Hardware | Dell | 184GAL/185GAL |  | \$1,192,840 |
|  | Hardware | Oracle | N/A |  | \$1,339 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$1,194,179 |

## Eastern Illinois University

Name of Cooperative IPHEC
Contract Description
Furniture
Furniture
Carpet
Office Supplies

Audio Visual Equipment Audio Visual Integration Advertising \& Marketing Items Janitorial Supplies

Paint
Air Filters
Microscopes
Life Science Catalog Products Life Science Catalog Products Life Science Catalog Products

Procurement Card Insurance
Auto Insurance
Search Firm Services Small Package Transportation Travel Management Services Computer Peripherals
Microcomputers Software

Vendor(s) Allsteel
Krueger Mohawk Group Office Depot CIM Technology Midwest Computer SJB Promotions
SupplyWorks

## Sherwin Willa Koch

Olympus
BioCorporation
Chemglass
Sigma-Aldrich
Marsh USA

Northern Insurance

## Witt/Kiefer

UPS
UPS
CTP
CTP

| Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: |
| Allsteel | 1SLE1302 |  | \$55,942 |
| Krueger | 1SLE1303 |  | \$175,821 |
| hawk Group | MEC202 |  | \$10,268 |
| ffice Depot | 1RMM201 |  | \$190,830 |
| Technology | 1DGS1402 |  | \$106,311 |
| west Computer | 1DGHS1401 |  | \$399 |
| Promotions | 1SLE1702 |  | \$42,793 |
| upplyWorks | ER052212 |  | \$28,783 |
| win Williams | 5486 |  | \$26,197 |
| Koch | 1SLE1401 |  | \$6,290 |
| Olympus | 1SLE1601 |  | \$1,672 |
| Corporation | 1SLD205 |  | \$140 |
| Chemglass | 1SLD205 |  | \$863 |
| ma-Aldrich | 1SLD205 |  | \$5,314 |
| P Morgan | PL89190 \& R087176 |  | \$4,686,017 |
| Marsh USA | INSUREFY18R |  | \$83,094 |
| hern Insurance | $1 \mathrm{RMM918}$ |  | \$5,586 |
| Witt/Kiefer | 1243 |  | \$7,772 |
| UPS | 1RMM212 |  | \$29,080 |
| CTP | 1DGS1403 |  | \$80,092 |
| CDW-G | 1DGS1306 |  | \$162,160 |
| CDW-G | D1702TMS |  | \$39,985 |
| CDW-G | RM071017 |  | \$68 |


Hardware
HP Inc 185GAL
185GAL
\$51
\$123,905

## otal Spend per Cooperative

\$124,116

Illinois Mathematics and Science Academy


Illinois State University
Name of Cooperative
IPHEC
Contract Description
Furniture
Furniture
Furniture
Furniture
Furniture
Mattresses
Office Supplies
Audio Visual Equipment

Audio Visual Equipment
Audio Visual Equipment
Audio Visual Integration
$\qquad$ Electrical Microscopes
Life Science Catalog Products Life Science Catalog Products Life Science Catalog Products Life Science Catalog Products

| Vendor(s) |
| :---: |
| Allsteel |
| Haworth |
| Kimball |
| Krueger |
| Knoll |
| University Sleep |
| Office Depot |
| CIM Technology |
| Conference Technologies |
| Midwest Computer |
| SupplyWorks |
| WESCO |
| Olympus |
| BioCorporation |
| Chemglass |
| Santa Cruz |
| Sigma-Aldrich |

Contract Number Total \# of P. 0

| Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: |
| 1SLE1302 | 26 | $\$ 108,553$ |
| 1SLE1302 | 1 | $\$ 7,180$ |
| 1SLE1302 | 1 | $\$ 16,559$ |
| 1SLE1303 | 24 | $\$ 168,796$ |
| 1SLE1303 | 1 | $\$ 614$ |
| LS62209 | 1 | $\$ 162,119$ |
| 1RMM201 | 28 vouchers | $\$ 604,902$ |
| 1DGS1402 | 10 | $\$ 149,611$ |
| 1DGS1402 | 4 | $\$ 159,339$ |
| 1DGS1401 | 11 | $\$ 338,758$ |
| ER052212 | 3 | $\$ 527,635$ |
| 1SLD204 | 45 vouchers | $\$ 11,954$ |
| 1SLE1601 | 1 voucher | $\$ 96$ |
| 1SLD205 | 1 voucher | $\$ 245$ |
| 1SLD205 | 13 vouchers | $\$ 4,414$ |
| 1SLD205 | 31 vouchers | $\$ 8,527$ |
| 1SLD205 | 1 PO, 138 voucher: | $\$ 49,411$ |
| PL89190 \& R087176 |  |  |
| INSUREFY18R | vouchers | $\$ 5,706,874$ |
| D1600TMS | 1 | $\$ 142,787$ |
| 1RMM212 | 1 | $\$ 5,000$ |
| 1DGS1403 | 2POs, 201 vouchers | $\$ 96,231$ |
| 1DGS1301 | various | $\$ 147,804$ |
| 1DGS1306 | various | $\$ 474,541$ |
| D1702TMS | various | $\$ 459,361$ |
| RM071017 | various | $\$ 72,539$ |
| 176ALC | 1 | $\$ 313,165$ |
| D1702TMS | 1 | $\$ 915,764$ |
| 1DGS1301 | 1 | $\$ 200,138$ |
| JMT201707 | 2 | $\$ 25,788$ |
| 1RMM906 | 1 | $\$ 6,183,726$ |
| 1RMM906 | 1 | $\$ 854$ |
| 1RMM906 | 1 | $\$ 24,424$ |
| 1RMM906 | 1 | $\$ 236562$ |
| MEC217 | 1 | $\$ 96,974$ |
|  |  | $\$ 912$ |
|  |  |  |

Total Spend per Cooperative
$\$ 17,149,15$
Name of Cooperative
E\&।

| Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: | :---: |
| Mattresses | American Education Supply | 183ALC | 2 | \$518,075 |
| Residence Furnishings | Leland Thompson DBA Southcoa | 177ALC | 2 | \$3,632 |
| Flooring | Mity-Lite | 182ALC | 1 PO, 1 voucher | \$17,072 |
| MRO | Grainger | 1RMM107 | 1 PO, 323 voucher: | \$114,465 |
| Paint | PPG | 184ALC | 3 vouchers | \$2,525 |
| Postage Meters | Pitney Bowes | 165ALC | 1 | \$12,094 |
| Background Checks | HireRight | 181ALC | 1 | \$88,359 |
| Vaccines \& Pharma Products | Medline | 171ALC/172ALC | 1 | \$6,449 |



## Northeastern Illinois University

| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IPHEC | Furniture | Haworth | 1SLE1302 |  | \$23,209 |
|  | Furniture | Krueger | 1SLE1303 |  | \$51,106 |
|  | Office Supplies | Office Depot | 1RMM201 |  | \$309,100 |
|  | Audio Visual Equipment | Conference Technologies | 1DGS1402 |  | \$43,613 |
|  | Audio Visual Integration | Midwest Computer | 1DGHS1401 |  | \$12,618 |
|  | Janitorial Supplies | SupplyWorks | ER052212 |  | \$29,864 |
|  | Electrical | WESCO | 1SLD204 |  | \$12,332 |
|  | Life Science Catalog Products | BioCorporation | 1SLD205 |  | \$1,837 |
|  | Life Science Catalog Products | Sigma-Aldrich | 1SLD205 |  | \$3,595 |
|  | Procurement Card | JP Morgan | PL89190 \& R087176 |  | \$374,594 |
|  | Insurance | Marsh USA | INSUREFY18R |  | \$130,981 |
|  | Search Firm Services | Greenwood/Asher | 1243 |  | \$88,479 |
|  | Small Package Transportation | UPS | 1RMM212 |  | \$2,735 |
|  | Networking | CDW-G | 1DGS1301 |  | \$648 |
|  | Computer Peripherals | CDW-G | 1DGS1306 |  | \$68,115 |
|  | Microcomputers | CDW-G | D1702TMS |  | \$39,650 |
|  | Sole Source | Apple | 176ALC |  | \$237,727 |
|  | Microcomputers | SHI | D1702TMS |  | \$79,673 |
|  | Microcomputers | Pace | D1702TMS |  | \$72,632 |
|  | New \& Used Textbooks | Follett B2B | 174ALC |  | \$49,678 |
|  | Collection Agency | Alltran | 1RMM906 |  | \$116,377 |
|  | Collection Agency | General Revenue Corp | 1RMM906 |  | \$164,169 |
|  | Collection Agency | Transworld Systems | 1RMM906 |  | \$651,311 |
|  | Collection Agency | Williams \& Fudge | 1RMM906 |  | \$10,826 |
|  |  |  |  |  | Total Spend per Cooperative $\$ 2,574,869$ |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| E\& | Paint | PPG | 184ALC |  | \$1,350 |
|  | Audio Visual | SKC | 1810ALC |  | \$11,569 |
|  | MRO | Grainger | 1RMM107 |  | \$35,273 |
|  | Background Checks | HireRight | 181ALC |  | \$6,921 |
|  | Vaccines \& Pharma Products | Medline | 171ALC/172ALC |  | \$2,740 |
|  | Visual Display/Markerboards | Claridge | 189ALC |  | \$1,904 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$59,757 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| BTAA | Lab Supplies | Fisher Scientific | 1AHB1605 |  | \$169,692 |
|  | Car Rental | EAN Services | 10003-121012-BT |  | \$4,101 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$173,793 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| MHEC | Hardware | Dell | 184GAL/185GAL |  | \$167,964 |
|  | Hardware | HP Inc | 185GAL |  | \$5,561 |
|  | Hardware | Oracle | n/a |  | \$1,639 |
|  | Hardware | Novell | n/a |  | \$2,881 |

Southern Illinois University Carbondale

| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IPHEC | Furniture | Allsteel | 1SLE1302 | 5 | \$11,833 |
|  | Furniture | Kimball | 1SLE1302 | 30 | \$197,093 |
|  | Furniture | Haworth | 1SLE1302 | 3 | \$37,946 |
|  | Furniture | Krueger | 1SLE1303 | 9 | \$71,088 |
|  | Office Supplies | Office Depot | 1RMM201 | 1 | \$534,591 |
|  | Audio Visual Equipment | Conference Technologies | 1DGS1402 | 9 | \$233,202 |
|  | Audio Visual Integration | Midwest Computer | 1DGS1401 | 5 | \$18,210 |
|  | Advertising \& Marketing Items | Silkworm | 1SLE1702 | 2 | \$357,763 |
|  | Janitorial Supplies | SupplyWorks | ER052212 | 1 | \$495,497 |
|  | Paint | Sherwin Willism | 5486 | 2 | \$63,904 |
|  | Air Filters | Koch Filter Corporation | 1SLE1401 | 3 | \$60 |
|  | Microscopes | Olympus | 1SLE1601 | 1 | \$131 |
|  |  | Nikon Instruments | 1SLE1601 | 1 | \$850 |
|  | Life Science Catalog Products | Chemglass | 1SLD205 | 1 | \$4,100 |
|  | Life Science Catalog Products | Santa Cruz | 1SLD205 | 1 | \$7,327 |
|  | Life Science Catalog Products | Sigma-Aldrich | 1SLD205 | 1 | \$66,564 |
|  | Insurance | Marsh USA | UM919 \& INSUREFY: | 13 | \$1,049,500 |
|  | Study Abroad | Arthur Gallagher | D1600TMS | 1 | \$15,000 |
|  | Search Firm Services | Greenwood/Asher | 1243 | 1 | \$99,999 |
|  | Small Package Transportation | UPS | 1RMM212 | 1 | \$10,855 |
|  | Networking | CDW-G | 1DGS1301 | 1 | \$267,058 |
|  |  | AT \& $T$ | 1DGS1301 | 1 | \$10,413 |
|  | Computer Peripherals | CDW-G | 1DGS1306 | 12 | \$732,660 |
|  | Software | CDW-G | RM071017 | 3 | \$208,812 |
|  |  | SHI INTERNATIONAL CORPORATI | I RM071017 | 1 | \$356,320 |
|  | Sole Source | Apple | 176ALC | 1 | \$183,129 |
|  | Food | GFS | JMT201707 | 1 | \$2,018,976 |
|  | Collection Agency | General Revenue corp | 1RMM906 | 1 | \$55,636 |
|  | Collection Agency | Williams \& Fudge | 1RMM906 | 1 | \$106,274 |
|  | Collection Agency | National Credit Management | 1RMM906 | 1 | \$56,137 |
|  | Office Paper | Veritiv | JM813 | 1 | \$50,000 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$7,320,929 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| E\&I $\begin{array}{r}\text { Resid } \\ \text { Elevators, }\end{array}$ | MRO | Grainger | 1RMM107 | 1 | \$228,959 |
|  | Postage Meters | Pitney Bowes | 165ALC | 1 | \$91,079 |
|  | Digital Imaging | Xerox | 186ALC | 1 | \$10,165 |
|  | Cloud Storage | CDW-G | 175ALC | 1 | \$23,183 |
|  | Gases | AirGas | 163ALC | 2 | \$91,511 |
|  | Life/Student Apartment Furnishings (E | Leland M Thompson | 177ALC | 1 | \$1,780 |
|  | ators, Moving Walkways, Maintenance | Schindler | IPHEC1711 | 1 | \$182 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$446,859 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| CICPC | Car Rental Services | EAN Services LLC | 10003-121012-BT | 2 | \$125,948 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$125,948 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| BTAA | Lab Supplies | Fisher Scientific | 1AHB1605 | 9 | \$762,395 |
|  | Lab Supplies | VWR | 1AHB1605 | 1 | \$25,182 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$787,577 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| MHEC | Hardware | Dell | 184GAL/185GAL | 1 | \$1,407,660 |
|  | Data Management | Xerox | MHEC-05012018 | 1 | \$9,531 |
|  | Insurance | Marsh | ent Service Agreem€ | 1 | \$1,409,223 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$2,826,414 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| Vizient/University Hospi | Pharmeuticals | AmerisourceBergen | DPABC | 1 | \$632,753 |

Southern Illinois University Edwardsville

| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IPHEC | Furniture | Allsteel | 1SLE1302 | 23 | \$1,268,630 |
|  | Furniture | Haworth | 1SLE1302 | 21 | \$116,523 |
|  | Furniture | Kimball | 1SLE1302 | 8 | \$859 |
|  | Furniture | Krueger | 1SLE1303 | 23 | \$531,881 |
|  | Furniture | Knoll | 1SLE1303 | 1 | \$4,781 |
|  | Mattresses | University Sleep Products | LS62209 | 1 | \$4,930 |
|  | Office Supplies | Office Depot | 1RMM201 | 2831 | \$674,926 |
|  | Audio Visual Equipment | Conference Technologies | 1DGS1402 | 4 | \$28,613 |
|  | Advertising \& Marketing Items | Silkworm | 1SLE1702 | 2 | \$3,897 |
|  | Advertising \& Marketing Items | SJB Promotions | 1SLE1702 | 1 | \$236 |
|  | Janitorial Supplies | SupplyWorks | ER052212 | 379 | \$288,956 |
|  | Paint | Sherwin Williams | 5486 | 167 | \$59,513 |
|  | Paper | Veritiv | JM813 | 5 | \$7,000 |
|  | Microscopes | Olympus | 1SLE1601 | 1 | \$77 |
|  | Life Science Catalog Products | BioCorporation | 1SLD205 | 1 | \$7,604 |
|  | Life Science Catalog Products | Chemglass | 1SLD205 | 24 | \$4,569 |
|  | Life Science Catalog Products | Santa Cruz | 1SLD205 | 11 | \$1,818 |
|  | Life Science Catalog Products | Sigma-Aldrich | 1SLD205 | 180 | \$41,349 |
|  | Procurement Card | JP Morgan Chase | PL89190 \& R087176 | 1 | \$16,901,689 |
|  | Small Package Transportation | UPS | 1RMM212 | 1 | \$31,744 |
|  | Networking | CDW-G | 1DGS1301 | 3 | \$133,387 |
|  | Computer Peripherals | CDW-G | 1DGS1306 | 3 | \$314,394 |
|  | Microcomputers | CDW-G | D1702TMS | 3 | \$81,704 |
|  | Software | CDW-G | RM071017 | 3 | \$43,280 |
|  | Sole Source | Apple | 176ALC | 11 | \$344,945 |
|  | Microcomputers | SHI | D1702TMS | 1 | \$78,351 |
|  | Microcomputers | Pace | D1702TMS | 2 | \$210 |
|  | Networking | AT\&T | 1DGS1301 | 11 | \$293,731 |
|  | New \& Used Textbooks | Follett B2b | 174ALC | 1 | \$386 |
|  | New \& Used Textbooks | Macmillan Learning | 174ALC | 2 | \$229,312 |
|  | New \& Used Textbooks | MBS | 174ALC | 2 | \$134,000 |
|  | New \& Used Textbooks | Nebraska Book Co | 174ALC | 2 | \$10,922 |
|  | Food | GFS | JMT201707 | 3162 | \$2,594,168 |
|  | Collection Agency | General Revenue corp | 1RMM906 | 1 | \$19,365 |
|  | Collection Agency | Alltran | 1RMM906 | 2 | \$12,924 |
|  | Collection Agency | National Credit Management | 1RMM906 |  | \$31,837 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$24,302,511 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| E\&I | Residence Furnishings | Leland Thompson DBA Southcoa | 177ALC | 2 | \$164,024 |
|  | MRO | Grainger | 1RMM107 | 693 | \$103,713 |
|  | Paint | PPG | 184ALC | 16 | \$11,088 |
|  | Vaccines \& Pharma Products | Medline | 171ALC/172ALC | 1 | \$111,145 |
|  | Turf Surfaces | Shaw | 1813ALC | 1 | \$388,773 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$778,743 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| BTAA | Lab Supplies | Fisher Scientific | 1AHB1605 | 4 | \$352,111 |
|  | Car Rental | EAN Services | 10003-121012-BT |  | \$94,912 |


|  |  |  |  |  | Total Spend per Cooperative |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | \$447,023 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| MHEC | Hardware | Dell | 184GAL/185GAL | 22 | \$1,373,869 |

Total Spend per Cooperative
\$1,373,869

## Southern Illinois University School of Medicine

| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IPHEC | Furniture | Allsteel | 1SLE1302 | 23 | \$268,356.60 |
|  | Furniture | Haworth | 1SLE1302 | 2 | \$563.00 |
|  | Furniture | Kimball | 1SLE1302 | 3 | \$10,230.60 |
|  | Furniture | Krueger | 1SLE1303 | 5 | \$79,019.00 |
|  | Office Supplies | Office Depot | 1RMM201 | 1739 | \$344,565.43 |
|  | Advertising \& Marketing Items | Silkworm | 1SLE1702 | 10 | \$11,552.12 |
|  | Janitorial Supplies | terline Brands dba; SupplyWor | ER052212 | 3 | \$88,860.76 |


MRO EQUIPMENT WW GRAINGER INC/GRAINGER

| 4,764 | $\$ 2,407,570.32$ |
| :--- | :--- |
| 0 | $\$ 277,822.40$ |
| 1 | $\$ 1,367.47$ |
|  |  |

$\$$ $18,447,009$
\$11,570,885.78
\$5,455,518.54
\$3,722,395.78
$\$ 3,663,989.96$
\$3,663,989.96
$\$ 3,596,054.11$
$\$ 3,236,800.92$
\$3,173,884.77
\$2,603,976.72
$\$ 1,775,631.78$
$\$ 1,670,655.52$
\$1,668,952.41
$\$ 1,253,093.21$
\$1,027,712.33
\$1,020,017.07
\$822,250.83
\$809,060.67
\$753,848.41
$\$ 619,007.21$
$\$ 594,953.78$
$\$ 542,502.72$
\$477,214.29
$\$ 440,245.25$
\$397,921.78
\$326,185.22
\$281,466.91
$\$ 256,280.05$
\$213,160.84
\$197,747.15
\$137,077.23
\$128,353.32
\$106,672.89
\$87,052.17
$\$ 75,735.35$
\$21,601.46
$\$ 17,570.00$
\$12,356.07
\$8,932.76
\$5,882.95
\$5,787.37
\$4,395.84
\$4,182.00
$\$ 1,885.76$
$\$ 564.15$
$\$ 404.18$
$\$ 200.00$
Total Spend per Cooperative
\$
52,790,067.51
\$15,569,830.86
\$1,476,075.13
\$1,399,592.84
\$949,770.36
\$111,453.89
\$45,520.82
\$15,933.51
\$9,150.16


## Western Illinois University

| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IPHEC | Furniture | Allsteel | 1SLE1302 | 4 | \$3,258 |
|  | Office Supplies | Office Depot | 1RMM201 | 1 | \$51,843 |
|  | Mattresses | University Sleep Products | LS62209 | 1 | \$60,362 |
|  | Audio Visual Equipment | CIM Technology | 1DGS1402 | 1 | \$1,652 |
|  | Audio Visual Equipment | Midwest Computer | 1DGS1402 | 1 | \$32,181 |
|  | Janitorial Supplies | SupplyWorks | ER052212 | 9 | \$211,842 |
|  | Electrical | WESCO | 1SLD204 | 2 | \$48,879 |
|  | Life Science Catalog Products | BioCorporation | 1SLD205 | 1 | \$2,920 |
|  | Life Science Catalog Products | Sigma-Aldrich | 1SLD205 | 1 | \$11,666 |
|  | Procurement Card | JP Morgan | PL89190 \& R087176 | 2 | \$9,363,557 |
|  | Insurance | Marsh USA | jUREFY18R /1RMM | 1 | \$172,775 |
|  | Small Package Transportation | UPS | 1RMM212 | 1 | \$42,505 |
|  | Travel Management Services | CTP | 1DGS1403 | 3 | \$27,939 |
|  | Networking | CDW-G | 1DGs1301 | 1 | \$175,087 |
|  | Computer Peripherals | CDW-G | 1DGS1306 | 1 | \$76,092 |
|  | Microcomputers | CDW-G | D1702TMS | 1 | \$2,382 |
|  | Software | CDW-G | RM071017 | 1 | \$4,469 |
|  | Sole Source | Apple | 176ALC | 1 | \$128,405 |
|  | Microcomputers | SHI | D1702TMS | 3 | \$17,710 |
|  | New \& Used Textbooks | Follett B2B | 174ALC | 2 | \$69,660 |
|  | New \& Used Textbooks | Macmillan Learning | 174ALC | 1 | \$94,455 |
|  | New \& Used Textbooks | MBS | 174ALC | 3 | \$190,114 |
|  | New \& Used Textbooks | Nebraska Book Co | 174ALC | 2 | \$204,962 |
|  | Collection Agency | Immediate Credit Recovery | 1RMM906 | 1 | \$212,550 |
|  | Collection Agency | National Credit Management | 1RMM906 | 1 | \$28,621 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$11,235,886 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| E\&I | Mattresses | American Education Supply | 183ALC | 1 | \$1,363 |
|  | Residence Furnishings | _eland Thompson DBA Southwes | 177ALC | 1 | \$34,865 |
|  | Flooring | Mity-Lite | 182ALC | 1 | \$16,557 |
|  | MRO | Grainger | 1RMM107 | 1 | \$27,301 |
|  | Vaccines \& Pharma Products | Medline | 171ALC/172ALC | 2 | \$11,090 |
|  | Plumbing | Ferguson | 173ALC | 1 | \$7,451 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$98,627 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| BTAA | Lab Supplies | Fisher Scientific | 1AHB1605 | 4 | \$74,485 |
|  | Lab Supplies | VWR | 1AHB1605 | 1 | \$5,226 |
|  |  |  |  |  | Total Spend per Cooperative |
|  |  |  |  |  | \$79,711 |
| Name of Cooperative | Contract Description | Vendor(s) | Contract Number | Total \# of P.O. | Spend per Contract |
| MHEC | Hardware | Dell | 184GAL/185GAL | 26 | \$389,600 |
|  | Hardware | HP Inc | 185GAL | 1 | \$10,660 |
|  | Master Property Program | Marsh USA |  | 1 | \$517,979 |
|  |  |  |  |  | Total Spend per Cooperative |

# FY2018 Emergency Purchases Report 

State of Illinois
Chief Procurement Office
For Public Institutions of Higher Education

## Emergency Purchase Summary

In Fiscal Year 2018, the CPO for Public Institutions of Higher Education approved 40 emergency purchase transactions. Of those, 12 were finalized within FY18 while the remaining 28 had not yet been finalized at the time of this report. Those 28 transactions that had yet to be finalized at the completion of this report are listed separately in the table on Page 4 of this report. The combined estimated value of all FY18 emergency purchase transactions was $\$ 12,453,579.83$, which represents an almost $70 \%$ reduction in emergency purchase spending compared to the $\$ 38,924,963.92$ spent on emergency transactions in FY17.

## Background Information

The Illinois Procurement Code ( 30 ILCS 500/20-30) allows the public institutions of higher education to make emergency purchases without competitive sealed bidding or prior notice under certain specified conditions. This report summarizes and quantifies their use of emergency purchases for Fiscal Year 2018 (July 1, 2017 - June 30, 2018). This report is not required by statute, but we provide it alongside the reports required by the General Assembly in order to present a more comprehensive description of procurement practices.

Most procurements conducted by the institutions go through one of the competitive methods of source selection. However, the Procurement Code does allow purchases to be made without competitive sealed bidding or prior notice under certain circumstances:

- Public health or safety was threatened.
- Immediate repairs were needed to prevent further loss or damage to university property.
- To prevent or minimize serious disruption in critical state services that affect health, safety, or collection of substantial state revenues
- Immediate action was warranted to insure integrity of university records.

The Procurement Code further allows the CPO to establish administrative rules that set standards by which an emergency procurement shall be made. In these standards, the CPO has allowed for quick purchases in certain circumstances when:

- Protecting health and safety of any person
- Items available on the spot market/ at discounted prices were available for a limited time such that sound business judgment mandated a purchase immediately to take advantage of the availability and price.
- Rare items, such as articles of historical value or art collections, are available for a limited time
- The opportunity to obtain entertainment, speakers, and athletic and other events or performances (not exempt under Section 1-12 or 1-13 of the Procurement Code) is available for a limited time
- Immediate action is necessary to avoid lapsing or loss of federal or donated funds

The statute requires that public notice of each emergency award be provided to the Procurement Policy Board (PPB) within 5 calendar days of the award. It also stipulates that the term of the emergency purchase shall be limited to the time reasonably needed for a competitive procurement, not to exceed 90 calendar days. A contract may be extended beyond 90 calendar days only if the CPO determines additional time is necessary and that the contract scope and duration are limited to the emergency. Prior to execution of the extension, the chief procurement officer must hold a public hearing and provide written justification for all emergency contracts. Members of the public may present testimony.

When applicable, notice of intent to extend an emergency contract must be provided to the Procurement Policy Board and published in the online Bulletin at least 14 calendar days before the public hearing. The 14-day notice allows time for interested parties to present testimony. Hearing participants may include the person who requested the hearing, the State Purchasing Officer, an agency or university representative, a representative of the Procurement Policy Board, the vendor awarded the emergency contract, and a hearing officer. Each party is given the opportunity to raise any issues pertinent to the intent to extend the emergency contract.

Based on the documentation and information presented the hearing, the CPO decides whether to extend the term of the emergency contract. The CPO's decision is posted to the Procurement Bulletin, providing transparency of the decision-making process. A contract is not awarded as an emergency unless approved by the CPO. CPOs have a fiduciary duty to the State of Illinois. Their independent structure allows them to operate free of political influence and pressure. In addition to ensuring that state agencies and universities conduct lawful procurements, CPOs use best practices in procurement and management to create efficient purchasing policies and procedures. To learn more about the Chief Procurement Office for Higher Education and procurement reform in Illinois, visit the CPO's websites below:

Although not subject to formal competition, the universities and IMSA must submit substantial justification to use this process and work with the State Purchasing Officer to determine whether a particular need is appropriate for emergency purchase treatment. If we find in the affirmative, we provide notice to the Procurement Policy Board and publish it in the online electronic Bulletin no later than 5 calendar days after the contract is awarded. We also file statements with the Procurement Policy Board and the Auditor General within 10 calendar days after the procurement setting forth the amount expended, the name of the contractor involved, and the conditions and circumstances requiring the emergency procurement.

## Emergency Purchases Statistical Overview - FY2018

Emergency Purchases - Started and Finalized in FY18

| Procuring Institution | \# Contracts |  | \$ Amount |
| :---: | :---: | :---: | :---: |
| Chicago State University | 2 | \$ | 358,802.00 |
| Governors State University | 1 | \$ | 49,129.03 |
| Northern Illinois University | 1 | \$ | 45,989.61 |
| Southern Illinois University Carbondale | 1 | \$ | 1,077,398.28 |
| University of Illinois Chicago | 4 | \$ | 1,547,640.68 |
| University of Illinois Urbana-Champaign | 3 | \$ | 1,552,233.07 |
| TOTAL: | 12 | \$ | 4,631,192.67 |

## Emergency Purchases - Awarded in FY18 but Not Yet Finalized

When the final cost of a contract is not yet known, the Code allows for emergency contracts to be entered into based on estimated costs. In such cases, the cost of an emergency contract may not be finalized until up to 90 days after award (or longer if the CPO certifies more time is required to meet the emergency need). The chart below reflects the quantity and dollar value of contracts that were awarded in FY18 but whose final cost has yet to be reported:

| Procuring Institution | \# Contracts | Estimated \$ Amount |  |
| :--- | :---: | ---: | ---: |
| Chicago State University | 15 | $\$$ | $3,496,283.16$ |
| University of Illinois Chicago | 12 | $\$$ | $4,020,104.00$ |
| University of Illinois Urbana-Champaign | 1 | $\$$ | $30,600.00$ |
|  | TOTAL: | $\mathbf{2 8}$ | $\mathbf{\$}$ |

Emergency Purchases in FY18 by Justification Type
(includes estimated amounts in cases where a final amount had not yet been determined at the time this report was created)

| Justification Type | \# Transactions** | \$ Amount |
| :--- | :---: | :---: |
| Immediate action was necessary in order to insure <br> the integrity of University records. | 2 | $\$ 90,612.00$ |
| Immediate action was necessary to prevent any <br> disruption in University services. | 11 | $\$ 4,068,866.20$ |
| Immediate action was necessary in order to avoid the <br> lapse or loss of federal or donated funds. | 2 | $\$ 518,929.00$ |
| Items available on the spot market or at discounted <br> prices were available for limited time. | 4 | $\$ 2,288,245.67$ |
| Public health or safety was threatened. | 21 | $\$ 5,486,926.96$ |

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## Exempt Procurements - Background Information

This report provides a summary of all procurement exempt from the Illinois Procurement Code published in the Higher Education volume of the Illinois Procurement Bulletin for the time period July 1, 2017 - June 30, 2018 (FY18) by the universities and Illinois Math and Science Academy. There were 1,452 published exemptions valued at $\$ 638,140,296$.

Section 1-10 of the Illinois Procurement Code (30 ILCS 500) exempts certain categories of procurements from the stipulations of the Code. Additionally, Public Act 97-642, effective December 20, 2011, amended the Illinois Procurement Code, adding Section 1-13. This section allowed the state universities and agencies to procure five types of supplies and services exempt from bidding and other requirements of the Code. Furthermore, Public Act 97-895, effective August 3, 2012, amended the Illinois Procurement Code, adding Section 1-12. This section allows state agencies and universities to procure artistic or musical services, performances, or theatrical productions held at a venue operated or leased by a state agency exempt from bidding and other requirements of the Code. However, to provide transparency, information about these contracts had to be posted in the Illinois Procurement Bulletin.

Public Act 098-1076 would have extended the exemptions beyond the original expiration date of December 31, 2014, however, a technical drafting error allowed both Section 1-12 and 1-13 to expire. On August 3, 2017, Public Act 100-0043 reinstated these exemptions as if they had never expired and also added some additional exemptions. It also requires posting of all exempt notices, including those identified in Section 1-10. As a result, procurements exempt under Section 1-10 of the Code are included on this report in addition to those exempt under Sections 1-12 and 1-13. Because of the legislative changes during FY18, this report documents a large increase in the quantity and dollar value of exempt transactions. During FY18, the universities and the Illinois Math and Science Academy posted 1,452 exempt transactions to the bulletin, having a combined estimated value of $\$ 638,140,296$. This is an almost 200 -fold increase compared to FY17. This increase is due in large part to the addition of an exemption for medical supplies and services, making up $73.25 \%$ of the dollar value of the exempt transactions. Since the revised reporting requirements of Public Act 100-0043 were not effective until October 1, 2018, all data from the first quarter of FY18 may not be reflected on this report.

The statistical data is generated based on contract information posted to the bulletin by the universities. The bulletin was originally designed in 1998 to display procurement notices and has limited ability to produce reports on spend. However, the information in this report is an accurate reflection of the exemptions that were posted to the bulletin.

Most of the universities have taken the position that if the cost of the supplies or services is less than the Procurement Code Small Purchase threshold $(\$ 100,000)$, they would make the purchase subject to the Code requirements for small purchases rather than using the exemption. Those small purchases are not posted to the bulletin. That results in an underreporting of the number of transactions that fit the exempt categories. This practice is not detrimental, except for statistical reporting purposes. Those purchases pursued as small purchases would be subject to normal contracting requirements that could include standard certifications, financial disclosures, and consideration of potential conflicts of interests, requirements that do not apply to exempt transactions. We do, however, lose the transparency that posting to the bulletin provides. In addition, a large number of these small transactions are purchased using a purchase card (generally $<\$ 5,000$ ) and these purchases do not include certifications.

## FY18 Exemptions Statistical Overview

## FY18 Exemptions by Justification Type

| Exemption Category | Number Trans. | Dollar Value | Average \$ Per Transaction | \% of Total Spend |
| :---: | :---: | :---: | :---: | :---: |
| Expenditure is for anticipated litigation, enforcement actions, or investigations. (30 ILCS 500/1-10(b)(7)) | 9 | \$ 736,786 | \$ 81,865 | 0.12\% |
| Services, commodities, and equipment to support the delivery of timely forensic science services ( 30 ILCS 500/1-10(b)(13)) | 1 | \$ 130,000 | \$ 130,000 | 0.02\% |
| Membership in professional, academic, research, or athletic organizations (30 ILCS 500 / 1-13(b)(1)) | 208 | \$ 1,267,609 | \$ 6,094 | 0.20\% |
| Events or activities paid for exclusively by revenues generated by the event or activity, gifts, or donations for the event or activity, private grants, or any combination thereof (30 ILCS 500 / 1-13(b)(2)) | 87 | \$ 19,035,823 | \$ 218,803 | 2.98\% |
| Use of specific potential contractors is mandated or identified by the sponsor of the event or activity ( 30 ILCS 500 / 1-13(b)(3)) | 27 | \$ 1,867,827 | \$ 69,179 | 0.29\% |
| Athletic, artistic or musical services, performances, events, or productions (30 ILCS 500 / 1-13(b)(4)) | 393 | \$ 3,146,061 | \$ 8,005 | 0.49\% |
| Periodicals, books, subscriptions, database licenses, and other publications procured for use by a university library or academic department $\text { (30 ILCS } 500 \text { / 1-13(b)(5)) }$ | 228 | \$ 126,986,500 | \$ 556,958 | 19.90\% |
| Placement of students in externships, practicums, field experiences, and for medical residencies and rotations. ( 30 ILCS 500 / 1-13(b)(6)) | 32 | \$ 326,039 | \$ 10,189 | 0.05\% |
| Programming and broadcast license rights for university-operated radio and television stations (30 ILCS 500 / 1-13(b)(7)) | 9 | \$ 258,014 | \$ 28,668 | 0.04\% |
| Performing sponsored research and other sponsored activities under grants and contracts funded by the sponsor or by sources other than State appropriations. ( 30 ILCS 500 / 1-13(b)(8)) | 265 | \$ 16,919,638 | \$ 63,848 | 2.65\% |
| Contracts with a foreign entity for research or educational activities (30 ILCS 500 / 1-13(b)(9)) | 11 | \$ 52,209 | \$ 4,746 | 0.01\% |
| Medical supplies or medical services necessary for the delivery of care and treatment at medical, dental, or veterinary teaching facilities ( 30 ILCS 500 / 1-13(b-5)) | 182 | \$ 467,413,791 | \$ 2,568,208 | 73.25\% |
| TOTAL: | 1452 | \$ 638,140,296 | \$ 439,491 | 100.00\% |

FY18 Exemptions by University

| University | Number of <br> Transactions |  | Dollar Value | Average \$ per <br> Transaction |  |
| :--- | :---: | :--- | ---: | ---: | ---: |
| Chicago State University | 190 | $\$$ | $3,068,420.56$ | $\$$ | $16,149.58$ |
| Eastern Illinois University | 464 | $\$$ | $2,322,822.11$ | $\$$ | $5,006.08$ |
| Governors State University | 1 | $\$$ | $209,005.00$ | $\$$ | $209,005.00$ |
| Illinois Math and Science Academy | 58 | $\$$ | $115,988.75$ | $\$$ | $1,999.81$ |
| Illinois State University | 24 | $\$$ | $4,203,532.83$ | $\$$ | $175,147.20$ |
| Northeastern Illinois University | 162 | $\$$ | $2,506,287.17$ | $\$$ | $15,470.91$ |
| Northern Illinois University | 176 | $\$$ | $7,819,947.11$ | $\$$ | $44,431.52$ |
| Southern Illinois University Carbondale | 48 | $\$$ | $6,470,849.17$ | $\$$ | $134,809.36$ |
| Southern Illinois University Edwardsville | 20 | $\$$ | $5,952,327.90$ | $\$$ | $297,616.40$ |
| Southern Illinois School of Medicine | 5 | $\$$ | $1,146,000.00$ | $\$$ | $229,200.00$ |
| University of Illinois Chicago | 98 | $\$$ | $453,775,259.81$ | $\$ 4,630,359.79$ |  |
| University of Illinois Urbana/Champaign | 181 | $\$$ | $147,036,201.23$ | $\$$ | $812,354.70$ |
| University of Illinois Springfield | 22 | $\$$ | $1,394,004.00$ | $\$$ | $63,363.82$ |
| University of Illinois System | 3 | $\$$ | $2,119,650.46$ | $\$$ | $706,550.15$ |
| Western Illinois University | 0 | $\$$ |  | - | $\$$ |
|  | $\mathbf{1 4 5 2}$ | $\$$ | $638,140,296.10$ | $\$$ | $439,490.56$ |



State of Illinois
Chief Procurement Office for
Institutions of Higher Education

## Small <br> Business Report <br> Fiscal Year 2018

## Small Business Summary

Section 1-10 of the Illinois Procurement Code requires reporting of certain information regarding contracts with small businesses. Following is the summary data for FY18 details later in the report:

| Total Contracts to All Businesses | 196,204 |
| :--- | ---: |
| Total Contracts to Certified Small Businesses | 3,820 |
| Total Available Dollars Subject to Goal | $\$ 1,660,363,702$ |
| Goal to Award to Small Business (10\% of total) | $\$ 166,036,370$ |
| Value of Awards to Certified Small Businesses | $\$ 48,503,229$ |
| \% of Total Goal Dollars to Certified Small Businesses | $2.92 \%$ |
| Average Value of Contract Awarded to Small Businesses | $\$ 12,697.18$ |

## Background Information

The General Assembly enacted the Small Business Contracts Act (SBCA) 30 ILCS 503 on August 11, 2011 recognizing that contracting with Illinois' small business owners helps job creation and economic development. The SBCA created a goal that not less than $10 \%$ of the value of all contracts funded with State appropriated or Federal funds be awarded to small businesses. Though Public Act 100-0043 repealed the SBCA in August of 2017, its core stipulations and reporting requirements were moved under Section 45-90 of the Procurement Code.

The public universities use their own internal resources, along with the shared database of certified small businesses, to determine the number of small businesses that received contracts and the value of those contracts. Each university maintains their own separate contract and accounting systems and each collects data and extracts that data from their systems differently. With no central or uniform system of data collection and extraction, it is a challenge to obtain and accurately report this information. Consequently, the overall results do not show a true reflection of the level of contracting with certified small businesses by the state universities. It is important to note that this report shows only contracting activity with firms certified in the SBSP database.

The CPOs are responsible for reviewing and approving agency and university SBCA compliance plans, monitoring agency and university progress, and reporting on their outcomes. The state's progress towards the $10 \%$ goal is the subject of this report.

## FY18 Small Businesses Spend - Statistical Overview

With no central or uniform system of data collection and extraction, it is a challenge to obtain and accurately report this information. For FY18, one of the nine universities failed to report their small business usage and one reported data that was unusable. In the table below, the line for "Southern Illinois University" includes spend by the SIU Carbondale, SIU Edwardsville, and SIU School of Medicine campuses. Similarly, the line for "University of Illinois" includes spend by the University of Illinois campuses at Urbana-Champaign, Chicago, and Springfield.

FY18 University/IMSA Spend with Small Businesses

| Institution | Total Budget (minus <br> Exemptions allowed by BEP Rules) | Value of <br> Contracts <br> Awarded to Small Businesses | \% of Contracts Paid to Small Businesses | \# of Contracts to Small Businesses | Average Contract Value to Small Businesses | TOTAL contracts |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chicago <br> State <br> University | \$ 14,650,472 | \$ 3,222,854 | 9.42\% | 802 | \$ 4,018.52 | 8512 |
| Eastern Illinois University | \$ 21,056,036 | \$ 336,923 | 1.60\% | 54 | \$ 6,239.31 | 906 |
| Governors <br> State <br> University | Data Not Usable | Data Not Usable | Data Not Usable | Data Not Usable | Data Not Usable | Data Not Usable |
| III. Math \& Science Acad. | \$ 1,488,861 | \$ 687,219 | 46.16\% | 726 | \$ 946.58 | 6489 |
| Illinois <br> State <br> University | \$ 40,914,767 | \$ 2,778,028 | 6.79\% | 191 | \$ 14,544.65 | 1520 |
| Northeastern III. University | \$ 7,916,159 | \$ 190,198 | 2.40\% | 41 | \$ 4,638.98 | 2144 |
| Northern Illinois University | (No Report) | (No Report) | (No Report) | (No Report) | (No Report) | NA |
| Southern Illinois University | \$ 235,678,856 | \$ 12,173,133 | 5.17\% | 175 | \$ 69,560.76 | 4026 |
| University of Illinois | \$1,305,830,530 | \$ 29,098,806 | 2.23\% | 1689 | \$ 17,228.42 | 171611 |
| Western Illinois University | \$ 32,828,021 | \$ 16,067.95 | 0.04\% | 142 | \$ 113.15 | 996 |
| TOTAL: | \$ 1,660,363,702 | \$ 48,503,228.95 | 2.92\% | 3,820 | \$ 12,697.18 | 196,204 |

## Other Small Business Reporting Requirements

## Small Business Set-aside Program

While the Illinois Procurement Code authorizes the CPO to designate a small-business set-aside, we have not yet implemented a small business set-aside. Therefore we are reporting no expenditures under a small business set-aside.

The CPO-HE encourages universities to utilize small businesses whenever possible and the universities do contract with many small business vendors. In recognition of the policy of the state to promote the use of small businesses, we will be providing a larger focus on small business matters and have added language to proposed rules to ensure competition among small businesses. We are also looking into implementing set-asides as a way to increase utilization of small businesses. SPOs also attend outreach events whenever possible and talk to small businesses, BEP, and Veteran-owned businesses about the benefits of doing business with the universities. They help vendors learn about the various registration processes as well as the procurement process.

## Veteran Owned \& Service-Disabled Veteran Owned Small Businesses

It is the goal of the state to promote contracting with qualified veteran-owned small businesses (VOSB) and service-disabled veteran-owned small businesses (SDVOSB). Not less than 3\% of the total dollar amount of State contracts is established as a goal to be awarded to VOSB and SDVOSB. Prior to the passing of Public Act 100-0043, the public universities were not subject to this goal requirement, however at least three universities did identify spend with veteranowned businesses. Those are reflected in the table below along with dollar value. We will be working with the institutions of higher education over the coming year to track and report on these contracts.

FY18 University/IMSA Spend with Qualified Veteran-Owned Small Businesses

| Institution | \# Contracts | $\$$ Value Contracts |  | \% of Total Available \$ |
| :--- | :---: | :---: | ---: | ---: |
| Chicago State University | 0 | $\$$ | - | $0.00 \%$ |
| Eastern Illinois University | 0 | $\$$ | - | $0.00 \%$ |
| Governors State University | 3 | $\$$ | $10,366.00$ | $0.43 \%$ |
| III. Math \& Science Acad. | 4 | $\$$ | $47,024.00$ | $3.16 \%$ |
| Illinois State University | 1 | $\$$ | $1,500.00$ | $0.00 \%$ |
| Northeastern III. University | 0 | $\$$ | - | $0.00 \%$ |
| Northern Illinois University | No Report |  | No Report | No report |
| Southern Illinois University | 0 | $\$$ | - | $0.00 \%$ |
| University of Illinois | 22 | $\$$ | $231,132.40$ | $0.02 \%$ |
| Western Illinois University | 0 |  | $\$$ | - |
| TOTAL: |  | $\mathbf{3 0}$ | $\mathbf{\$}$ | $\mathbf{2 7 9 , 6 5 6 . 4 0}$ |

# SOLESOURCE PROCUREMENTS REPORT 

# Fiscal Year 2018 August 1, 2018 

Chief Procurement Office for Public Institutions of Higher Education State of Illinois


The CPO for Higher Education works with the State's public universities to meet their procurement needs free of undue influence through independent authority, oversight and approval. The CPO-HE further works with the universities to continually improve procurement policies and to establish best practices that recognize the specific needs of the universities.

The Illinois Procurement Code (30 ILCS 500/ 20-25)(Code) requires that each Chief Procurement Officer issue a report on sole source contracts on a fiscal year basis. This report is for FY18 and is provided to the Governor, General Assembly, and published to the Chief Procurement Officers' website.

Most of the approximately $\$ 10$ billion in procurements conducted by the agencies and universities go through one of the competitive methods of source selection. However, the Code does allow contracting without formal competition when there is only one or only one economically feasible source for the needed supply or service. The universities are required to submit substantial justification and work with the State Purchasing Officer to determine whether a particular need is appropriate for sole source treatment. Once approved for this method, we provide a 14-day public notice of intent to contract on this sole source basis and allow any interested party to request a public hearing. This process allows any vendor to dispute the sole source declaration and provide evidence to that effect. Any member of the public may also request a hearing to voice concerns with the intent.

This transparent process is among the best in the country, and was a contributing factor in Illinois receiving the highest rating by the Center for Public Integrity in 2015, ranking Illinois 1st among the 50 states in procurement integrity.

In Fiscal Year 2018, the Chief Procurement Officer for Public Institutions of Higher Education awarded 238 sole source procurements, valued at $\$ 294,503,508$.

We also held 4 public hearings in FY18 at the request of the public, the Procurement Policy Board or others as compared to 8 hearings in FY17 and 12 hearings in FY16. This drop in requested hearings shows that the increased justification provided for sole source procurements stands up to public scrutiny. Of the 4 hearings held, 2 sole source requests were cancelled after review of information provided at the hearings.

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> Illinois Procurement Gateway: https://ipg.vendorreg.com
> Pathway to Procurement: http://www.illinois.gov/cpo/PathwayToProcurement

## SOLE SOURCE CONTRACT

## STATISTICAL OVERVIEW—FY2018

| Total Value of Sole Source Procurements: | $\$ 294,503,508.14$ |
| :--- | :---: |
| Total Number of Sole Source Contracts: | 238 |
| Average Value of Sole Source Contracts: | $\$ 1,237,409.70$ |
| Total Number of Institutions Awarding Sole Source Contracts: | 14 |
| Total Number of Hearings Held: | 4 |


| FY18 New Sole Source by Transaction Type | \# |  | \$ Value | \% of Total \$ |
| :---: | :---: | :---: | :---: | :---: |
| Art, entertainment services, or athletic events | 3 | \$ | 703,036.09 | 0.24\% |
| Compatibility of equipment, services, etc. | 38 | \$ | 36,657,195.61 | 12.45\% |
| Copyrighted or patented and is not available except from the holder | 68 | \$ | 195,031,061.00 | 66.22\% |
| Critical changes to existing contract are best made by contract holder | 3 | \$ | 5,460,759.00 | 1.85\% |
| Commercial resale | 9 | \$ | 7,871,568.76 | 2.67\% |
| Existing franchise agreement | 9 | \$ | 4,430,000.00 | 1.50\% |
| Media for advertising | 2 | \$ | 450,000.00 | 0.15\% |
| Organizational Membership | 1 | \$ | 145,800.00 | 0.05\% |
| Radio and television broadcast rights | 1 | \$ | 150,000.00 | 0.05\% |
| Software license, upgrade or maintenance | 55 | \$ | 17,165,762.20 | 5.83\% |
| Regulated public utility service | 6 | \$ | 6,810,500.00 | 2.31\% |
| Research; no other source meets researcher's needs | 14 | \$ | 4,368,236.78 | 1.48\% |
| Other | 29 | \$ | 15,259,588.70 | 5.18\% |
| Total | 238 | \$ | 294,503,508.14 | 100.00\% |


| FY18 Renewals by University | \# Renewals FY18 | \$ Value Renewals FY18 |  |
| :---: | :---: | :---: | :---: |
| Chicago State University | 1 | \$ | 99,794.00 |
| Eastern Illinois University | 0 | \$ |  |
| Governors State University | 0 | \$ |  |
| Illinois State University | 1 | \$ | 72,704.00 |
| Northeastern Illinois University | 0 | \$ |  |
| Northern Illinois University | 6 | \$ | 996,000.00 |
| Southern Illinois University - Carbondale | 1 | \$ | 23,600.00 |
| Southern Illinois University - Edwardsville | 2 | \$ | 1,702,000.00 |
| Southern Illinois University School of Medicine | 4 | \$ | 749,500.00 |
| University of Illinois at Chicago | 30 | \$ | 31,641,262.00 |
| University of Illinois at Urbana-Champaign | 24 | \$ | 42,851,061.00 |
| Western Illinois University | 3 | \$ | 498,670.00 |
| Total: | 72 | \$ | 78,634,591.00 |

## HISTORICAL STATISTICS

| Three Year Historical Overview | FY18 | FY17 | FY16 |
| :--- | :---: | :---: | :---: |
| Number of Institutions Awarding Sole Source Contracts | 14 | 12 | 13 |
| Dollar Value of Sole Source Contracts | $\$ 294,503,508.14$ | $\$ 270,915,253.00$ | $\$ 372,375,994.00$ |
| Number of Sole Source Contracts Published | 238 | 296 | 465 |
| Average Dollar Value of Sole Source Contracts | $\$ 1,237,409.70$ | $\$ 915,254.00$ | $\$ 800,809.00$ |


| Sole Source by University | \$ Contracts FY18 | \# Contracts FY18 | \$ Contracts FY17 | \# Contracts FY17 | \$ Contracts FY16 | \# Contracts FY16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chicago State University | \$2,919,765 | 2 | \$ | 0 | \$ 4,038,514 | 4 |
| Eastern Illinois University | \$991,193 | 4 | \$2,121,138 | 5 | \$ 501,434 | 4 |
| Governors State University | \$1,907,500 | 3 | \$244,950 | 2 | \$ 425,000 | 3 |
| IL Math \& Science Academy | \$150,000 | 1 | * | * | * | * |
| Illinois State University | \$4,049,378 | 14 | \$10,604,788 | 15 | \$ 8,797,173 | 24 |
| Northeastern IL University | \$ | 0 | \$ | 0 | \$ 5,958,654 | 2 |
| Northern Illinois University | \$9,349,080 | 12 | \$3,271,413 | 19 | \$ 3,684,776 | 11 |
| SIU - Carbondale | \$9,136,848 | 15 | \$8,299,683 | 21 | \$ 9,994,114 | 16 |
| SIU - Edwardsville | \$1,953,380 | 7 | \$1,815,174 | 10 | \$ 2,670,283 | 19 |
| SIU - School of Medicine | \$3,050,059 | 13 | \$2,552,250 | 20 | \$ 5,022,774 | 25 |
| Univ. of Illinois at Chicago | \$24,042,328 | 42 | \$63,554,041 | 76 | \$ 96,336,700 | 135 |
| Univ. of Illinois at Springfield | \$582,799 | 4 | \$1,045,450 | 11 | \$ 2,613,108 | 12 |
| Univ. of IL at Urbana-Champaign | \$48,727,395 | 67 | \$128,018,365 | 113 | \$ 62,937,894 | 154 |
| Western Illinois University | \$2,340,785 | 6 | \$388,000 | 2 | \$ 2,755,570 | 12 |
| IL Pub. Higher Ed. Cons. (IPHEC) | \$185,303,000 | 48 | \$49,000,000 | 2 | \$ 166,640,000 | 44 |
| Total: | \$294,503,508 | 238 | \$270,915,252 | 296 | \$ 372,375,994 | 465 |

*The Illinois Math and Science Academy was under the jurisdiction of the General Services CPO in FY16 \& FY17.
Click on the image below to view Sole Source Reports from previous fiscal years:

FY2017:


FY2016:


FY2015:
FY2014:




[^0]:    **Includes both awards and change orders

